

To: Chicago Transit Authority Board

From: Jeremy Fine, Chief Financial Officer

Re: Financial Results for July 2020

Date: September 16, 2020

## I. Summary

On March 13, 2020, the President of the United States declared a National Emergency concerning the Novel Coronavirus Disease (COVID-19) outbreak. CTA's financial results for the month and year to date are impacted by the effect of the COVID-19 outbreak on the economy. CTA's financial results are \$40.0 million unfavorable to budget for July primarily due to lower than anticipated fare and pass revenue. Results are unfavorable to budget for year-to-date by \$183.7 million primarily due to lower than anticipated fare and pass revenue. Public funding received by CTA through July 2020 totaled \$350.6 million, which is \$71.8 million unfavorable to budget. CTA has drawn down CARES funding of \$47.3 million related to public funding shortfalls and \$183.7 million related to operating losses for a grand total CARES draw of \$231.1 million, which is approximately 28.3% of the 2020 CARES budget.

Ridership for the month was 12.9 million, which was 25.5 million lower than budget and 26.1 million lower than July 2019. Ridership year-to-date was lower than budget and prior year by 124.6 million and 126.7 million, respectively. The ridership decrease over the prior year-to-date was due to the COVID-19 pandemic.

# II. Cash & Liquidity

The chart below highlights CTA's cash position at July 2020 compared to July 2019.

		July		July		ncrease
		2020		2019		ecrease)
Unrestricted Cash	\$	160,373	\$	98,890	\$	61,483
Damage Reserve		44,980		48,208	\$	(3,228)
Funds Owed by RTA		291,918		318,163	\$	(26,245)
Trust Portfolio Assets		259,942		350,742	\$	(90,800)
Total Cash and Receivables	Ś	757,213	Ś	816,003	Ś	(58,790)

CTA's total cash/receivables balance was equal to \$757.2 million. Unrestricted cash was \$61.5 million higher than the prior year due to the timing of cash receipts and invoice payments. The Damage Reserve fund was \$3.2 million lower than last year due to settlement payments. Funds owed by the RTA were approximately \$291.9 million which was \$26.2 million lower than the prior year due to the timing of payments from the State. CTA continues to work closely with the RTA

to monitor their receivable balance owed; Trust Portfolio Assets represents bond proceeds held in Trust for funding capital projects and making required debt service payments and therefore goes down when payments are made.

#### III. Revenue

		Current Month	1	Full Year			
		Variance to	Variance to		Variance to	Variance to	
	Actual	Budget	Prior Year	Actual	Budget	Prior Year	
Category	Jul-20	Jul-20	Jul20 vs. Jul19	2020	2020	2019	
Fare & Pass Revenue	\$ 15,138	\$ (36,782)	\$ (37,109)	\$ 157,172	\$ (181,419)	\$ (177,298)	

- Fare and pass revenue for July was \$36.8 million unfavorable to budget and \$37.1 million unfavorable to prior year due to sharply lower ridership as a result of the current COVID-19 pandemic. As a result of the gradual reopening of the local economy, fare and pass revenue in July 2020 was approximately \$6.4 million higher than in June 2020. The average fare for the month was \$1.18 per ride and was \$0.18 lower than budget and \$0.16 lower than the prior year.
- Year-to-date fare and pass revenue was \$181.4 million unfavorable to budget and \$177.3 million unfavorable to prior year due to sharply lower ridership as a result of the current COVID-19 pandemic. The average fare for the year was \$1.16 per ride and was \$0.14 lower than budget and \$0.12 lower than the prior year.

		Current Mor	nth	Full Year			
		Variance to	Variance to		Variance to	Variance to	
	Actual	Budget	Prior Year	Actual	Budget	Prior Year	
Category	Jul-20	Jul-20	Jul20 vs. Jul19	2020	2020	2019	
Reduced Fare Subsidy	\$ 1,217	\$ -	\$ (408)	\$ 8,743	\$ 223	\$ 37	

• Reduced Fare Subsidy was on par with budget for the month and was \$0.2 million favorable to budget for the year-to-date based on expected reimbursements from the State.

			Cı	ırrent Moı	nth				Full Year		
			Var	iance to	Var	riance to		Vai	riance to	١	/ariance to
	Α	ctual	В	udget	Pr	ior Year	Actual	E	Budget		Prior Year
Category	J	ul-20		Jul-20	Jul2	0 vs. Jul19	 2020		2020		2019
Advertising, Charter, Concession	\$	1,396	\$	(1,765)	\$	(1,742)	\$ 14,810	\$	(8,526)	\$	(8,043)

 Advertising, Charter and Concessions Revenue was \$1.8 million unfavorable to budget for the month and \$8.5 million unfavorable year-to-date. This revenue category was \$8.0 million lower than prior year-to-date. The unfavorability to budget and prior year was due to the uncertainty of vehicle and platform advertising revenue minimum guarantee payments starting in April 2020 due to the COVID-19 pandemic.

		Current Mor	nth	Full Year			
		Variance to	Variance to		Variance to	Variance to	
	Actual	Budget	Prior Year	Actual	Budget	Prior Year	
Category	Jul-20	Jul-20	Jul20 vs. Jul19	2020	2020	2019	
Investment income	\$ 68	\$ (182)	\$ (194)	\$ 1,188	\$ (562)	\$ (736)	

• Investment income was \$0.2 million lower than budget for the month and \$0.7 million less than prior year-to-date due to lower than expected short-term market rates.

		Current Mor	ith		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	Jul-20	Jul-20	Jul20 vs. Jul19	2020	2020	2019
Other Revenue	\$ 3,222	\$ (890)	\$ (866)	\$ 22,234	\$ (4,802)	\$ (3,264)

• Other Revenue was \$0.9 million and \$4.8 million unfavorable to budget for the month and year-to-date, respectively, due to lower parking lot revenue which is further impacted by an increase in parking taxes and lower than anticipated non-capital grant, rental, and miscellaneous revenues. Other revenue was \$0.9 million and \$3.3 million unfavorable to July 2019 and prior year-to-date, respectively, primarily due to lower non-capital grant, parking lot, rental, and scrap material sales revenues. This is offset by lower non-capital expense in the Other Expenses category.

		Current Month	1		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	Jul-20	Jul-20	Jul20 vs. Jul19	2020	2020	2019
Total System Generated Revenue	\$ 21,040	\$ (39,619)	\$ (40,320)	\$ 204,146	\$ (195,087)	\$ (189,304)

 Total System-Generated Revenue was lower than budget for the month and year-to-date by \$40.0 million and \$195.1 million, respectively due to sharply lower ridership as a result of the current COVID-19 pandemic. It was \$40.3 million and \$189.3 million lower than July 2019 and prior year-to-date, respectively, due to sharply lower ridership as a result of the current COVID-19 pandemic.

## IV. Expenses

		Current Month			Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	Jul-20	Jul-20	Jul20 vs. Jul19	2020	2020	2019
Labor	\$ 96,434	\$ 180	\$ (3,534)	\$ 665,250	\$ (2,785)	\$ (38,319)

Labor expense was favorable to budget by \$0.2 million for the month due to managing vacant positions and \$2.8 million unfavorable for the year-to-date due to the settlement of certain union contracts and increased fringe benefit and overtime costs. Labor expense was \$3.5 million unfavorable to July 2019 due to higher fringe benefit costs and \$38.3 million unfavorable to prior year-to-date due to negotiated union contract increases that took effect in July 2019 and higher fringe benefit costs.

		Current Mont	h		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	Jul-20	Jul-20	Jul20 vs. Jul19	2020	2020	2019
Material	\$ 5,460	\$ 463	\$ 119	\$ 44,231	\$ (1,131)	\$ (1,098)

Material expense was \$0.5 million favorable to budget for the month due to the timing of
material purchases and \$1.1 million unfavorable year-to-date due to increased costs for
cleaning supplies related to COVID-19 and vehicle parts usage. Material expense was \$0.1
million favorable to July 2019 due to the timing of material purchases and \$1.1 million
unfavorable to prior year-to-date due to higher vehicle parts usage.

		Current Mon	th		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	Jul-20	Jul-20	Jul20 vs. Jul19	2020	2020	2019
Fuel	\$ 3,078	\$ 463	\$ 521	\$ 21,887	\$ 3,898	\$ 1,917

• Fuel for Revenue Equipment expense was \$0.5 million favorable to budget in July primarily due to lower than anticipated usage and price. Lower usage accounts for the favorable variance to the prior year-to-date.

		Current Mont	h		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	Jul-20	Jul-20	Jul20 vs. Jul19	2020	2020	2019
Power	\$ 2,125	\$ 713	\$ 659	\$ 14,915	\$ 4,124	\$ 4,712

• The Electric Power for Revenue Equipment expense was \$0.7 million favorable to budget for the month and \$4.1 million favorable year-to-date due to lower than anticipated usage. Expenses were \$4.7 million favorable to prior year-to-date primarily due to the harsher weather in 2019 and lower usage in 2020.

		Current Mont	:h	Full Year			
		Variance to	Variance to		Variance to	Variance to	
	Actual	Budget	Prior Year	Actual	Budget	Prior Year	
Category	Jul-20	Jul-20	Jul20 vs. Jul19	2020	2020	2019	
Provision for Injuries & Damages	\$ 1,833	\$ -	\$ (1,208)	\$ 12,833	\$ -	\$ (8,458)	

• The Provision for Injuries & Damages expense was on par with budget for the month and year-to-date. The unfavorable variance to 2019 for the month and year-to-date of \$1.2 million and \$8.5 million, respectively, is due to higher funding requirements in 2020.

		Current Mor	nth	Full Year						
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Jul-20	Jul-20	Jul20 vs. Jul19	2020	2020	2019				
Purchase of Security Services	\$ 1,670	\$ 34	\$ (165)	\$ 11,675	\$ 252	\$ (1,630)				

 Purchase of Security Services was slightly favorable to budget for the month and \$0.2 million unfavorable to prior year. Year-to-date, expenses were \$0.3 million favorable to budget and \$1.6 million unfavorable to prior year due to increased costs under the private security contracts in 2020.

		Current Mon	ith		Full Year					
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Jul-20	Jul-20	Jul20 vs. Jul19	2020	2020	2019				
Other Expenses	\$ 20,395	\$ (2,252)	\$ (56)	\$ 141,949	\$ 6,997	\$ 17,271				

Other expenses were \$2.3 million unfavorable to budget for the month and \$7.0 million favorable to budget for the year-to-date due to the timing of contractual services invoices. Other expenses year-to-date were \$17.3 million favorable to prior year due to moving a portion of the capital debt service costs from the operating budget to the capital budget. The other expense category includes the pension obligation bond expense, utilities, maintenance contracts, services, and other expenses.

	 Current Month						Full Year						
		Vari	iance to	Va	ariance to			Va	riance to	to Variance to			
	Actual	В	udget	Р	rior Year		Actual	Budget Pr			Prior Year		
Category	Jul-20	Jul-20		Jul20 vs. Jul19		2020		2020		2019			
<b>Total Operating Expenses</b>	\$ 130,995	\$	(400)	\$	(3,665)	\$	912,740	\$ 11,355		\$	(25,605)		

 Operating Expenses were \$0.4 million unfavorable to budget for the month primarily due to the timing of contractual services invoices. The unfavorable variance to prior year-to-date was due to higher labor costs and an increase in funding requirements for the provision for injuries and damages.

## V. Recovery Ratio

		Current Mor	nth		Full Year				
		Variance to	Variance to		Variance to	Variance to			
	Actual	Budget	Prior Year	Actual	Budget	Prior Year			
Category	Jul-20	Jul-20	Jul20 vs. Jul19	2020	2020	2019			
Recovery Ratio	57.12%	(1.07)		52.21%	(1.70)				

Recovery Ratio, which measures the percentage of operating expenses CTA funds from
internally generated revenues, was 57.12% for the month. This was unfavorable to budget
by 1.07 percentage points for the month. Year-to-date, the recovery ratio was 52.21%, which
was unfavorable to budget by 1.70 percentage points. Due to the COVID-19 pandemic, fare
and pass revenues have decreased significantly, which also causes an unfavorable variance

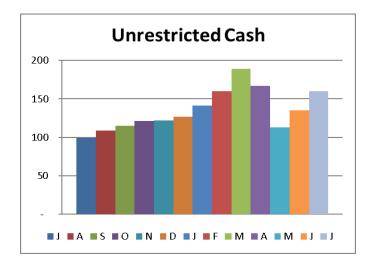
in the recovery ratio. The RTA is including the Federal stimulus funds under the CARES Act as replacement fare revenues for recovery ratio purposes.

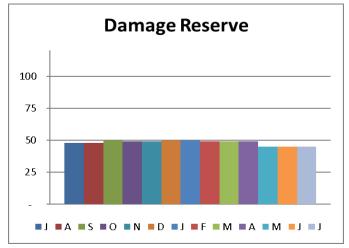
# VI. Ridership

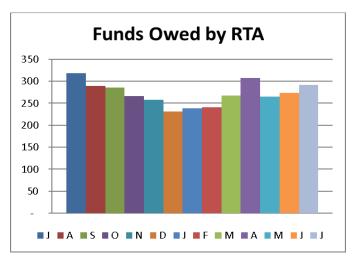
		Current Mon	th	Full Year					
Category	Actual <b>Jul-20</b>	Variance to Budget <b>Jul-20</b>	Variance to Prior Year <b>Jul20 vs. Jul19</b>	Actual <b>2020</b>	Variance to Budget <b>2020</b>	Variance to Prior Year <b>2019</b>			
Bus	8,608	(11,154)	(11,295)	80,468	(55,768)	(55,950)			
Rail	3,491	(11,761)	(12,178)	45,030	(56,287)	(57,820)			
Rail to Rail Transfers	764	(2,571)	(2,671)	9,956	(12,528)	(12,905)			
Total	12,863	(25,486)	(26,144)	135,454	(124,584)	(126,674)			

- Ridership for the month of July was 12.9 million and was lower than budget and prior year by 25.5 million and 26.1 million, respectively.
- Calendar adjusted ridership was down 66.9% from prior year due to the COVID-19 pandemic.
- Ridership for the year-to-date was 135.5 million and was 124.6 million lower than budget and 126.7 million lower than the prior year-to-date.
- Calendar adjusted ridership was down 48.9% from the prior year-to-date.
- More details on ridership can be found in the July Ridership Report.

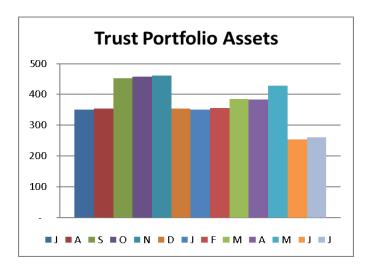
Cash & Liquidity



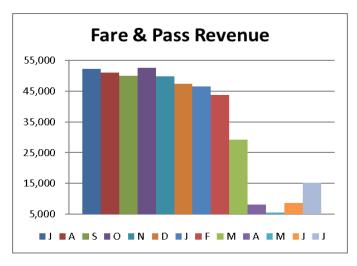


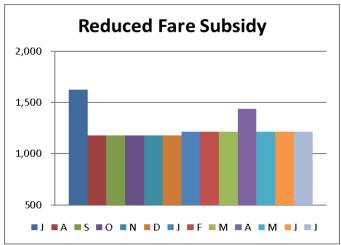


Cash & Liquidity Cont'd

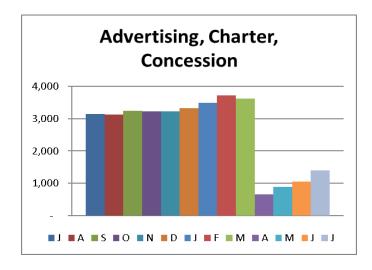


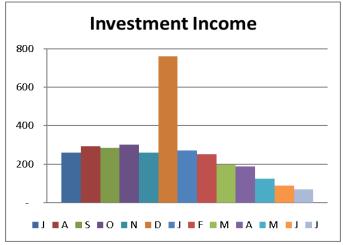
Revenue

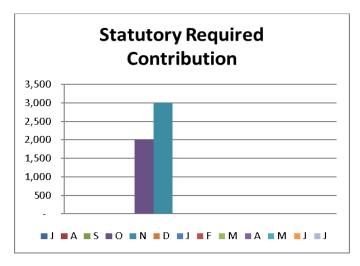




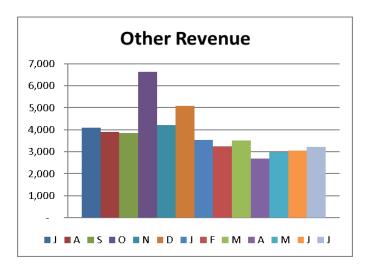
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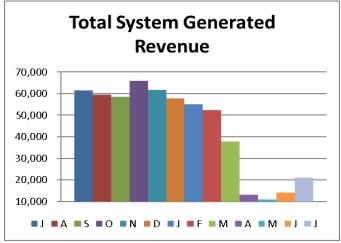


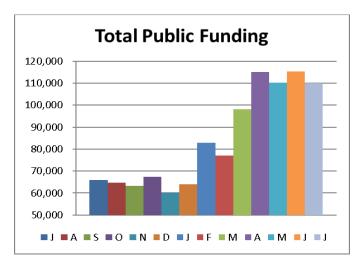




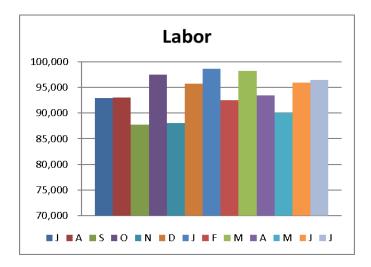
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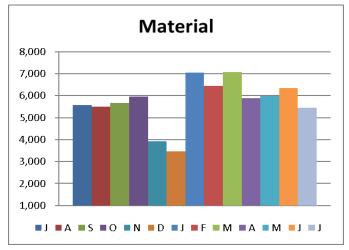


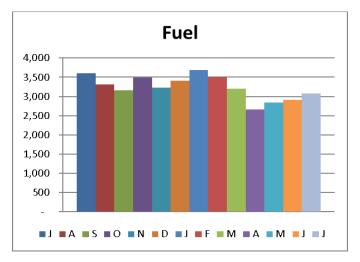




# Expenses

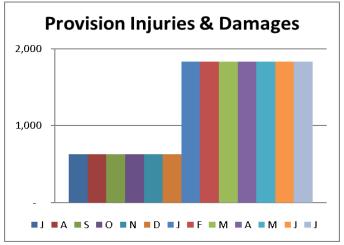


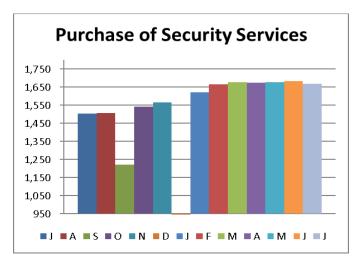




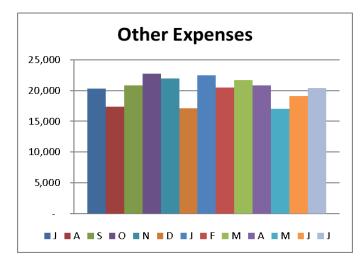
Expenses Cont'd

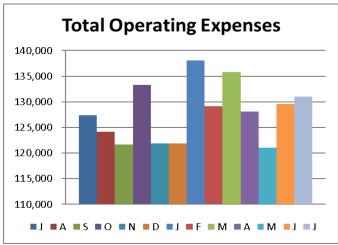






# Expenses Cont'd





Cash	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20
Unrestricted Cash	99	109	115	121	122	127	141	160	189	167	113	135	160
Damage Reserve	48	48	50	49	49	50	50	49	49	49	45	45	45
Funds Owed by RTA	318	289	286	266	258	231	238	241	267	307	265	274	292
Trust Portfolio Assets	351	353	452	458	461	354	351	356	385	384	429	253	260
Revenue	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20
Fare & Pass Revenue	52,247	51,064	49,965	52,498	49,861	47,438	46,608	43,798	29,234	8,077	5,606	8,711	15,138
Reduced Fare Subsidy	1,625	1,180	1,180	1,180	1,180	1,180	1,217	1,217	1,217	1,440	1,217	1,217	1,217
Advertising, Charter, Concession	3,138	3,122	3,235	3,230	3,228	3,319	3,480	3,715	3,618	659	888	1,054	1,396
Investment Income	261	293	284	302	259	760	272	251	195	188	125	89	68
Statutory Required Contribution	-	-	-	2,000	3,000	-	-	-	-	-	-	-	-
Other Revenue	4,088	3,893	3,849	6,643	4,224	5,072	3,529	3,247	3,515	2,693	2,969	3,058	3,222
Total System Generated Revenue	61,360	59,553	58,512	65,853	61,752	57,769	55,106	52,230	37,779	13,057	10,805	14,129	21,040
Total Public Funding	65,970	64,623	63,205	67,478	60,151	64,102	82,989	76,950	98,056	115,045	110,207	115,392	109,955
Expenses	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20
Labor	92,900	93,001	87,743	97,545	88,041	95,693	98,687	92,509	98,284	93,440	89,995	95,900	96,434
Material	5,579	5,507	5,658	5,958	3,925	3,469	7,043	6,432	7,066	5,895	5,993	6,343	5,460
Fuel	3,599	3,314	3,154	3,487	3,232	3,405	3,688	3,507	3,203	2,661	2,843	2,907	3,078
Power	2,784	2,872	2,502	1,435	2,596	2,528	2,772	2,789	2,111	1,774	1,622	1,721	2,125
Provision Injuries & Damages	625	625	625	625	625	625	1,833	1,833	1,833	1,833	1,833	1,833	1,833
Purchase of Security Services	1,505	1,507	1,223	1,542	1,567	(965)	1,622	1,667	1,678	1,675	1,678	1,685	1,670
Other Expenses	20,339	17,349	20,811	22,739	21,917	17,115	22,451	20,443	21,659	20,823	17,047	19,131	20,395
Total Operating Expenses	127,330	124,176	121,718	133,332	121,903	121,871	138,095	129,179	135,835	128,102	121,012	129,521	130,995