

To: Chicago Transit Authority Board

From: Ron DeNard, Chief Financial Officer

Re: Financial Results for October 2014

Date: December 10, 2014

#### I. Summary

CTA's financial results are \$3.0 million unfavorable for October and \$7.6 million favorable to budget for the year to date. The favorable variance for the year is due to higher non-farebox revenues and lower expenses than anticipated in the budget.

Ridership for the month is 48.1 million and is 1.7 million less than budget. For the year to date ridership is 433.7 million and is less than budget and prior year by 16.5 million and 14.3 million, respectively.

#### II. Cash & Liquidity

The chart below highlights CTA's cash position at October 2014 compared to October 2013.

	Oct	Oct		Increase
	2014	2013	([	Decrease)
Unrestricted Cash	\$ 136.5	\$ 105.2	2 \$	31.3
Damage Reserve	107.2	115.1	١\$	(7.9)
Funds Owed by RTA	214.2	269.3	3 \$	(55.1)
Trust Portfolio Assets	835.7	568.5	5 \$	267.2
Total Cash and Receivables	\$ 1,293.6	\$ 1,058.1	\$	235.5

CTA's total cash/receivables balance is equal to \$1.3 billion. Unrestricted cash was \$31.3 million more than the prior year due to timing of expenditure payments, reduction in funds owed by RTA and reimbursement of bond draws to fund capital projects. The cash in Damage Reserve, while still over-funded, is \$7.9 million lower than last year because of claims paid in 2014 and the credit taken from the Reserve in the second half of 2013 to offset the unexpected reduction in the State's reduced fare reimbursement program. Funds owed by the RTA were approximately \$214.2 million which was \$55.1 million less than the prior year. CTA continues to work closely with the RTA to monitor their receivable balance owed; Trust Portfolio Assets represents bond proceeds held in Trust for funding capital projects and making required debt service payments. The balances will decrease as we meet our scheduled spend down plan and debt service payments and will increase as CTA receives additional bond proceeds or grant money.

#### III. Revenue

		Current Montl	h	Full Year					
	•	Variance to	Variance to		Variance to	Variance to			
	Actual	Budget	Prior Year	Actual	Budget	Prior Year			
Category	Oct-14	Oct-14	Oct14 vs. Oct13	2014	2014	2013			
Fare & Pass Revenue	\$ 53,269	\$ (1,702)	\$ 2,347	\$ 492,058	\$ (9,226)	\$ 7,317			

- Fare and pass revenue was unfavorable to budget for the month but favorable to prior year.
  The Red Line South free shuttles and \$0.50 bus fare discount was in effect from May 2013
  to October 2013. Farebox revenue was favorable to budget offsetting pass revenue which
  was unfavorable. The average fare for the month was \$1.11 and was on par with budget.
  Total fare and pass revenue in October 2014 is the highest monthly amount on record.
- Year to date fare and pass revenue was \$492.1 million, which is 1.8% less than budget, in part due to the impact of the extreme winter weather during the first quarter. The average fare for the year to date is \$1.14 per ride and \$0.03 more than budget.

		Current Mor	nth		Full Year					
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Oct-14	Oct-14	Oct14 vs. Oct13	2014	2014	2013				
Reduced Fare Subsidy	\$ 3,503	\$ 1,143	\$ 2,286	\$ 21,315	\$ 4,571	\$ 1,801				

 Reduced Fare Subsidy is favorable to budget for the month and year due to the reinstatement of funding from the State. This is offset by a reduction in public funding for a neutral overall budget impact.

		Current Month					Full Year						
		Variance to Variance to						Var	iance to	Variance to			
	Α	Actual Budget		Pr	Prior Year Actual			В	Budget	Prior Year			
Category	0	ct-14	ct-14 Oct-14		Oct1	Oct14 vs. Oct13		2014		2014		2013	
Advertising, Charter, Concession	\$	2,210	\$	(96)	\$	380	\$	22,750	\$	(362)	\$	1,710	

 Advertising, Charter and Concessions Revenue is slightly unfavorable to budget for the month and year due to lower concession and billboard revenue than anticipated. Year to date revenue was more than prior year due to higher vehicle and platform ad revenue.

		Current Month					_	Full Year					
		Variance to Variance to			_			Varia	ance to	,	Variance to		
	Ac	tual	Вι	ıdget	P	rior Year		Ac	tual	Ві	udget		Prior Year
Category	00	:t-14	Oct-14		Oct1	Oct14 vs. Oct13		2014		2014			2013
Investment income	\$	85	\$	21	\$	63		\$	512	\$	85	\$	258

• Investment Income is higher than budget and prior year for the month and year. Investment income is expected to continue trending favorably for the balance of 2014.

		Current Mor	nth	Full Year					
		Variance to Variance to			Variance to	Variance to			
	Actual	Budget	Prior Year	Actual	Budget	Prior Year			
Category	Oct-14	Oct-14	Oct14 vs. Oct13	2014	2014	2013			
Other Revenue	\$ 2,611	\$ 300	\$ (193)	\$ 30,904	\$ 9,276	\$ (2,188)			

 Other Revenue was slightly favorable to budget for the month due to rental revenue and other miscellaneous revenues performing above budget. Other Revenue is favorable for the year to date due to the sale of properties with the City Colleges and the City of Chicago, additional non-capital grant revenue passed through to the Chicago Police Department for transit security services, and other miscellaneous revenue sources (such as parking lot revenue and scrap material sales) are trending positively.

	Current Month					Full Year						
		Variance to Variance to						Va	riance to	Variance to		
		Actual		Budget	Prior Year		Actual		Budget		Prior Year	
Category		Oct-14		Oct-14	Oct14 vs. Oct13		2014		2014		2013	
Total System Generated Revenue	\$	63,679	\$	(335)	\$	4,883	\$	569,539	\$	4,345	\$	8,899

 Total System-Generated Revenue was \$0.3 million less than budget for the month primarily due to lower pass revenue than anticipated. Total Fare and Pass revenue was less than budget offset by favorable variances in reduced fare and other revenue as described above. The \$4.3 million year to date favorable variance is due to the additional non-capital grant revenue, reduced fare subsidy reinstatement and sale of property, offsetting lower pass revenues.

#### IV. Expenses

		Current Month		Full Year					
		Variance to	Variance to		Variance to	Variance to			
	Actual	Budget	Prior Year	Actual	Budget	Prior Year			
Category	Oct-14	Oct-14	Oct14 vs. Oct13	2014	2014	2013			
Labor	\$ 84,045	\$ 1,538	\$ (2,282)	\$ 802,117	\$ 9,677	\$ (15,560)			

• Labor expense was \$1.5 million less than budget for the month and \$2.3 million more than October 2013, mainly due to the adjusted hiring strategy and lower group insurance costs.

For the year to date labor expense was \$9.7 million less than budget and \$15.6 million more than prior year. Overtime for the year to date exceeded budget by \$6.3 million primarily due to the unseasonably cold and snowy weather during the first quarter. This has been offset by adjusting the hiring strategy and reducing overtime in subsequent months. Labor expense is higher than the prior year because the Customer Service Assistant program was not fully implemented until mid-year 2013 and due to contractual increases in wages and salaries.

		Current Month					Full Year						
			Variance to Variance to						Va	riance to	١	ariance to	
	Actu	ıal	Budget		Prior Year		Actual		Budget		Prior Year		
Category	Oct-	14	Oct-14		Oct14 vs. Oct13			2014	2014		2013		
Material	\$	6,995	\$	(1,449)	\$	(1,797)	\$	61,484	\$	(10,128)	\$	(13,139)	

Material Expense was over budget by \$1.4 million and \$10.1 million for the month and year, respectively. The materials expense category is adversely impacted by additional miles related to bus shuttles supporting capital projects. In addition, as vehicles undergo the overhaul process, additional work is performed as needed which increases the volume of material use. Additional winter prep work is also occurring this year.

		Current Month					Full Year					
		Va	Variance to Variance to					Var	riance to	V	ariance to	
	Actu	ual	Budget	Prior	Year		Actual	E	Budget		Prior Year	
Category	Oct-	-14	Oct-14	Oct14 vs. Oct13			2014	2014			2013	
Fuel	\$ !	5,760 \$	(670)	\$	(286)	\$	47,876	\$	2,796	\$	5,281	

• Fuel for Revenue Equipment expense was \$0.7 million unfavorable to budget for the month due to costs related to the termination of fuel hedge agreements. The year to date is favorable to budget and we expect to be favorable with the overall budget for the remainder of 2014. Lower fuel prices and use of D2 continue to provide favorable budget variance in 2014. The efficiency of the bus fleet has also improved, resulting in more miles per gallon. Overall price per gallon was \$2.93 in October. The increase in October reflects adjustments made for unwinding fuel hedges to mitigate price volatility.

		Current Mont	h	Full Year						
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Oct-14	Oct-14	Oct14 vs. Oct13	2014	2014	2013				
Power	\$ 2,449	\$ (465)	\$ (350)	\$ 28,422	\$ (5,362)	\$ (7,070)				

 The Electric Power for Revenue Equipment expense was slightly unfavorable to budget for the month due to the timing of billing from previous months. The unfavorable variance for the year is due to the impact of severe weather conditions in the first quarter.

		Current Mor	nth	Full Year						
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Oct-14	Oct-14	Oct14 vs. Oct13	2014	2014	2013				
Provision Injuries & Damages	\$ -	\$ -	\$ (2,000)	\$ -	\$ -	\$ (1,104)				

Provision for Injuries and Damages was on par with budget.

		Current Mor	nth	Full Year					
		Variance to	Variance to		Variance to	Variance to			
	Actual	Budget	Prior Year	Actual	Budget	Prior Year			
Category	Oct-14	Oct-14	Oct14 vs. Oct13	2014	2014	2013			
Purchase of Security Services	\$ 1,247	\$ 23	\$ 90	\$ 11,100	\$ 722	\$ 10,328			

Purchase of Security Services was on par with budget for the month. Security expense
was \$0.7 million favorable for the year primarily due to a one-time reclassification of
charges eligible for grant reimbursement.

	Current Month						Full Year					
	Variance to Variance to					Va	ariance to	Variance to				
		Actual	E	Budget	Pri	or Year		Actual		Budget	P	rior Year
Category		Oct-14	Oct-14		Oct14 vs. Oct13		2014		2014		2013	
Other Expenses	\$	20,591	\$	(1,620)	\$	740	\$	198,940	\$	5,581	\$	(6,790)

 Other Expenses were unfavorable to budget for the month due to timing of contractual service costs and net of additional non-capital grant expenses. The year-to-date favorable variance includes a \$1.7 million property damage reimbursement associated with a 2008 incident at the Cermak station. Of the total other expenses, the pension obligation bond expense is \$10.1 million; the remaining expenses are for utilities, maintenance contracts, services, and other expenses.

	 Current Month					Full Year						
		Variance to Variance to				Va	riance to	Variance to				
	Actual	I	Budget	Pr	ior Year	Actual	I	Budget		Prior Year		
Category	Oct-14	(	Oct-14	Oct1	4 vs. Oct13	2014	2014			2013		
Total Operating Expenses	\$ 121,089	\$	(2,642)	\$	(5,885)	\$ 1,149,940	\$	3,285	\$	(28,054)		

 Operating Expenses were \$2.6 million more than budget for the month and \$3.3 million less than budget for the year to date. Operating expense was negatively impacted by severe weather in the first quarter of the year, primarily impacting materials and power categories. Since then, expenses have been favorable leading to an overall positive variance for the year to date.

### V. Recovery Ratio

		Current Mor	nth		Full Year					
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Oct-14	Oct-14	Oct14 vs. Oct13	2014	2014	2013				
Recovery Ratio	62.63%	(1.53)		59.67%	1.03					

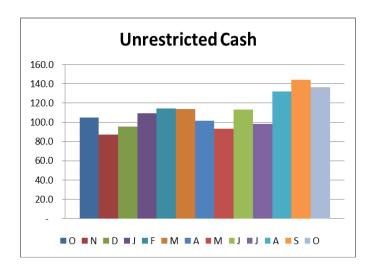
 Recovery Ratio, which measures the percentage of operating expenses CTA funds from internally generated revenues, was 62.63% for the month. This was unfavorable to budget by 1.53 percentage points. For the year to date the recovery ratio was 59.67% and is favorable to budget. The reinstatement of the state reduced fare reimbursement (for State Fiscal Year 2014) will increase the Recovery Ratio for the remainder of the year.

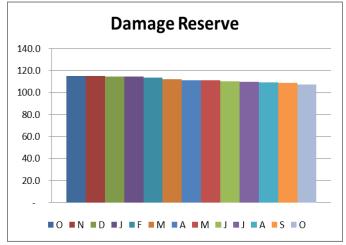
### VI. Ridership

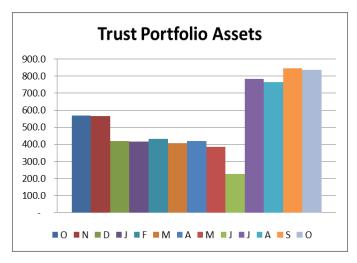
Category	Actual Oct-14	Variance to Budget Oct-14	Variance to Prior Year Oct14 vs. Oct13	Actual <b>2014</b>	Variance to Budget <b>2014</b>	Variance to Prior Year <b>2013</b>	
Bus	25,638	(2,356)	(1,695)	232,687	(21,115)	(22,865)	
Rail	18,412	672	813	164,510	4,634	7,737	
Rail to Rail Transfers	4,032	35	236	36,464	26	846	
Total	48,082	(1,650)	(646)	433,661	(16,455)	(14,282)	

- Ridership for the month of October was 48.1 million and was 1.7 million less than budget and was 0.6 million less than prior year. Calendar adjusted ridership was down 1.3% from prior year.
- Ridership for the year to date was 433.7 million and was 16.5 million less than budget and 14.3 million less than prior year. Calendar adjusted ridership was down 3.1% from prior year.
- More details on ridership can be found in the October Ridership Report

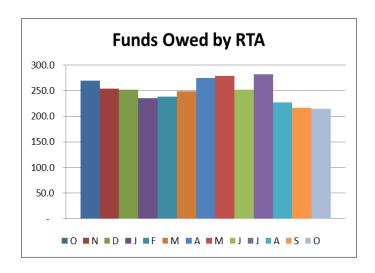
**Cash & Liquidity** 



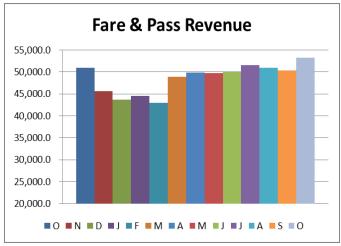


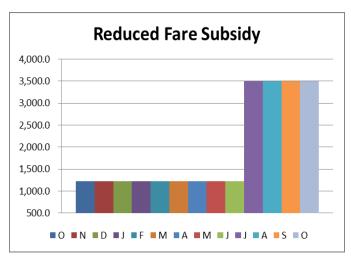


Cash & Liquidity (con't)

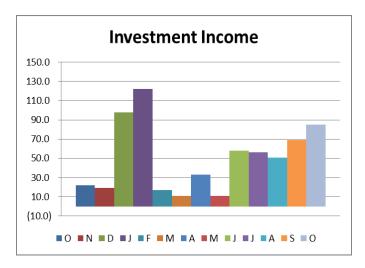


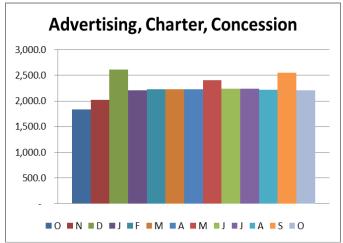
#### Revenue

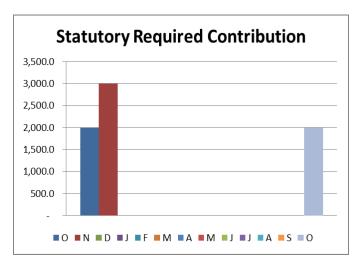




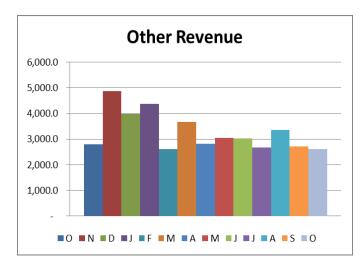
## Revenue (con't)

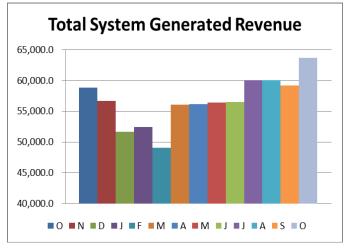


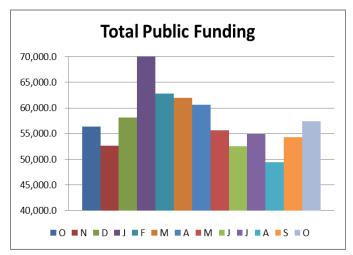




## Revenue (con't)

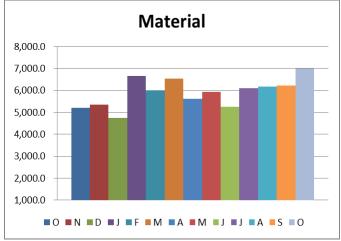


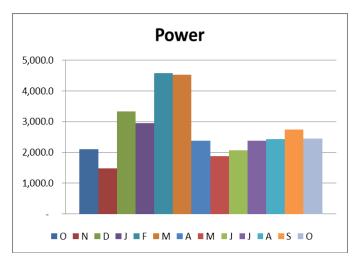




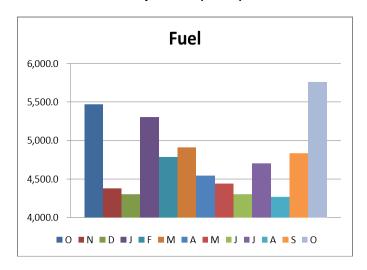
## **Expenses**

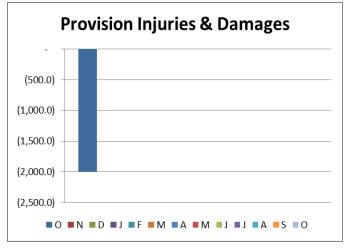


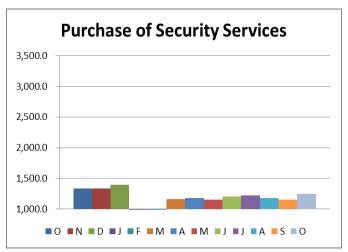




# Expenses (con't)







# Expenses (con't)

