## To: Chicago Transit Authority Board

From: Jeremy Fine, Chief Financial Officer
Re: Financial Results for July 2021
Date: September 15, 2021

## I. Summary

On March 13, 2020, the President of the United States declared a National Emergency concerning the Novel Coronavirus Disease (COVID-19) outbreak. CTA's financial results for the month and year to date are impacted by the effect of the COVID-19 pandemic. The financial results incorporate the amended budget approved at the May 2021 board meeting. CTA's financial results are $\$ 4.9$ million and $\$ 22.7$ million favorable to budget for July and year-to-date, respectively, primarily due to lower than anticipated labor and other expenses. Public funding for 2021 collected year-to-date totaled $\$ 440.3$ million, which is $\$ 110.3$ million favorable to budget. CTA has drawn down CARES funding of $\$ 178.9$ million related to public funding shortfalls and $\$ 562.4$ million related to operating losses for a grand total CARES draw of $\$ 741.3$ million, which is approximately $90.7 \%$ of CTA's CARES allocation.

Ridership for the month was 18.6 million, which was 1.2 million higher than budget and 5.7 million higher than July 2020. Ridership year-to-date was 5.7 million higher than budget and 36.6 million lower than prior year. The ridership decrease over the prior year-to-date was due to the COVID19 pandemic.

## II. Cash \& Liquidity

The chart below highlights CTA's cash position at July 2021 compared to July 2020.

|  | $\begin{gathered} \text { July } \\ 2021 \end{gathered}$ |  | $\begin{aligned} & \text { July } \\ & 2020 \end{aligned}$ |  | Increase <br> (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrestricted Cash | \$ | 219,551 | \$ | 160,373 | \$ | 59,178 |
| Damage Reserve |  | 62,852 |  | 44,980 | \$ | 17,872 |
| Funds Owed by RTA |  | 320,632 |  | 291,918 | \$ | 28,714 |
| Trust Portfolio Assets |  | 445,115 |  | 259,942 | \$ | 185,173 |
| Total Cash and Receivables | \$ | ,048,150 | \$ | 757,213 | \$ | 290,937 |

CTA's total cash/receivables balance was equal to $\$ 1.0$ billion. Unrestricted cash was $\$ 59.2$ million higher than the prior year due to the timing of cash receipts and invoice payments. The Damage Reserve fund was $\$ 17.9$ million higher than last year due to deposits into the fund offset by settlement payments. Funds owed by the RTA were approximately $\$ 320.6$ million which was $\$ 28.7$ million higher than the prior year due to the timing of payments from the State. CTA
continues to work closely with the RTA to monitor their receivable balance owed; Trust Portfolio Assets represents bond proceeds held in Trust for funding capital projects and making required debt service payments and therefore goes down when payments are made.

## III. Revenue



- Fare and pass revenue for July was $\$ 1.1$ million unfavorable to budget due to lower than expected full fare revenue on rail and 30 day pass revenue. It was $\$ 8.4$ million favorable to prior year due higher ridership. The average fare for the month was $\$ 1.26$ per ride and was $\$ 0.15$ lower than budget and $\$ 0.09$ higher than the prior year.
- Year-to-date fare and pass revenue was $\$ 2.0$ million unfavorable to budget due to lower than expected pass revenue. It was $\$ 34.7$ million unfavorable to prior year due to sharply lower ridership as a result of the current COVID-19 pandemic. The average fare for the year was $\$ 1.24$ per ride and was $\$ 0.10$ lower than budget and $\$ 0.08$ higher than the prior year.

| Category | Current Month |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Jul-21 | Variance to Amended Budget Jul-21 | Variance to Prior Year Jul21 vs. Jul20 | $\begin{gathered} \text { Actual } \\ 2021 \end{gathered}$ |  | Variance to Amended Budget 2021 |  | Variance to Prior Year 2020 |  |
| Reduced Fare Subsidy | \$ 1,217 | \$ | - | \$ | 8,520 | \$ | - | \$ | (223) |

- Reduced Fare Subsidy was on par with budget for the month and year-to-date based on expected reimbursements from the State.

|  |  |  | nt Mont |  |  |  |  |  | ll Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Actual <br> Jul-21 | $\mathrm{V}$ <br> Ame | ce to <br> d Budget <br> -21 |  | to <br> ar <br> Jul20 |  |  | Ame | nce to d Budget 21 |  | ce to <br> Year <br> 20 |
| Advertising, Charter, Concession | \$ 1,124 | \$ | (495) | \$ | (272) | \$ | 9,411 | \$ | $(2,533)$ | \$ | $(5,399)$ |

- Advertising, Charter and Concessions Revenue was $\$ 0.5$ million unfavorable to budget for the month and $\$ 2.5$ million unfavorable year-to-date due to lower than anticipated vehicle and platform advertising revenue. This revenue category was $\$ 5.4$ million lower than prior year-to-date due to the uncertainty of vehicle and platform advertising revenue minimum guarantee payments starting in April 2020 due to the COVID-19 pandemic.

- Investment income was slightly unfavorable to budget for the month and $\$ 1.0$ million less than prior year-to-date due to lower short-term market rates.

- Other Revenue was $\$ 0.3$ million favorable to budget for the month due to an increase in parking lot revenue and scrap material sales. It was slightly unfavorable to budget for the year-to-date due to lower than anticipated rental revenue. Other revenue was $\$ 0.6$ million favorable to July 2020 due to higher non-capital grant revenue and $\$ 3.7$ million unfavorable to prior year-to-date due to the monthly ride hailing fee received in 2020 but not in 2021 in addition to lower rental revenue which was partially offset by higher non-capital grant revenue. Higher non-capital grant revenue is offset by higher non-capital grant expense in the Other Expenses category.

|  | Current Month |  |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Jul-21 |  | Variance to Amended Budget Jul-21 |  | Variance to Prior Year Jul21 vs. Jul20 |  | Actual 2021 |  | Variance to Amended Budget 2021 |  | Variance to Prior Year 2020 |  |
| Category |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total System Generated Revenue | \$ | 29,660 | \$ | $(1,252)$ | \$ | 8,620 | \$ | 159,082 | \$ | $(4,590)$ | \$ | $(45,065)$ |

- Total System-Generated Revenue was lower than budget for the month and year-to-date by $\$ 1.3$ million and $\$ 4.6$ million, respectively, due to lower than expected vehicle and platform advertising revenue in addition to lower pass revenue. It was $\$ 8.6$ million higher than July 2020 due to higher fare and pass revenue and $\$ 45.1$ million lower than prior year-to-date due to sharply lower ridership as a result of the current COVID-19 pandemic.


## IV. Expenses

|  | Current Month |  |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Actual <br> Jul-21 |  | Variance to Amended Budget Jul-21 |  | Variance to Prior Year Jul21 vs. Jul20 |  | $\begin{gathered} \text { Actual } \\ 2021 \end{gathered}$ |  | Variance to Amended Budget 2021 |  | Variance to <br> Prior Year <br> 2020 |  |
| Labor | \$ | 99,104 | \$ | 1,191 | \$ | $(2,670)$ | \$ | 667,880 | \$ | 7,755 | \$ | $(2,630)$ |

- Labor expense was $\$ 1.2$ million favorable to budget for the month and $\$ 7.8$ million favorable for the year-to-date due to lower than anticipated labor costs. Labor expense was $\$ 2.7$ million unfavorable to July 2020 and $\$ 2.6$ million unfavorable to prior year-to-date due to the timing of open positions.

- Material expense was $\$ 0.3$ million and $\$ 0.5$ million unfavorable to budget for the month and year-to-date, respectively, due to vehicle parts usage. Material expense was $\$ 2.1$ million and $\$ 7.4$ million unfavorable to July 2020 and prior year-to-date due to vehicle parts usage and increased costs for cleaning supplies related to COVID-19.

| Category | Current Month |  |  |  |  | Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Jul-21 | Variance to Amended Budget Jul-21 |  | Variance to Prior Year Jul21 vs. Jul20 |  | $\begin{gathered} \text { Actual } \\ 2021 \\ \hline \end{gathered}$ |  | Variance to Amended Budget 2021 |  | Variance to Prior Year 2020 |  |
| Fuel | \$ 2,614 | \$ | 657 | \$ | 465 | \$ | 18,148 | \$ | 2,498 | \$ | 3,739 |

- Fuel for Revenue Equipment expense was $\$ 0.7$ million favorable to budget in July primarily due to lower than anticipated usage and fuel prices. Lower usage and fuel prices account for the favorable variance to the prior year-to-date.

- The Electric Power for Revenue Equipment expense was $\$ 0.6$ million favorable to budget for the month and $\$ 2.0$ million favorable year-to-date due to lower than anticipated usage. Expenses were $\$ 0.2$ million unfavorable to prior year-to-date primarily due to higher usage.

- The Provision for Injuries \& Damages expense was on par with budget for the month and year-to-date. The unfavorable variance to 2020 for the month and year-to-date of $\$ 0.8$ million and $\$ 5.6$ million, respectively, is due to higher funding requirements in 2021.

- Purchase of Security Services was $\$ 0.4$ million favorable to budget for the month and $\$ 0.4$ million favorable to prior year due to the timing of invoices. Year-to-date, expenses were $\$ 1.4$ million favorable to budget and $\$ 2.1$ million favorable to prior year due to the timing of invoices.

- Other expenses were $\$ 3.5$ million favorable to budget for the month and $\$ 14.1$ million favorable to budget for the year-to-date due to the timing of contractual services invoices. Other expenses year-to-date were $\$ 4.2$ million unfavorable to prior year due to an increase in debt service costs on the TIFIA loans and the timing of contractual services invoices. The other expense category includes the pension obligation bond expense, utilities, maintenance contracts, services, and other expenses.

- Operating Expenses were $\$ 6.1$ million favorable to budget for the month primarily due to lower than anticipated other expenses and labor costs. The unfavorable variance to prior year-todate was due to higher material and other expenses in addition to an increase in funding requirements for the provision for injuries and damages.


## V. Recovery Ratio

|  | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> Jul-21 | Variance to Amended Budget Jul-21 | Variance to Prior Year Jul21 vs. Jul20 | Actual 2021 | Variance to Amended Budget 2021 | Variance to Prior Year 2020 |
| Recovery Ratio | 40.76\% | (14.71) |  | 54.14\% | (0.10) |  |

- Recovery Ratio, which measures the percentage of operating expenses CTA funds from internally generated revenues, was $40.76 \%$ for the month. This was unfavorable to budget by 14.71 percentage points for the month. Year-to-date, the recovery ratio was $54.14 \%$, which was unfavorable to budget by 0.10 percentage points. The RTA is including the Federal stimulus funds under the CARES Act as replacement fare revenues for recovery ratio purposes.


## VI. Ridership

| Category | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> Jul-21 | Variance to Amended Budget Jul-21 | Variance to Prior Year Jul21 vs. Jul20 | $\begin{gathered} \text { Actual } \\ 2021 \end{gathered}$ | Variance to Amended Budget 2021 | Variance to Prior Year 2020 |
| Bus | 10,605 | 81 | 1,997 | 61,344 | 562 | $(19,124)$ |
| Rail | 6,795 | 1,226 | 3,304 | 31,224 | 4,750 | $(13,806)$ |
| Rail to Rail Transfers | 1,192 | (136) | 428 | 6,259 | 338 | $(3,697)$ |
| Total | 18,593 | 1,171 | 5,729 | 98,827 | 5,650 | $(36,627)$ |

- Ridership for the month of July was 18.6 million and was 1.2 million higher than budget and 5.7 million higher than prior year.
- Calendar adjusted ridership was up $45.7 \%$ from prior year due to the COVID-19 pandemic and the current stage of re-opening for the City of Chicago. The City of Chicago fully reopened on June 11, 2021.
- Ridership for the year-to-date was 98.8 million and was 5.7 million higher than budget and 36.6 million lower than the prior year-to-date.
- Calendar adjusted ridership was down $26.4 \%$ from the prior year-to-date.
- More details on ridership can be found in the July Ridership Report.

Cash \& Liquidity




Cash \& Liquidity Cont'd


Revenue



Revenue Cont'd




Revenue Cont'd




Expenses




Expenses Cont'd



Purchase of Security Services


Expenses Cont'd


Total Operating Expenses


| Cash | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrestricted Cash | 160 | 135 | 199 | 171 | 163 | 124 | 113 | 151 | 182 | 199 | 198 | 224 | 220 |
| Damage Reserve | 45 | 45 | 44 | 44 | 44 | 42 | 42 | 40 | 38 | 51 | 51 | 51 | 63 |
| Funds Owed by RTA | 292 | 307 | 323 | 325 | 329 | 251 | 272 | 292 | 284 | 276 | 289 | 288 | 321 |
| Trust Portfolio Assets | 260 | 363 | 630 | 634 | 683 | 591 | 623 | 587 | 578 | 597 | 617 | 434 | 445 |
| Revenue | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 |
| Fare \& Pass Revenue | 15,138 | 15,158 | 16,012 | 16,672 | 14,769 | 13,046 | 13,013 | 13,263 | 16,671 | 16,530 | 18,605 | 20,884 | 23,489 |
| Reduced Fare Subsidy | 1,217 | 1,217 | 1,217 | 1,217 | 1,217 | 1,217 | 1,217 | 1,217 | 1,217 | 1,217 | 1,217 | 1,217 | 1,217 |
| Advertising, Charter, Concession | 1,396 | 1,515 | 1,538 | 1,248 | 1,208 | 579 | 2,059 | 1,476 | 1,551 | 1,105 | 1,154 | 941 | 1,124 |
| Investment Income | 68 | 66 | 45 | 37 | 35 | (149) | 30 | 24 | 25 | 24 | 26 | 22 | 24 |
| Statutory Required Contribution | - | - | - | 2,000 | 3,000 | - | - | - | - | - | - | - | - |
| Other Revenue | 3,222 | 3,579 | 3,450 | 3,302 | 3,313 | 3,408 | 2,039 | 2,320 | 2,289 | 2,281 | 2,712 | 3,074 | 3,806 |
| Total System Generated Revenue | 21,040 | 21,535 | 22,263 | 24,476 | 23,542 | 18,101 | 18,359 | 18,301 | 21,752 | 21,157 | 23,715 | 26,138 | 29,660 |
| Total Public Funding | 109,955 | 103,562 | 102,164 | 101,227 | 94,277 | 113,938 | 121,550 | 114,347 | 111,927 | 111,190 | 105,369 | 100,840 | 102,700 |


| Expenses | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Labor | 96,434 | 93,574 | 93,674 | 95,596 | 86,474 | 100,786 | 98,703 | 91,587 | 96,475 | 95,816 | 95,358 | 90,837 | 99,104 |
| Material | 5,460 | 7,142 | 6,364 | 5,731 | 5,462 | 5,870 | 7,956 | 7,417 | 7,443 | 6,976 | 6,828 | 7,455 | 7,567 |
| Fuel | 3,078 | 3,062 | 2,949 | 2,948 | 2,818 | 3,460 | 2,901 | 2,539 | 2,767 | 2,430 | 2,325 | 2,573 | 2,614 |
| Power | 2,125 | 1,937 | 1,932 | 1,843 | 1,787 | 2,241 | 2,412 | 2,723 | 1,955 | 1,833 | 1,900 | 2,158 | 2,126 |
| Provision Injuries \& Damages | 1,833 | 1,833 | 1,833 | 1,833 | 1,833 | 1,833 | 2,640 | 2,640 | 2,640 | 2,640 | 2,640 | 2,640 | 2,640 |
| Purchase of Security Services | 1,670 | 1,673 | 1,638 | 1,640 | 1,637 | 1,713 | 1,431 | 1,378 | 1,378 | 1,531 | 1,281 | 1,276 | 1,275 |
| Other Expenses | 20,395 | 15,876 | 16,037 | 16,111 | 17,808 | 16,135 | 23,866 | 24,362 | 21,021 | 21,121 | 18,752 | 20,039 | 17,036 |
| Total Operating Expenses | 130,995 | 125,097 | 124,428 | 125,703 | 117,819 | 132,040 | 139,909 | 132,648 | 133,679 | 132,347 | 129,083 | 126,979 | 132,361 |

