

To: Chicago Transit Authority Board

From: Jeremy Fine, Chief Financial Officer

Re: Financial Results for June 2017

Date: August 9, 2017

I. Summary

CTA's financial results are \$0.9 million favorable to budget for June primarily due to lower operating expenses. Results are \$2.2 million favorable to budget for year-to-date due to lower operating expenses.

Ridership for the month was 41.6 million and was 1.1 million less than budget. Ridership was 1.1 million or 2.5% less than June 2016 due to low gas prices and competition from rideshare services such as Uber and Lyft. Ridership year to date was less than budget and prior year by 8.0 million and 10.8 million, respectively.

II. Cash & Liquidity

The chart below highlights CTA's cash position at June 2017 compared to June 2016.

		June		June		ncrease
		2017		2016	(Decrease)	
Unrestricted Cash	\$	178.4	\$	173.8	\$	4.6
Damage Reserve		83.7		104.6	\$	(20.9)
Funds Owed by RTA		352.5		330.2	\$	22.3
Trust Portfolio Assets		509.9		295.3	\$	214.6
Total Cash and Receivables	Ś	1,124.5	\$	903.9	\$	220.6

CTA's total cash/receivables balance was equal to \$1.1 billion. Unrestricted cash was \$4.6 million higher than the prior year due to timing of cash receipts and invoice payments. The Damage Reserve is sufficiently funded and was \$20.9 million lower than last year due to payments made in 2017. Funds owed by the RTA were approximately \$352.5 million which was \$22.3 million more than the prior year. CTA continues to work closely with the RTA to monitor their receivable balance owed; Trust Portfolio Assets represents bond proceeds held in Trust for funding capital projects and making required debt service payments and therefore increases when new debt is issued and decreases when payments are made.

III. Revenue

		Current Mont	h		Full Year	
	-	Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	Jun-17	Jun-17	Jun17 vs. Jun16	2017	2017	2016
Fare & Pass Revenue	\$ 49,629	\$ (1,121)	\$ (1,200)	\$ 274,765	\$ (8,847)	\$ (9,347)

- Fare and pass revenue for June was \$1.1 million unfavorable to budget and \$1.2 million unfavorable to prior year mainly due to lower-than-anticipated bus cash, rail full fare and pass revenue. The average fare for the month was \$1.19 and was on par with budget and prior year.
- Year-to-date fare and pass revenue was \$8.8 million unfavorable to budget and \$9.3 million lower compared to prior year due to lower ridership. The average fare for the year was \$1.15 per ride and was on par with budget.

		Current Month			Full Year			
		Variance to	Variance to		Variance to	Variance to		
	Actual	Budget	Prior Year	Actual	Budget	Prior Year		
Category	Jun-17	Jun-17	Jun17 vs. Jun16	2017	2017	2016		
Reduced Fare Subsidy	\$ 1,625	\$ (735)	\$ 445	\$ 7,525	\$ (6,636)	\$ 445		

Reduced Fare Subsidy was unfavorable to budget for the month and year-to-date by \$0.7 million and \$6.6 million, respectively, based on expected reimbursements from the State.

		Current Month			Full Year			
		Variance to	Variance to		Variance to	Variance to		
	Actual	Budget	Prior Year	Actual	Budget	Prior Year		
Category	Jun-17	Jun-17	Jun17 vs. Jun16	2017	2017	2016		
Advertising, Charter, Concession	\$ 2,845	\$ 120	\$ 267	\$ 17,147	\$ 379	\$ 691		

 Advertising, Charter and Concessions Revenue was \$0.1 million higher than budget for the month and \$0.4 million higher year-to-date due to higher vehicle and platform advertising revenue. The \$0.7 million increase over prior year-to-date was also mainly due to higher vehicle and platform advertising revenue.

		Current Month			Full Year			
		Variance to	Variance to	-	Variance to	Variance to		
	Actual	Budget	Prior Year	Actual	Budget	Prior Year		
Category	Jun-17	Jun-17	Jun17 vs. Jun16	2017	2017	2016		
Investment income	\$ 202	\$ 108	\$ 45	\$ 1,294	\$ 733	\$ 396		

• Investment income was \$0.1 million higher than budget for the month and \$0.7 million favorable to budget year-to-date due to higher short-term market rates.

		Current Mo	nth		Full Year			
		Variance to	Variance to		Variance to	Variance to		
	Actual	Budget	Prior Year	Actual	Budget	Prior Year		
Category	Jun-17	Jun-17	Jun17 vs. Jun16	2017	2017	2016		
Other Revenue	\$ 2,624	\$ 275	\$ 459	\$ 16,845	\$ 2,949	\$ (610)		

• Other Revenue was favorable to budget and prior year by \$0.3 million and \$0.5 million, respectively, due to higher non-capital grant revenue. The year-to-date was favorable to budget by \$2.9 million due to higher non-capital grant, rentals and movie-generated revenues. Other revenue was \$0.6 million unfavorable compared to prior year-to-date primarily due to the sale of surplus property in the prior year.

		Current Month	<u> </u>		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	Jun-17	Jun-17	Jun17 vs. Jun16	2017	2017	2016
Total System Generated Revenue	\$ 56,924	\$ (1,353)	\$ 16	\$ 317,576	\$ (11,422)	\$ (8,425)

 Total System-Generated Revenue was less than budget for the month and year-to-date by \$1.4 million and \$11.4 million, respectively, due to lower reduced fare subsidy and fare and pass revenue. It was on par with June 2016 and was lower than prior year-to-date by \$8.4 million due to lower fare and pass revenue and the sale of surplus property in 2016.

IV. Expenses

		Current Month			Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	Jun-17	Jun-17	Jun17 vs. Jun16	2017	2017	2016
Labor	\$ 89,514	\$ (982)	\$ (2,623)	\$ 525,949	\$ (870)	\$ (13,629)

 Labor expense was \$1.0 million unfavorable to budget for the month due to an increase in overtime pay. Slightly higher fringe benefits in 2017 contributed to higher expenses compared to 2016 year-to-date.

		Current Month	h		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	Jun-17	Jun-17	Jun17 vs. Jun16	2017	2017	2016
Material	\$ 6,933	\$ 713	\$ 791	\$ 44,241	\$ 46	\$ (2,189)

 Material expense was favorable to budget for the month by \$0.7 million due to timing of invoices. Year-to-date, expenses were on par with budget.

		Current Mon	th		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	Jun-17	Jun-17	Jun17 vs. Jun16	2017	2017	2016
Fuel	\$ 2,350	\$ 458	\$ 744	\$ 14,203	\$ 3,043	\$ 2,067

Fuel for Revenue Equipment expense was \$0.5 million favorable to budget in June primarily
due to lower consumption and favorable pricing. Fuel expense was \$0.7 million and \$2.1
million favorable compared to prior June and 2016 year-to-date, respectively, due to a
reduction in the price of diesel fuel, lower usage and an increase in fuel efficiency.

		Current Mont	th		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	Jun-17	Jun-17	Jun17 vs. Jun16	2017	2017	2016
Power	\$ 2,252	\$ 494	\$ 107	\$ 13,340	\$ 1,502	\$ 1,395

 The Electric Power for Revenue Equipment expense was \$0.5 million favorable to budget for the month due to lower prices. Year-to-date, expenses were \$1.5 million under budget, primarily due to favorable prices.

		Current Month			Full Year			
		Variance to	Variance to		Variance to	Variance to		
	Actual	Budget	Prior Year	Actual	Budget	Prior Year		
Category	Jun-17	Jun-17	Jun17 vs. Jun16	2017	2017	2016		
Provision for Injuries & Damages	\$ -	\$ 792	\$ 2,375	\$ 3,167	\$ 1,583	\$ 1,583		

• The Provision for Injuries & Damages expense was favorable to budget for the month and year-to-date by \$0.8 million and \$1.6 million, respectively, due to lower than expected funding requirements.

		Current Mor	nth	Full Year						
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Jun-17	Jun-17	Jun17 vs. Jun16	2017	2017	2016				
Purchase of Security Services	\$ 1,382	\$ 21	\$ (128)	\$ 8,115	\$ 304	\$ (877)				

 Purchase of Security Services was on par with budget for the month and favorable year-todate by \$0.3 million due to the timing of invoices.

		Current Moi	nth	Full Year						
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Jun-17	Jun-17	Jun17 vs. Jun16	2017	2017	2016				
Other Expenses	\$ 23,839	\$ 719	\$ (2,279)	\$ 145,157	\$ 7,966	\$ (10,161)				

Other Expenses were favorable to budget by \$0.7 million for the month due to the timing of
contractual expenses. The unfavorable variance to prior year to-date was mainly due to
new debt service. Of the total monthly other expenses, the pension obligation bond
expense is \$7.8 million; the remaining expenses are for utilities, maintenance contracts,
services, and other expenses.

		ent Mont		Full Year							
	Variance to			Va	ariance to			Va	riance to	,	Variance to
	Actual	Budget		et Prior Year			Actual	- 1	Budget	Prior Year	
Category	Jun-17	Jun-17		Jun17 vs. Jun16		2017		2017		2016	
Total Operating Expenses	\$ 126,271	\$	2,215	\$	(1,012)	\$	754,170	\$ 13,574		\$	(21,811)

 Operating Expenses were \$2.2 million favorable to budget for the month due to the timing of contractual expenses. The unfavorable variance to prior year-to-date was due primarily to higher labor and other expenses.

V. Recovery Ratio

		Current Mor	<u>ith</u>		Full Year				
	Current Month Full Year Variance to Variance to Variance to Actual Budget Prior Year Actual Budget Jun-17 Jun-17 Jun17 vs. Jun16 2017 2017 55.05% (0.12) 51.52% (0.72)		Variance to						
	Actual	Budget	Prior Year	Actual	Budget	Prior Year			
Category	Jun-17	Jun-17	Jun17 vs. Jun16	2017	2017	2016			
Recovery Ratio	55.05%	(0.12)		51.52%	(0.72)				

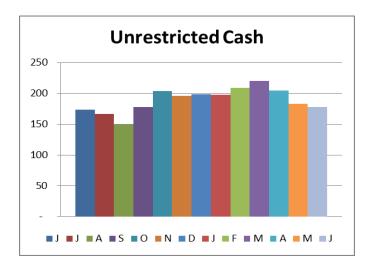
 Recovery Ratio, which measures the percentage of operating expenses CTA funds from internally generated revenues, was 55.05% for the month. This was unfavorable to budget by 0.12 percentage points.

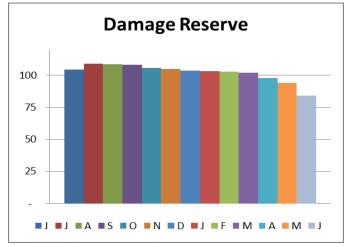
VI. Ridership

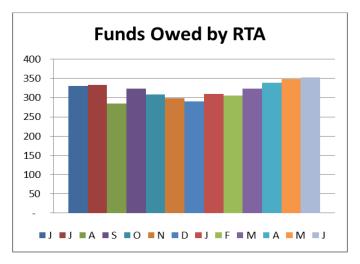
		Current Mor	nth	Full Year						
Category	Actual Jun-17	Variance to Budget Jun-17	Variance to Prior Year Jun17 vs. Jun16	Actual 2017	Variance to Budget 2017	Variance to Prior Year 2016				
Bus	21,077	152	(624)	124,716	(476)	(6,474)				
Rail	16,737	(1,057)	(349)	93,047	(6,394)	(3,504)				
Rail to Rail Transfers	3,752	(157)	(78)	20,728	(1,083)	(800)				
Total	41,566	(1,062)	(1,051)	238,491	(7,953)	(10,779)				

- Ridership for the month of June was 41.6 million and was lower than budget and prior year by 1.1 million and 1.1 million, respectively.
- Calendar adjusted ridership was down 2.5% from prior year due to low gas prices and competition from rideshare services such as Uber and Lyft.
- Ridership for the year-to-date was 238.5 million and was 8.0 million less than budget and 10.8 million lower than the prior year-to-date. Calendar adjusted ridership was down 4.0% from the prior year-to-date.
- More details on ridership can be found in the June Ridership Report.

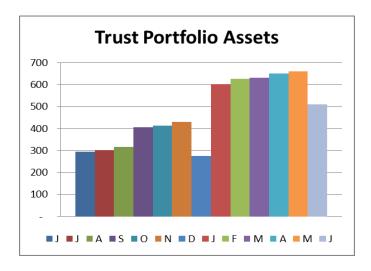
Cash



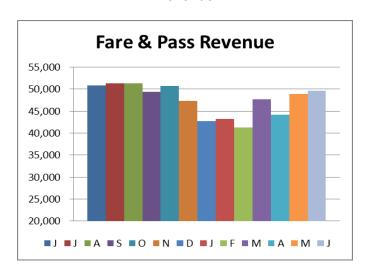


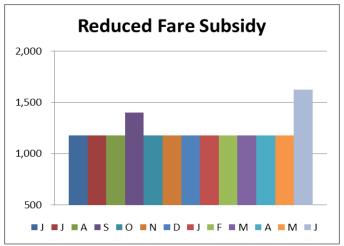


Cash Cont'd

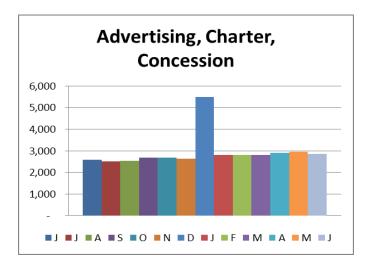


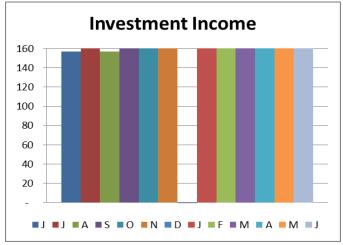
Revenue

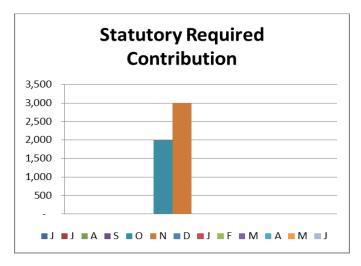




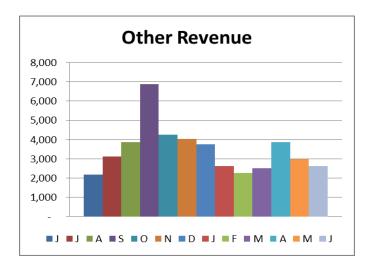
Revenue Cont'd

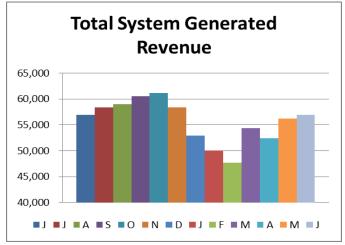


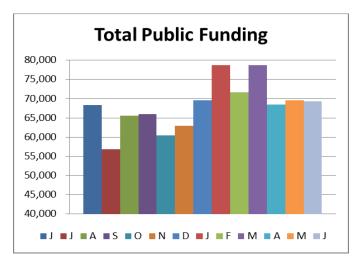




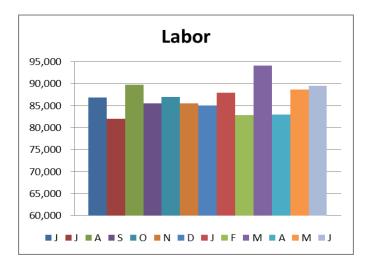
Revenue Cont'd

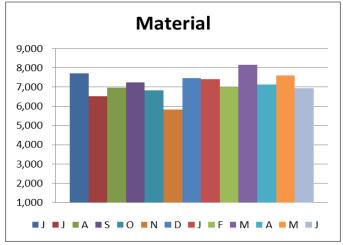


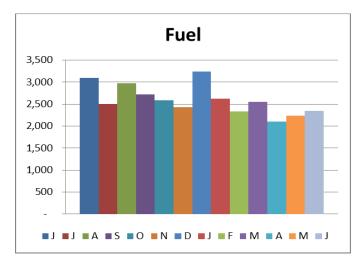




Expenses

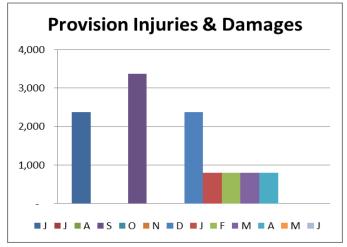


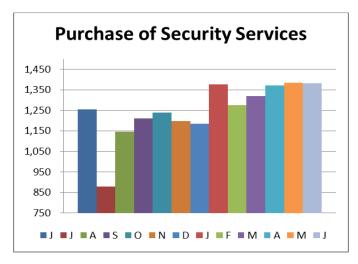




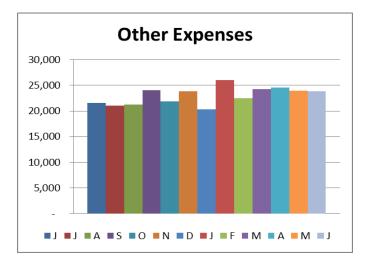
Expenses Cont'd

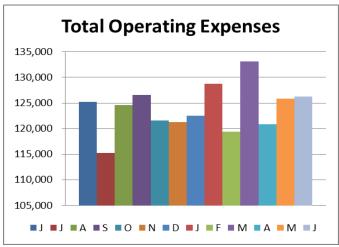






Expenses Cont'd





Cash	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
Unrestricted Cash	174	167	149	178	204	196	199	197	209	220	205	183	178
Damage Reserve	105	109	109	108	106	105	104	103	103	102	98	94	84
Funds Owed by RTA	330	334	285	323	308	298	290	310	305	323	339	349	353
Trust Portfolio Assets	295	302	316	405	413	429	275	603	626	631	650	660	510
Revenue	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
Fare & Pass Revenue	50,829	51,376	51,278	49,431	50,764	47,357	42,688	43,174	41,278	47,650	44,171	48,863	49,629
Reduced Fare Subsidy	1,180	1,180	1,180	1,404	1,180	1,180	1,180	1,180	1,180	1,180	1,180	1,180	1,625
Advertising, Charter, Concession	2,578	2,516	2,541	2,686	2,690	2,637	5,493	2,816	2,807	2,803	2,914	2,963	2,845
Investment Income	157	166	157	165	203	174	(155)	211	190	233	229	230	202
Statutory Required Contribution	_	-	-	-	2,000	3,000	-	-	-	-	_	-	-
Other Revenue	2,165	3,119	3,861	6,873	4,266	4,046	3,743	2,618	2,248	2,499	3,875	2,981	2,624
Total System Generated Revenue	56,909	58,356	59,017	60,559	61,103	58,394	52,950	49,999	47,703	54,365	52,368	56,217	56,924
Total Public Funding	68,350	56,854	65,541	65,967	60,422	62,881	69,551	78,707	71,699	78,690	68,519	69,633	69,346
Expenses	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
Labor	86,891	81,953	89,715	85,558	86,924	85,560	85,016	87,882	82,845	94,055	82,989	88,664	89,514
Material	7,725	6,528	6,957	7,248	6,826	5,828	7,482	7,415	6,985	8,173	7,137	7,597	6,933
Fuel	3,094	2,505	2,980	2,726	2,584	2,433	3,242	2,627	2,335	2,548	2,103	2,239	2,350
Power	2,360	2,337	2,495	2,347	2,048	2,465	2,856	2,601	2,684	1,881	1,907	2,014	2,252
Provision Injuries & Damages	2,375	-	-	3,375	-	-	2,375	792	792	792	792	-	-
Purchase of Security Services	1,254	879	1,145	1,211	1,239	1,199	1,185	1,376	1,276	1,321	1,373	1,386	1,382
Other Expenses	21,561	21,009	21,266	24,060	21,905	23,790	20,346	26,014	22,484	24,283	24,586	23,950	23,839

Total Operating Expenses

125,258

115,210

124,558

126,525

121,525

121,274

122,502

119,402

128,706

133,054

120,887

125,850

126,271