## To: Chicago Transit Authority Board

From: Jeremy Fine, Chief Financial Officer
Re: Financial Results for January 2019
Date: March 13, 2019

## I. Summary

CTA's financial results are $\$ 3.0$ million unfavorable to budget for January due to significantly lower-than-average ridership during the polar vortex and lower reduced fare reimbursements from the State.

Ridership for the month was 33.5 million and was 2.8 million lower than budget. Ridership was 3.0 million less than January 2018. Ridership was significantly lower than normal during the Polar Vortex at the end of January 2019. January $30^{\text {th }}$ was the lowest ridership day since at least 2001 with only 222 thousand rides. This was only $15 \%$ of the normal 1.5 million weekday total for this time of year. There were 581 thousand rides on January $31^{\text {st }}$, which was $34 \%$ of normal.

## II. Cash \& Liquidity

The chart below highlights CTA's cash position at January 2019 compared to January 2018.

|  | January 2019 |  | January 2018 |  | Increase <br> (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrestricted Cash | \$ | 98,166 | \$ | 175,822 | \$ | $(77,656)$ |
| Damage Reserve |  | 57,619 |  | 79,648 | \$ | $(22,029)$ |
| Funds Owed by RTA |  | 314,051 |  | 318,387 | \$ | $(4,336)$ |
| Trust Portfolio Assets |  | 449,311 |  | 503,043 | \$ | $(53,732)$ |
| Total Cash and Receivables | \$ | 919,147 | \$ | 076,900 | \$ | $(157,753)$ |

CTA's total cash/receivables balance was equal to $\$ 0.9$ billion. Unrestricted cash was $\$ 77.7$ million lower than the prior year due to retroactive payments resulting from the negotiated wage agreements as well as the timing of cash receipts and invoice payments particularly related to capital reimbursements from the State. The Damage Reserve fund was $\$ 22.0$ million lower than last year due to an increase in settlement payments throughout 2018. Funds owed by the RTA were approximately $\$ 314.1$ million which was $\$ 4.3$ million less than the prior year due to the timing of payments from the State. CTA continues to work closely with the RTA to monitor their receivable balance owed; Trust Portfolio Assets represents bond proceeds held in Trust for funding capital projects and making required debt service payments and therefore goes down when payments are made.

## III. Revenue



- Fare and pass revenue for January was $\$ 2.2$ million unfavorable to budget and $\$ 2.0$ million unfavorable to prior year due to significantly lower-than-average ridership during the polar vortex. Fare revenue loss due to the vortex exceeded $\$ 2.0$ million for the agency. The average fare for the month was $\$ 1.29$ and was $\$ 0.04$ higher than budget and $\$ 0.05$ higher than the prior year.

|  | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> Jan-19 | Variance to Budget Jan-19 | Variance to Prior Year Jan19 vs. Jan18 | $\begin{gathered} \text { Actual } \\ 2019 \end{gathered}$ | Variance to Budget 2019 | Variance to Prior Year 2018 |
| Reduced Fare Subsidy | \$ 1,180 | \$ (1,180) | \$ | \$ 1,180 | \$ (1,180) | \$ - |

- Reduced Fare Subsidy was less than budget by $\$ 1.2$ million based on expected reimbursements from the State.

- Advertising, Charter and Concessions Revenue was slightly lower than budget for the month and higher than prior year due to an increase in the advertising revenue minimum guarantee in 2019.

| Category | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual Jan-19 | Variance to Budget Jan-19 | Variance to Prior Year Jan19 vs. Jan18 | $\begin{gathered} \text { Actual } \\ 2019 \end{gathered}$ | Variance to Budget 2019 | Variance to Prior Year 2018 |
| Investment income | \$ 265 | \$ 183 | \$ 139 | \$ 265 | \$ 183 | \$ 139 |

- Investment income was $\$ 0.2$ million and $\$ 0.1$ million higher than budget and prior year, respectively, due to higher short-term market rates.

| Category | Current Month |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> Jan-19 | Variance to Budget Jan-19 |  | Variance to Prior Year Jan19 vs. Jan18 |  | Actual$2019$ |  | Variance to Budget 2019 |  | Variance to Prior Year 2018 |  |
| Other Revenue | \$ 3,976 | \$ | 372 | \$ | 124 | \$ | 3,976 | \$ | 372 | \$ | 124 |

- Other Revenue was favorable to budget for the month by $\$ 0.4$ million primarily due to higher non-capital grant revenue. Other revenue was higher than January 2018 by $\$ 0.1$ million primarily due to higher non-capital grant revenue and an increase in miscellaneous revenues.

- Total System-Generated Revenue was $\$ 2.9$ million and $\$ 1.7$ million lower than budget and prior year, respectively, due to lower fare revenue.


## IV. Expenses



- Labor expense was $\$ 0.2$ million unfavorable to budget for the month due to harsh weather conditions resulting in higher overtime. Negotiated union contract increases that took effect in February 2018 contributed to higher expenses compared to January 2018.

| Category | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> Jan-19 | Variance to <br> Budget <br> Jan-19 | Variance to Prior Year Jan19 vs. Jan18 | $\begin{gathered} \text { Actual } \\ 2019 \\ \hline \end{gathered}$ | Variance to Budget 2019 | Variance to <br> Prior Year <br> 2018 |
| Material | \$ 7,043 | \$ (344) | \$ 1,207 | \$ 7,043 | \$ (344) | \$ 1,207 |

- Material expense was $\$ 0.3$ million unfavorable to budget for the month due to additional costs related to 2019 weather conditions. Material expense was $\$ 1.2$ million favorable to January 2018 due to cost containment measures.

- Fuel for Revenue Equipment expense was $\$ 0.2$ million favorable to budget in January primarily due to a decrease in the price of diesel fuel. Higher fuel prices accounts for the unfavorable variance to January 2018.

|  | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Actual } \\ & \text { Jan-19 } \end{aligned}$ | Variance to Budget Jan-19 | Variance to Prior Year Jan19 vs. Jan18 | $\begin{gathered} \text { Actual } \\ 2019 \end{gathered}$ | Variance to Budget 2019 | Variance to Prior Year 2018 |
| Power | \$ 3,395 | \$ 1 | \$ (551) | \$ 3,395 | \$ 1 | \$ (551) |

- The Electric Power for Revenue Equipment expense was on par with budget for the month. Expenses were $\$ 0.6$ million unfavorable to prior year, primarily due to the harsher weather this January.

|  | Current Month |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Actual Jan-19 | Variance to <br> Budget <br> Jan-19 | Variance to Prior Year Jan19 vs. Jan18 | Actual$2019$ |  | Variance to Budget 2019 |  | Variance to Prior Year 2018 |  |
| Provision for Injuries \& Damages | \$ 625 | \$ | \$ (625) | \$ | 625 | \$ | - | \$ | (625) |

- The Provision for Injuries \& Damages expense is budgeted monthly in 2019 and was budgeted quarterly in 2018.

- Purchase of Security Services was $\$ 0.1$ million favorable to budget for the month and $\$ 0.1$ million unfavorable to prior year due to the timing of invoices.

- The $\$ 0.1$ million and $\$ 2.0$ million favorable variances to budget and prior year, respectively, were mainly due to the timing of contractual services invoices and cost containment measures. The other expense category includes the pension obligation bond expense, utilities, maintenance contracts, services, and other expenses.

- Operating Expenses were $\$ 0.1$ million unfavorable to budget for the month due to higher materials usage and overtime resulting from harsh weather. The unfavorable variance to prior year was due primarily to higher labor from contractual wage increases.


## V. Recovery Ratio



- Recovery Ratio, which measures the percentage of operating expenses CTA funds from internally generated revenues, was $47.64 \%$ for the month. This was unfavorable to budget by 2.78 percentage points for the month but is on target to meet the RTA required recovery ratio of $54.75 \%$ for the year.


## VI. Ridership

| Category | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Actual } \\ & \text { Jan-19 } \end{aligned}$ | Variance to <br> Budget <br> Jan-19 | Variance to Prior Year Jan19 vs. Jan18 | $\begin{gathered} \text { Actual } \\ 2019 \\ \hline \end{gathered}$ | Variance to Budget 2019 | Variance to <br> Prior Year <br> 2018 |
| Bus | 17,454 | $(1,495)$ | $(1,739)$ | 17,454 | $(1,495)$ | $(1,739)$ |
| Rail | 13,134 | $(1,043)$ | $(1,053)$ | 13,134 | $(1,043)$ | $(1,053)$ |
| Rail to Rail Transfers | 2,935 | (225) | (236) | 2,935 | (225) | (236) |
| Total | 33,523 | $(2,763)$ | $(3,028)$ | 33,523 | $(2,763)$ | $(3,028)$ |

- Ridership for the month of January was 33.5 million and was lower than budget and prior year by 2.8 million and 3.0 million, respectively.
- Calendar adjusted ridership was down $8.2 \%$ from prior year, which was far more than normal due primarily to the Polar Vortex days on January $30^{\text {th }}$ and January $31^{\text {st }}$. January $30^{\text {th }}$ was the lowest ridership day since at least 2001 with only 222 thousand rides. This was only $15 \%$ of the normal 1.5 million weekday total for this time of year. There were 581 thousand rides on January $31^{\text {st }}$, which was $34 \%$ of normal.
- More details on ridership can be found in the January Ridership Report.

Cash \& Liquidity




Cash and Liquidity Cont'd


Revenue



Revenue Cont'd




Revenue Cont'd




Expenses




Expenses Cont'd




Expenses Cont'd



| Cash | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrestricted Cash | 176 | 117 | 108 | 102 | 128 | 122 | 155 | 128 | 114 | 109 | 95 | 93 | 98 |
| Damage Reserve | 80 | 78 | 78 | 69 | 70 | 69 | 66 | 66 | 66 | 60 | 58 | 58 | 58 |
| Funds Owed by RTA | 318 | 370 | 348 | 352 | 316 | 327 | 312 | 308 | 297 | 299 | 305 | 306 | 314 |
| Trust Portfolio Assets | 503 | 525 | 531 | 527 | 532 | 376 | 434 | 447 | 537 | 578 | 586 | 430 | 449 |
| Revenue | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| Fare \& Pass Revenue | 45,231 | 42,887 | 48,965 | 47,335 | 50,568 | 50,533 | 52,640 | 53,714 | 50,594 | 54,595 | 48,219 | 43,510 | 43,236 |
| Reduced Fare Subsidy | 1,180 | 1,180 | 1,180 | 1,180 | 1,180 | 1,180 | 895 | 1,180 | 1,180 | 1,180 | 1,180 | 1,180 | 1,180 |
| Advertising, Charter, Concession | 3,201 | 3,163 | 3,139 | 3,309 | 3,301 | 3,050 | 2,883 | 3,061 | 3,171 | 3,181 | 3,048 | 3,336 | 3,226 |
| Investment Income | 126 | 320 | 213 | 198 | 330 | 241 | 332 | 353 | 328 | 327 | 262 | 453 | 265 |
| Statutory Required Contribution | - | - | - | - | - | - | - | - | - | 2,000 | 3,000 | - | - |
| Other Revenue | 3,852 | 3,862 | 3,915 | 3,635 | 3,109 | 3,293 | 3,230 | 4,586 | 4,345 | 5,765 | 4,434 | 4,314 | 3,976 |
| Total System Generated Revenue | 53,590 | 51,412 | 57,412 | 55,658 | 58,488 | 58,296 | 59,980 | 62,895 | 59,618 | 67,048 | 60,143 | 52,794 | 51,882 |
| Total Public Funding | 77,376 | 70,865 | 74,834 | 67,466 | 67,151 | 66,938 | 61,622 | 63,329 | 58,121 | 62,728 | 61,417 | 69,030 | 80,857 |


| Expenses | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Labor | 89,645 | 84,844 | 93,329 | 88,722 | 90,888 | 88,719 | 90,462 | 92,918 | 84,405 | 95,214 | 86,658 | 84,653 | 93,193 |
| Material | 8,250 | 7,133 | 7,791 | 7,424 | 8,075 | 7,196 | 6,706 | 8,031 | 7,640 | 7,237 | 7,312 | 7,680 | 7,043 |
| Fuel | 3,484 | 2,852 | 2,360 | 2,453 | 2,768 | 2,750 | 2,875 | 2,765 | 2,165 | 2,601 | 2,473 | 2,535 | 3,629 |
| Power | 2,844 | 2,741 | 2,545 | 1,799 | 2,414 | 2,585 | 2,796 | 2,793 | 2,630 | 2,508 | 2,531 | 2,977 | 3,395 |
| Provision Injuries \& Damages | - | - | 1,250 | - | - | 1,250 | - | - | 1,250 | - | - | 1,250 | 625 |
| Purchase of Security Services | 1,403 | 1,387 | 1,410 | 1,409 | 1,455 | 1,551 | 1,558 | 1,560 | 1,573 | 1,460 | 1,437 | 1,299 | 1,482 |
| Other Expenses | 25,340 | 23,320 | 23,562 | 21,318 | 20,039 | 21,183 | 17,206 | 18,157 | 18,076 | 20,756 | 21,149 | 21,430 | 23,373 |
| Total Operating Expenses | 130,966 | 122,277 | 132,247 | 123,123 | 125,639 | 125,234 | 121,602 | 126,224 | 117,739 | 129,776 | 121,560 | 121,824 | 132,740 |

