

To: Chicago Transit Authority Board

From: Jeremy Fine, Chief Financial Officer

Re: Financial Results for February 2021

Date: April 14, 2021

### I. Summary

On March 13, 2020, the President of the United States declared a National Emergency concerning the Novel Coronavirus Disease (COVID-19) outbreak. CTA's financial results for the month and year to date are impacted by the effect of the COVID-19 pandemic. CTA's financial results are \$0.6 million favorable to budget for February primarily due to higher than expected fare and pass revenue. Results are favorable to budget for year-to-date by \$3.9 million primarily due to higher than expected fare and pass revenue and lower than anticipated labor expense. Public funding for 2021 collected year-to-date totaled \$83.2 million, which is \$14.3 million favorable to budget. CTA has drawn down CARES funding of \$134.7 million related to public funding shortfalls and \$431.3 million related to operating losses for a grand total CARES draw of \$566.0 million, which is approximately 69.3% of CTA's CARES allocation.

Ridership for the month was 10.5 million, which was slightly lower than budget and 24.9 million lower than February 2020. Ridership year-to-date was 0.4 million higher than budget and 50.7 million lower than prior year. The ridership decrease over the prior year-to-date was due to the COVID-19 pandemic.

## II. Cash & Liquidity

The chart below highlights CTA's cash position at February 2021 compared to February 2020.

|                            | February |           | February      | Increase   |         |
|----------------------------|----------|-----------|---------------|------------|---------|
|                            | 2021     |           | 2020          | (Decrease) |         |
| Unrestricted Cash          | \$       | 151,321   | \$<br>159,810 | \$         | (8,489) |
| Damage Reserve             |          | 40,324    | 49,458        | \$         | (9,134) |
| Funds Owed by RTA          |          | 292,177   | 246,229       | \$         | 45,948  |
| Trust Portfolio Assets     |          | 586,530   | 355,553       | \$         | 230,977 |
| Total Cash and Receivables | \$       | 1,070,352 | \$<br>811,050 | \$         | 259,302 |

CTA's total cash/receivables balance was equal to \$1.1 billion. Unrestricted cash was \$8.5 million lower than the prior year due to the timing of cash receipts and invoice payments. The Damage Reserve fund was \$9.1 million lower than last year due to settlement payments. Funds owed by the RTA were approximately \$292.2 million which was \$45.9 million higher than the prior year due to the timing of payments from the State. CTA continues to work closely with the RTA to

monitor their receivable balance owed; Trust Portfolio Assets represents bond proceeds held in Trust for funding capital projects and making required debt service payments and therefore goes down when payments are made.

#### III. Revenue

|                     |           | Current Mont | h               |           | Full Year   |             |
|---------------------|-----------|--------------|-----------------|-----------|-------------|-------------|
|                     |           | Variance to  | Variance to     |           | Variance to | Variance to |
|                     | Actual    | Budget       | Prior Year      | Actual    | Budget      | Prior Year  |
| Category            | Feb-21    | Feb-21       | Feb21 vs. Feb20 | 2021      | 2021        | 2020        |
| Fare & Pass Revenue | \$ 13,263 | \$ 2,042     | \$ (30,535)     | \$ 26,277 | \$ 3,594    | \$ (64,130) |

- Fare and pass revenue for February was \$2.0 million favorable to budget despite a slight decline in ridership. The revenue impact from decreased ridership was offset by fare product mix including higher than expected bus full fare cash and farecard ridership. It was \$30.5 million unfavorable to prior year due to sharply lower ridership as a result of the current COVID-19 pandemic. The average fare for the month was \$1.27 per ride and was \$0.20 higher than budget and \$0.03 higher than the prior year.
- Year-to-date fare and pass revenue was \$3.6 million favorable to budget due to slightly higher than projected ridership. It was \$64.1 million unfavorable to prior year due to sharply lower ridership as a result of the current COVID-19 pandemic. The average fare for the year was \$1.24 per ride and was \$0.15 higher than budget and \$0.02 lower than the prior year.

|                      |          | Current Month |                 |          | Full Year   |             |  |  |
|----------------------|----------|---------------|-----------------|----------|-------------|-------------|--|--|
|                      |          | Variance to   | Variance to     |          | Variance to | Variance to |  |  |
|                      | Actual   | Budget        | Prior Year      | Actual   | Budget      | Prior Year  |  |  |
| Category             | Feb-21   | Feb-21        | Feb21 vs. Feb20 | 2021     | 2021        | 2020        |  |  |
| Reduced Fare Subsidy | \$ 1,217 | \$ -          | \$ -            | \$ 2,434 | \$ -        | \$ -        |  |  |

• Reduced Fare Subsidy was on par with budget for the month and year-to-date based on expected reimbursements from the State.

|                                  |          | Current Mor | ıth             |          | Full Year   |             |
|----------------------------------|----------|-------------|-----------------|----------|-------------|-------------|
|                                  |          | Variance to | Variance to     |          | Variance to | Variance to |
|                                  | Actual   | Budget      | Prior Year      | Actual   | Budget      | Prior Year  |
| Category                         | Feb-21   | Feb-21      | Feb21 vs. Feb20 | 2021     | 2021        | 2020        |
| Advertising, Charter, Concession | \$ 1,476 | \$ (581)    | \$ (2,238)      | \$ 3,535 | \$ (597)    | \$ (3,660)  |

 Advertising, Charter and Concessions Revenue was \$0.6 million unfavorable to budget for the month and \$0.6 unfavorable year-to-date due to lower than anticipated vehicle and platform advertising revenue. This revenue category was \$3.7 million lower than prior yearto-date due to the uncertainty of vehicle and platform advertising revenue minimum guarantee payments starting in April 2020 due to the COVID-19 pandemic.

|                   |        | Current Mo  | nth             | Full Year |             |             |  |
|-------------------|--------|-------------|-----------------|-----------|-------------|-------------|--|
|                   |        | Variance to | Variance to     |           | Variance to | Variance to |  |
|                   | Actual | Budget      | Prior Year      | Actual    | Budget      | Prior Year  |  |
| Category          | Feb-21 | Feb-21      | Feb21 vs. Feb20 | 2021      | 2021        | 2020        |  |
| Investment income | \$ 24  | \$ (60)     | \$ (228)        | \$ 54     | \$ (113)    | \$ (469)    |  |

• Investment income was \$0.1 million lower than budget for the month and \$0.5 million less than prior year-to-date due to lower than expected short-term market rates.

|               |          | Current Moi | nth             |          | Full Year   |             |
|---------------|----------|-------------|-----------------|----------|-------------|-------------|
|               |          | Variance to | Variance to     |          | Variance to | Variance to |
|               | Actual   | Budget      | Prior Year      | Actual   | Budget      | Prior Year  |
| Category      | Feb-21   | Feb-21      | Feb21 vs. Feb20 | 2021     | 2021        | 2020        |
| Other Revenue | \$ 2,320 | \$ (1,500)  | \$ (927)        | \$ 4,360 | \$ (3,276)  | \$ (2,417)  |

Other Revenue was \$1.5 million and \$3.3 million unfavorable to budget for the month and year-to-date due to monthly ride-hailing fee revenue anticipated in the budget that CTA will no longer be receiving from the City of Chicago in 2021. Additionally, the unfavorability to budget for the month and year-to-date was due to lower than anticipated rental, parking lot, and miscellaneous revenues. Other revenue was \$0.9 million and \$2.4 million unfavorable to February 2020 and prior year-to-date due to the monthly ride hailing fee received in 2020 but not in 2021 in addition to lower parking lot and rental revenues.

|                                |           | Current Month | 1               |           | Full Year   |             |
|--------------------------------|-----------|---------------|-----------------|-----------|-------------|-------------|
|                                |           | Variance to   | Variance to     |           | Variance to | Variance to |
|                                | Actual    | Budget        | Prior Year      | Actual    | Budget      | Prior Year  |
| Category                       | Feb-21    | Feb-21        | Feb21 vs. Feb20 | 2021      | 2021        | 2020        |
| Total System Generated Revenue | \$ 18,301 | \$ (98)       | \$ (33,929)     | \$ 36,659 | \$ (392)    | \$ (70,676) |

• Total System-Generated Revenue was lower than budget for the month and year-to-date by \$0.1 million and \$0.4 million, respectively, due to monthly ride-hailing fee revenue anticipated in the budget that CTA will no longer be receiving from the City of Chicago in 2021, which was partially offset by higher than expected fare and pass revenue. It was \$33.9 million and \$70.7 million lower than February 2020 and prior year-to-date, respectively, due to sharply lower ridership as a result of the current COVID-19 pandemic.

### IV. Expenses

|          |           | Current Month |                 |            | Full Year   |             |
|----------|-----------|---------------|-----------------|------------|-------------|-------------|
|          |           | Variance to   | Variance to     |            | Variance to | Variance to |
|          | Actual    | Budget        | Prior Year      | Actual     | Budget      | Prior Year  |
| Category | Feb-21    | Feb-21        | Feb21 vs. Feb20 | 2021       | 2021        | 2020        |
| Labor    | \$ 91,587 | \$ 511        | \$ 922          | \$ 190,291 | \$ 2,409    | \$ 905      |

• Labor expense was \$0.5 million favorable to budget for the month and \$2.4 million favorable for the year-to-date due to lower than anticipated labor costs. Labor expense was \$0.9 million favorable to February 2020 and \$0.9 million favorable to prior year-to-date due to managing vacant positions.

|          |          | Current Montl | h               |           | Full Year   |             |
|----------|----------|---------------|-----------------|-----------|-------------|-------------|
|          |          | Variance to   | Variance to     |           | Variance to | Variance to |
|          | Actual   | Budget        | Prior Year      | Actual    | Budget      | Prior Year  |
| Category | Feb-21   | Feb-21        | Feb21 vs. Feb20 | 2021      | 2021        | 2020        |
| Material | \$ 7,417 | \$ (210)      | \$ (986)        | \$ 15,373 | \$ (231)    | \$ (1,899)  |

Material expense was \$0.2 million unfavorable to budget for the month and \$0.2 million unfavorable year-to-date due to vehicle parts usage. Material expense was \$1.0 million and \$1.9 million unfavorable to February 2020 and prior year-to-date due to increased costs for cleaning supplies related to COVID-19.

|          |          | Current Mon | th              |          | Full Year   |             |
|----------|----------|-------------|-----------------|----------|-------------|-------------|
|          |          | Variance to | Variance to     |          | Variance to | Variance to |
|          | Actual   | Budget      | Prior Year      | Actual   | Budget      | Prior Year  |
| Category | Feb-21   | Feb-21      | Feb21 vs. Feb20 | 2021     | 2021        | 2020        |
| Fuel     | \$ 2,539 | \$ 733      | \$ 967          | \$ 5,440 | \$ 1,476    | \$ 1,754    |

• Fuel for Revenue Equipment expense was \$0.7 million favorable to budget in February primarily due to lower than anticipated usage. Lower usage and fuel prices account for the favorable variance to the prior year-to-date.

|          |          | Current Month |                 |          | Full Year   |             |  |  |
|----------|----------|---------------|-----------------|----------|-------------|-------------|--|--|
|          |          | Variance to   | Variance to     | •        | Variance to | Variance to |  |  |
|          | Actual   | Budget        | Prior Year      | Actual   | Budget      | Prior Year  |  |  |
| Category | Feb-21   | Feb-21        | Feb21 vs. Feb20 | 2021     | 2021        | 2020        |  |  |
| Power    | \$ 2,723 | \$ 76         | \$ 66           | \$ 5,134 | \$ 646      | \$ 427      |  |  |

• The Electric Power for Revenue Equipment expense was \$0.1 million favorable to budget for the month and \$0.6 million favorable year-to-date due to lower than anticipated usage. Expenses were \$0.4 million favorable to prior year-to-date primarily due to lower usage.

|                                  |          | Current Mont | th              |          | Full Year   |             |
|----------------------------------|----------|--------------|-----------------|----------|-------------|-------------|
|                                  |          | Variance to  | Variance to     |          | Variance to | Variance to |
|                                  | Actual   | Budget       | Prior Year      | Actual   | Budget      | Prior Year  |
| Category                         | Feb-21   | Feb-21       | Feb21 vs. Feb20 | 2021     | 2021        | 2020        |
| Provision for Injuries & Damages | \$ 2,640 | \$ -         | \$ (807)        | \$ 5,280 | \$ -        | \$ (1,613)  |

• The Provision for Injuries & Damages expense was on par with budget for the month and year-to-date. The unfavorable variance to 2020 for the month and year-to-date of \$0.8 million and \$1.6 million, respectively, is due to higher funding requirements in 2021.

|                               |          | Current Moi | nth             | Full Year |             |             |  |  |  |  |
|-------------------------------|----------|-------------|-----------------|-----------|-------------|-------------|--|--|--|--|
|                               |          | Variance to | Variance to     |           | Variance to | Variance to |  |  |  |  |
|                               | Actual   | Budget      | Prior Year      | Actual    | Budget      | Prior Year  |  |  |  |  |
| Category                      | Feb-21   | Feb-21      | Feb21 vs. Feb20 | 2021      | 2021        | 2020        |  |  |  |  |
| Purchase of Security Services | \$ 1,378 | \$ 303      | \$ 288          | \$ 2,809  | \$ 553      | \$ 479      |  |  |  |  |

Purchase of Security Services was \$0.3 million favorable to budget for the month and \$0.3 million favorable to prior year due to the timing of invoices. Year-to-date, expenses were \$0.5 million favorable to budget and \$0.5 million favorable to prior year due to the timing of invoices.

|                |           | Current Mor | nth             | Full Year |             |             |  |  |  |  |
|----------------|-----------|-------------|-----------------|-----------|-------------|-------------|--|--|--|--|
|                |           | Variance to | Variance to     |           | Variance to | Variance to |  |  |  |  |
|                | Actual    | Budget      | Prior Year      | Actual    | Budget      | Prior Year  |  |  |  |  |
| Category       | Feb-21    | Feb-21      | Feb21 vs. Feb20 | 2021      | 2021        | 2020        |  |  |  |  |
| Other Expenses | \$ 24,362 | \$ (745)    | \$ (3,919)      | \$ 48,229 | \$ (594)    | \$ (5,335)  |  |  |  |  |

Other expenses were \$0.7 million unfavorable to budget for the month and \$0.6 million unfavorable to budget for the year-to-date due to the timing of contractual services invoices. Other expenses year-to-date were \$5.3 million unfavorable to prior year due to an increase in debt service costs on the TIFIA loans and the timing of contractual services invoices. The other expense category includes the pension obligation bond expense, utilities, maintenance contracts, services, and other expenses.

|                                 |                         |        | Full Year |                 |          |        |         |          |             |      |         |
|---------------------------------|-------------------------|--------|-----------|-----------------|----------|--------|---------|----------|-------------|------|---------|
|                                 | Variance to Variance to |        |           |                 |          |        | Var     | iance to | Variance to |      |         |
|                                 | Actual Budget           |        |           | Pr              | ior Year | Actual | Е       | Budget   | Prior Year  |      |         |
| Category                        | Feb-21                  | Feb-21 |           | Feb21 vs. Feb20 |          |        | 2021    | 2021     |             | 2020 |         |
| <b>Total Operating Expenses</b> | \$<br>132,648           | \$     | 668       | \$              | (3,468)  | \$     | 272,556 | \$       | 4,259       | \$   | (5,282) |

 Operating Expenses were \$0.7 million favorable to budget for the month primarily due to lower than anticipated fuel and labor costs. The unfavorable variance to prior year-to-date was due to higher other expenses and an increase in funding requirements for the provision for injuries and damages.

## V. Recovery Ratio

|                |                | Current Mor | <u>nth</u>      |        | Full Year   |             |  |  |  |
|----------------|----------------|-------------|-----------------|--------|-------------|-------------|--|--|--|
|                |                | Variance to | Variance to     |        | Variance to | Variance to |  |  |  |
|                | Actual         | Budget      | Prior Year      | Actual | Budget      | Prior Year  |  |  |  |
| Category       | Feb-21         | Feb-21      | Feb21 vs. Feb20 | 2021   | 2021        | 2020        |  |  |  |
| Recovery Ratio | <b>54.29</b> % | 0.08        |                 | 54.92% | 1.05        |             |  |  |  |

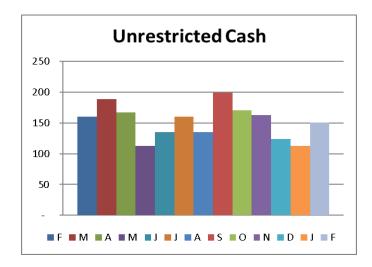
Recovery Ratio, which measures the percentage of operating expenses CTA funds from
internally generated revenues, was 54.29% for the month. This was favorable to budget by
0.08 percentage points for the month. Year-to-date, the recovery ratio was 54.92%, which
was favorable to budget by 1.05 percentage points. The RTA is including the Federal stimulus
funds under the CARES Act as replacement fare revenues for recovery ratio purposes.

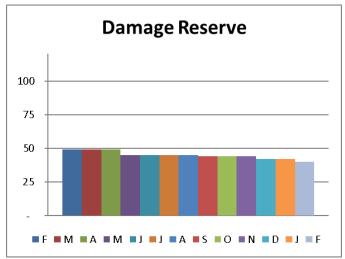
# VI. Ridership

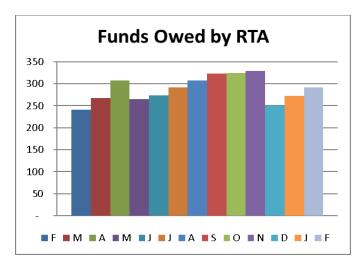
|                        |                         | Current Mor                            | nth  |                    | Full Year                            |  |  |  |  |  |  |
|------------------------|-------------------------|--|--|--------------------|--------------------------------------|--|--|--|--|--|--|
| Category               | Actual<br><b>Feb-21</b> | Variance to<br>Budget<br><b>Feb-21</b> | Variance to<br>Prior Year<br>Feb21 vs. Feb20 | Actual <b>2021</b> | Variance to<br>Budget<br><b>2021</b> | Variance to<br>Prior Year<br><b>2020</b> |  |  |  |  |  |
| Bus                    | 6,807                   | (444)                                  | (12,223)                                     | 13,964             | (304)                                | (24,549)                                 |  |  |  |  |  |
| Rail                   | 3,016                   | 244                                    | (10,350)                                     | 5,981              | 427                                  | (21,439)                                 |  |  |  |  |  |
| Rail to Rail Transfers | 636                     | 153                                    | (2,297)                                      | 1,300              | 285                                  | (4,760)                                  |  |  |  |  |  |
| Total                  | 10,459                  | (47)                                   | (24,870)                                     | 21,245             | 408                                  | (50,747)                                 |  |  |  |  |  |

- Ridership for the month of February was 10.5 million and was slightly lower than budget and 24.9 million lower than prior year.
- Calendar adjusted ridership was down 69.7% from prior year due to the COVID-19 pandemic.
- Ridership for the year-to-date was 21.2 million and was 0.4 million higher than budget and 50.7 million lower than the prior year-to-date.
- Calendar adjusted ridership was down 69.6% from the prior year-to-date.
- More details on ridership can be found in the February Ridership Report.

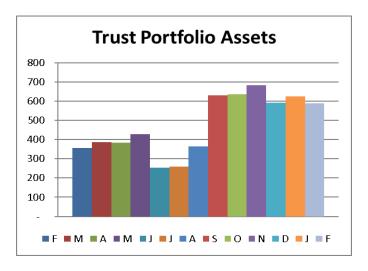
Cash & Liquidity



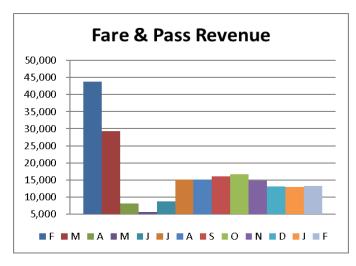


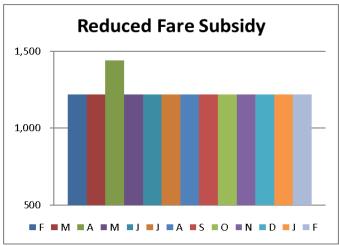


Cash & Liquidity Cont'd

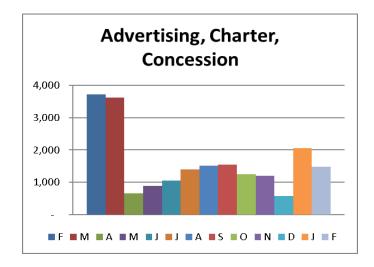


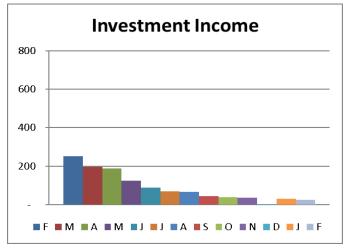
Revenue

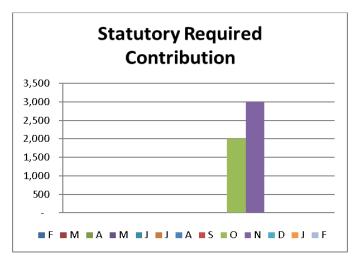




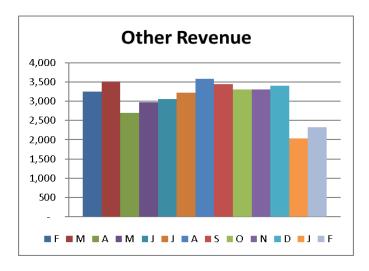
# Revenue Cont'd

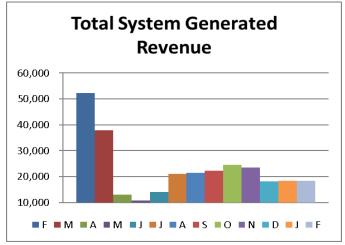


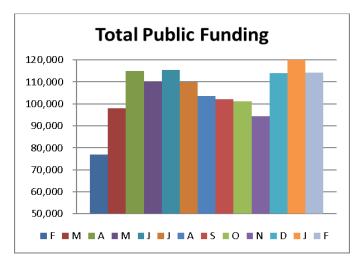




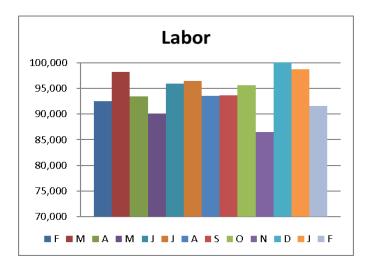
## Revenue Cont'd

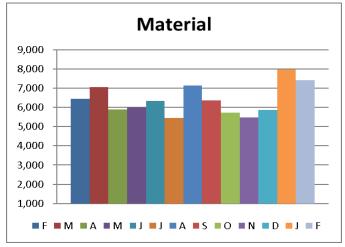


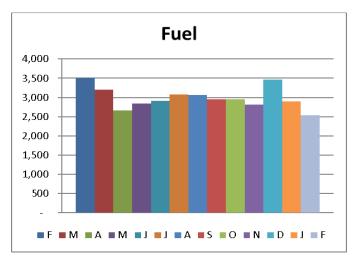




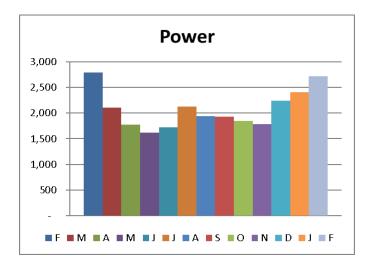
# Expenses

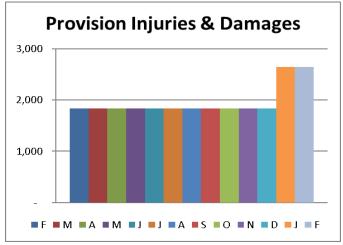






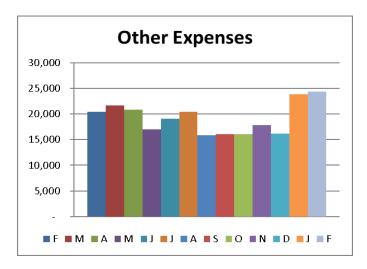
Expenses Cont'd

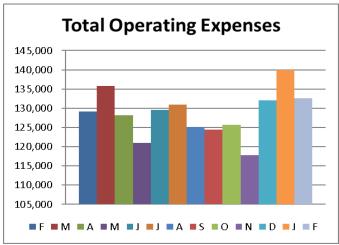






# Expenses





| Cash                             | Feb-20 | Mar-20 | Apr-20  | May-20  | Jun-20  | Jul-20  | Aug-20  | Sep-20  | Oct-20  | Nov-20 | Dec-20  | Jan-21  | Feb-21  |
|----------------------------------|--------|--------|---------|---------|---------|---------|---------|---------|---------|--------|---------|---------|---------|
| Unrestricted Cash                | 160    | 189    | 167     | 113     | 135     | 160     | 135     | 199     | 171     | 163    | 124     | 113     | 151     |
| Unrestricted Cash                | 49     | 49     | 49      | 45      | 45      | 45      | 45      | 44      | 44      | 44     | 42      | 42      | 40      |
| Damage Reserve                   | -      | 267    | 307     |         |         | 292     | 307     |         |         | 329    | 251     | 272     | 292     |
| Funds Owed by RTA                | 241    |        |         | 265     | 274     |         |         | 323     | 325     |        |         |         |         |
| Trust Portfolio Assets           | 356    | 385    | 384     | 429     | 253     | 260     | 363     | 630     | 634     | 683    | 591     | 623     | 587     |
| Revenue                          | Feb-20 | Mar-20 | Apr-20  | May-20  | Jun-20  | Jul-20  | Aug-20  | Sep-20  | Oct-20  | Nov-20 | Dec-20  | Jan-21  | Feb-21  |
|                                  |        |        |         |         |         |         |         |         |         |        |         |         |         |
| Fare & Pass Revenue              | 43,798 | 29,234 | 8,077   | 5,606   | 8,711   | 15,138  | 15,158  | 16,012  | 16,672  | 14,769 | 13,046  | 13,013  | 13,263  |
| Reduced Fare Subsidy             | 1,217  | 1,217  | 1,440   | 1,217   | 1,217   | 1,217   | 1,217   | 1,217   | 1,217   | 1,217  | 1,217   | 1,217   | 1,217   |
| Advertising, Charter, Concession | 3,715  | 3,618  | 659     | 888     | 1,054   | 1,396   | 1,515   | 1,538   | 1,248   | 1,208  | 579     | 2,059   | 1,476   |
| Investment Income                | 251    | 195    | 188     | 125     | 89      | 68      | 66      | 45      | 37      | 35     | (149)   | 30      | 24      |
| Statutory Required Contribution  | -      | -      | -       | -       | _       | -       | _       | -       | 2,000   | 3,000  | -       | -       | -       |
| Other Revenue                    | 3,247  | 3,515  | 2,693   | 2,969   | 3,058   | 3,222   | 3,579   | 3,450   | 3,302   | 3,313  | 3,408   | 2,039   | 2,320   |
| Total System Generated Revenue   | 52,230 | 37,779 | 13,057  | 10,805  | 14,129  | 21,040  | 21,535  | 22,263  | 24,476  | 23,542 | 18,101  | 18,359  | 18,301  |
| Total Public Funding             | 76,950 | 98,056 | 115,045 | 110,207 | 115,392 | 109,955 | 103,562 | 102,164 | 101,227 | 94,277 | 113,938 | 121,550 | 114,347 |
| Expenses                         | Feb-20 | Mar-20 | Apr-20  | May-20  | Jun-20  | Jul-20  | Aug-20  | Sep-20  | Oct-20  | Nov-20 | Dec-20  | Jan-21  | Feb-21  |
|                                  |        |        |         |         |         |         |         |         |         |        |         |         |         |
| Labor                            | 92,509 | 98,284 | 93,440  | 89,995  | 95,900  | 96,434  | 93,574  | 93,674  | 95,596  | 86,474 | 100,786 | 98,703  | 91,587  |
| Material                         | 6,432  | 7,066  | 5,895   | 5,993   | 6,343   | 5,460   | 7,142   | 6,364   | 5,731   | 5,462  | 5,870   | 7,956   | 7,417   |
| Fuel                             | 3,507  | 3,203  | 2,661   | 2,843   | 2,907   | 3,078   | 3,062   | 2,949   | 2,948   | 2,818  | 3,460   | 2,901   | 2,539   |
| Power                            | 2,789  | 2,111  | 1,774   | 1,622   | 1,721   | 2,125   | 1,937   | 1,932   | 1,843   | 1,787  | 2,241   | 2,412   | 2,723   |
| Provision Injuries & Damages     | 1,833  | 1,833  | 1,833   | 1,833   | 1,833   | 1,833   | 1,833   | 1,833   | 1,833   | 1,833  | 1,833   | 2,640   | 2,640   |
| Purchase of Security Services    | 1,667  | 1,678  | 1,675   | 1,678   | 1,685   | 1,670   | 1,673   | 1,638   | 1,640   | 1,637  | 1,713   | 1,431   | 1,378   |
| Other Expenses                   | 20,443 | 21,659 | 20,823  | 17,047  | 19,131  | 20,395  | 15,876  | 16,037  | 16,111  | 17,808 | 16,135  | 23,866  | 24,362  |

129,179

**Total Operating Expenses** 

135,835

128,102

121,012

129,521

130,995

125,097

124,428

125,703

117,819

132,040

139,909

132,648