## Gta

To: Chicago Transit Authority Board
From: Jeremy Fine, Chief Financial Officer
Re: Financial Results for July 2016
Date: September 14, 2016

## I. Summary

CTA's financial results are $\$ 0.4$ million favorable for July primarily due to lower than anticipated operating expenses. The year to date is $\$ 2.6$ million favorable to budget primarily due to lower operating expenses.

Ridership for the month was 40.9 million and was 2.9 million less than budget. Ridership was 3.9 million or $8.8 \%$ less than July 2015 due to better timing of the Fourth of July in 2015 and continued tourist activities after the holiday weekend for Grateful Dead farewell concerts. Also, low gas prices and downtown construction were contributing factors. There were also two fewer weekdays, one more Saturday and one more Sunday this year. The year to date is less than budget and prior year by 10.4 million and 8.6 million, respectively.

## II. Cash \& Liquidity

The chart below highlights CTA's cash position at July 2016 compared to July 2015.

|  | $\begin{aligned} & \text { July } \\ & 2016 \end{aligned}$ |  | $\begin{aligned} & \text { July } \\ & 2015 \end{aligned}$ |  | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrestricted Cash | \$ | 166.5 | \$ | 156.2 | \$ | 10.3 |
| Damage Reserve |  | 109.2 |  | 105.2 | \$ | 4.0 |
| Funds Owed by RTA |  | 333.6 |  | 284.0 | \$ | 49.6 |
| Trust Portfolio Assets |  | 301.8 |  | 474.3 | \$ | (172.5) |
| Total Cash and Receivables | \$ | 911.1 |  | ,019.7 | \$ | (108.6) |

CTA's total cash/receivables balance was equal to $\$ 0.9$ billion. Unrestricted cash was $\$ 10.3$ million more than the prior year due to timing of cash receipts and invoice payments. The Damage Reserve is sufficiently funded and was $\$ 4.0$ million higher than last year reflecting payouts for settled claims. Funds owed by the RTA were approximately $\$ 333.6$ million which was $\$ 49.6$ million more than the prior year. CTA continues to work closely with the RTA to monitor their receivable balance owed; Trust Portfolio Assets represents bond proceeds held in Trust for funding capital projects and making required debt service payments and therefore goes down when payments are made.

## III. Revenue



- Fare and pass revenue for July was $\$ 2.1$ million unfavorable to budget and $\$ 3.2$ million unfavorable to prior year. The unfavorable variance to budget and prior year was due to very strong pay-per-use ridership in the first-half of July 2015 that did not repeat in 2016. July 2015 had a better timing of Fourth of July, and continued tourist activities after the holiday weekend for Grateful Dead farewell concerts. The average fare for the month was $\$ 1.26$ and was $\$ 0.04$ higher than budget and $\$ 0.04$ more than prior year.
- Year-to-date fare and pass revenue was $\$ 5.5$ million lower than budget and $\$ 3.2$ million lower compared to prior year. The unfavorable variance to budget is mainly due to lower than anticipated bus pay-per-use revenues in the second quarter of 2016. The negative variance to prior year is due to lower bus and rail pay-per-use ridership in July. The average fare for the year was $\$ 1.16$ per ride and was $\$ 0.03$ more than budget.

- Reduced Fare Subsidy was less than budget for the month and year-to-date by $\$ 1.2$ million and $\$ 8.3$ million based on expected reimbursements from the State.

| Category | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Actual } \\ \text { Jul-16 } \end{gathered}$ | Variance to <br> Budget <br> Jul-16 | Variance to Prior Year Jul16 vs. Jul15 | $\begin{gathered} \text { Actual } \\ 2016 \end{gathered}$ | Variance to <br> Budget <br> 2016 | Variance to Prior Year 2015 |
| Advertising, Charter, Concession | \$ 2,516 | \$ 39 | \$ 55 | \$ 18,971 | \$ 621 | \$ 1,958 |

- Advertising, Charter and Concessions Revenue was slightly higher than budget for the month due to higher concessions revenue and was $\$ 0.6$ million more than budget year-todate due to higher vehicle and platform advertising. The increase over prior year-to-date was also mainly due to higher vehicle and platform advertising.

- Investment income was higher than budget for the month primarily due to a higher yielding portfolio and a better investment strategy through security selection. The year-to-date was favorable to budget due to higher short-term market rates.

| Category | Current Month |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Jul-16 | Variance to Budget Jul-16 |  | Variance to Prior Year Jul16 vs. Jul15 |  | $\begin{gathered} \text { Actual } \\ 2016 \end{gathered}$ |  | Variance to Budget 2016 |  | Variance to Prior Year 2015 |  |
| Other Revenue | \$ 3,119 | \$ | 708 | \$ | 593 | \$ | 20,574 | \$ | 5,582 | \$ | 954 |

- Other Revenue was favorable to prior year and budget due to higher non-capital grant revenue. The year to date was favorable to budget and prior year primarily due to the sale of surplus property.

|  | Current Month |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Actual <br> Jul-16 | Variance to <br> Budget <br> Jul-16 | Variance to Prior Year Jul16 vs. Jul15 |  | $\begin{gathered} \text { Actual } \\ 2016 \end{gathered}$ |  | Variance to Budget 2016 |  | Variance to Prior Year 2015 |  |
| Total System Generated Revenue | \$ 58,356 | \$ $(2,432)$ | \$ | $(2,447)$ | \$ | 384,357 | \$ | $(6,983)$ | \$ | 874 |

- Total System-Generated Revenue was $\$ 2.4$ million less than budget and prior year for the month due to lower reduced fare subsidy and fare and pass revenue. The year-to-date is $\$ 7.0$ million less than budget due to lower reduced fare subsidy. The year-to-date systemgenerated revenue is $\$ 0.9$ million more than prior year due to higher advertising revenue and sale of surplus property.


## IV. Expenses



- Labor expense was $\$ 0.3$ million unfavorable to budget for the month due to higher than anticipated unscheduled work and overtime. Contractual wage increases that took effect in July 2015 and slightly higher fringe benefits in 2016 contributed to higher expenses compared to the prior 2015 year-to-date.

- Material expense was favorable to budget for the month and prior year. The year to date is $\$ 0.9$ million favorable to budget due to lower than planned vehicle maintenance.

|  | Current Month |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Actual Jul-16 | Variance to Budget Jul-16 | Variance to Prior Year Jul16 vs. Jul15 |  | $\begin{gathered} \text { Actual } \\ 2016 \end{gathered}$ |  | Variance to <br> Budget <br> 2016 |  | Variance to Prior Year 2015 |  |
| Fuel | \$ 2,505 | \$ 597 | \$ | 1,779 | \$ | 18,774 | \$ | 2,737 | \$ | 11,017 |

- Fuel for Revenue Equipment expense was $\$ 0.6 \mathrm{M}$ favorable to budget in July and $\$ 2.7 \mathrm{M}$ favorable year-to-date, primarily due to lower consumption and prices that were locked in lower than budgeted. Fuel expense is $\$ 1.8$ million and $\$ 11$ million favorable compared to prior July and to 2015 year-to-date, respectively, mainly due to significant reduction in the price of diesel fuel, lower usage and an increase in fuel efficiency.

|  | Current Month |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | $\begin{aligned} & \text { Actual } \\ & \text { Jul-16 } \end{aligned}$ | Variance to Budget Jul-16 | Variance to Prior Year Jul16 vs. Jul15 |  | $\begin{gathered} \text { Actual } \\ 2016 \\ \hline \end{gathered}$ |  | Variance to Budget 2016 |  | Variance to <br> Prior Year <br> 2015 |  |
| Power | \$ 2,337 | \$ 311 | \$ | (18) | \$ | 17,072 | \$ | 1,647 | \$ | 104 |

- The Electric Power for Revenue Equipment expense was $\$ 0.3$ million favorable to budget due to lower prices and lower consumption. Year-to-date, expenses are $\$ 1.6$ million under budget, primarily due to favorable prices.

|  | Current Month |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | $\begin{aligned} & \text { Actual } \\ & \text { Jul-16 } \end{aligned}$ | Variance to Budget Jul-16 | Variance to Prior Year Jul16 vs. Jul15 |  | $\begin{gathered} \text { Actual } \\ 2016 \\ \hline \end{gathered}$ |  | Variance to Budget 2016 |  | Variance to Prior Year 2015 |  |
| Purchase of Security Services | \$ 879 | \$ 346 | \$ | 322 | \$ | 8,116 | \$ | 457 | \$ | 214 |

- Purchase of Security Services was favorable to budget for the month and year to date by $\$ 0.3$ million and $\$ 0.5$ million, respectively, due to timing of invoices.

| Category | Current Month |  |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Jul-16 |  | Variance to Budget Jul-16 |  | Variance to Prior Year Jul16 vs. Jul15 |  | $\begin{gathered} \text { Actual } \\ 2016 \end{gathered}$ |  | Variance to Budget 2016 |  | Variance to Prior Year 2015 |  |
| Other Expenses | \$ | 21,009 | \$ | 1,312 | \$ | $(2,626)$ | \$ | 156,005 | \$ | 4,843 | \$ | 928 |

- Other Expenses were favorable to budget by $\$ 1.3$ million due to the timing of contractual expenses. The unfavorable variance to prior year was mainly due to new debt service and timing of invoices. Of the total monthly other expenses, the pension obligation bond expense is $\$ 9$ million; the remaining expenses are for utilities, maintenance contracts, services, and other expenses.

| Category | Current Month |  |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Jul-16 |  | Variance to Budget Jul-16 |  | Variance to Prior Year Jul16 vs. Jul15 |  | $\begin{gathered} \text { Actual } \\ 2016 \end{gathered}$ |  | Variance to Budget 2016 |  | Variance to Prior Year 2015 |  |
| Total Operating Expenses | \$ | 115,210 | \$ | 2,800 | \$ | 3,004 | \$ | 847,569 | \$ | 9,607 | \$ | $(13,937)$ |

- Operating Expenses were $\$ 2.8$ million favorable to budget for the month due to favorability in material, fuel and other expense categories. The unfavorable variance to prior year-todate was due primarily to higher labor expense.


## V. Recovery Ratio

|  | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> Jul-16 | Variance to Budget Jul-16 | Variance to Prior Year Jul16 vs. Jul15 | $\begin{gathered} \text { Actual } \\ 2016 \end{gathered}$ | Variance to Budget 2016 | Variance to Prior Year 2015 |
| Recovery Ratio | 60.82\% | (1.03) |  | 54.30\% | (0.21) |  |

- Recovery Ratio, which measures the percentage of operating expenses CTA funds from internally generated revenues, was $60.82 \%$ for the month. This was unfavorable to budget by 1.03 percentage points. For the year-to-date the recovery ratio is $54.30 \%$.


## VI. Ridership

| Category | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Actual } \\ \text { Jul-16 } \end{gathered}$ | Variance to Budget Jul-16 | Variance to Prior Year Jul16 vs. Jul15 | $\begin{gathered} \text { Actual } \\ 2016 \\ \hline \end{gathered}$ | Variance to Budget 2016 | Variance to Prior Year 2015 |
| Bus | 20,368 | $(1,743)$ | $(2,533)$ | 151,558 | $(8,546)$ | $(8,579)$ |
| Rail | 16,814 | (920) | $(1,164)$ | 113,365 | $(1,552)$ | (11) |
| Rail to Rail Transfers | 3,704 | (207) | (245) | 25,233 | (318) | (3) |
| Total | 40,886 | $(2,871)$ | $(3,942)$ | 290,156 | $(10,416)$ | $(8,593)$ |

- Ridership for the month of July was 40.9 million and was lower than budget and prior year by 2.9 million and 3.9 million, respectively.
- Calendar adjusted ridership was down $6.0 \%$ from prior year due to special events in 2015, low gas prices and downtown construction. There were also two fewer weekdays, one more Saturday and one more Sunday this year.
- Ridership for the year-to-date was 290.2 million and was 10.4 million less than budget and was 8.6 million lower than the prior year-to-date. Calendar adjusted ridership was down $3.0 \%$ from the prior year-to-date.
- More details on ridership can be found in the July Ridership Report.

Cash




Cash Cont'd


Revenue


Advertising, Charter, Concession


Revenue Cont'd




Revenue Cont'd







| Cash Category | Jul-15 | Aug-15 | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 | Mar-16 | Apr-16 | May-16 | Jun-16 | Jul-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrestricted Cash | 156.2 | 148.7 | 170.8 | 179.7 | 204.4 | 192.6 | 176.9 | 151.2 | 143.8 | 130.1 | 182.5 | 173.8 | 166.5 |
| Damage Reserve | 105.2 | 104.9 | 104.0 | 103.7 | 98.1 | 97.0 | 100.3 | 99.6 | 97.3 | 106.4 | 105.5 | 104.6 | 109.2 |
| Funds Owed by RTA | 284.0 | 282.6 | 274.9 | 264.8 | 265.5 | 202.8 | 294.3 | 323.4 | 352.7 | 356.7 | 318.4 | 330.2 | 333.6 |
| Trust Portfolio Assets | 474.3 | 483.0 | 499.0 | 532.1 | 536.1 | 378.4 | 396.5 | 406.2 | 412.9 | 426.5 | 438.8 | 295.3 | 301.8 |
| Revenue Category | Jul-15 | Aug-15 | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 | Mar-16 | Apr-16 | May-16 | Jun-16 | Jul-16 |
| Fare \& Pass Revenue | 54,539 | 51,825 | 51,736 | 52,286 | 47,247 | 45,339 | 44,877 | 43,918 | 49,680 | 45,982 | 48,827 | 50,829 | 51,376 |
| Reduced Fare Subsidy | 1,180 | 1,180 | 1,224 | 1,180 | 1,180 | 2,136 | 1,180 | 1,180 | 1,180 | 1,180 | 1,180 | 1,180 | 1,180 |
| Advertising, Charter, Concession | 2,461 | 2,440 | 2,726 | 2,445 | 3,251 | 3,366 | 2,698 | 2,935 | 2,775 | 2,701 | 2,768 | 2,578 | 2,516 |
| Investment Income | 98 | 128 | 133 | 121 | 46 | (222) | 140 | 139 | 156 | 141 | 165 | 157 | 166 |
| Statutory Required Contribution | - | - | - | 2,000 | 3,000 | - | - | - | - | - | - | - | - |
| Other Revenue | 2,526 | 2,545 | 2,534 | 2,514 | 2,867 | 6,255 | 1,926 | 3,497 | 2,604 | 4,975 | 2,287 | 2,165 | 3,119 |
| Total System Generated Revenue | 60,803 | 58,118 | 58,352 | 60,547 | 57,591 | 56,875 | 50,821 | 51,669 | 56,395 | 54,979 | 55,228 | 56,909 | 58,356 |
| Total Public Funding | 57,411 | 59,502 | 61,411 | 59,352 | 55,347 | 68,786 | 69,099 | 68,343 | 73,061 | 65,885 | 61,619 | 68,350 | 56,854 |


| Expense Category | Jul-15 | Aug-15 | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 | Mar-16 | Apr-16 | May-16 | Jun-16 | Jul-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Labor | 84,539 | 83,886 | 83,913 | 88,024 | 81,340 | 87,639 | 83,998 | 84,197 | 89,550 | 84,268 | 83,416 | 86,891 | 81,953 |
| Material | 7,488 | 6,612 | 7,455 | 6,356 | 5,684 | 8,682 | 6,451 | 6,433 | 7,850 | 7,325 | 6,268 | 7,725 | 6,528 |
| Fuel | 4,284 | 4,084 | 4,134 | 4,116 | 3,619 | 4,086 | 2,625 | 2,766 | 3,046 | 2,435 | 2,303 | 3,094 | 2,505 |
| Power | 2,319 | 2,364 | 2,535 | 2,403 | 1,863 | 2,477 | 3,102 | 2,761 | 2,190 | 2,173 | 2,150 | 2,360 | 2,337 |
| Provision Injuries \& Damages | - | - | - | - | - | 3,500 | - | - | 2,375 | - | - | 2,375 | - |
| Purchase of Security Services | 1,200 | 1,211 | 1,201 | 1,201 | 1,184 | 1,303 | 1,202 | 1,064 | 1,251 | 1,231 | 1,235 | 1,254 | 879 |
| Other Expenses | 18,383 | 19,463 | 20,526 | 17,798 | 19,249 | 17,974 | 22,541 | 22,792 | 23,195 | 23,432 | 21,475 | 21,561 | 21,009 |
| Total Operating Expenses | 118,214 | 117,620 | 119,764 | 119,898 | 112,939 | 125,661 | 119,920 | 120,012 | 129,457 | 120,864 | 116,847 | 125,258 | 115,210 |

