

To: Chicago Transit Authority Board

From: Jeremy Fine, Chief Financial Officer

Re: Financial Results for February 2019

Date: April 10, 2019

I. Summary

CTA's financial results are unfavorable to budget for February and year-to-date by \$0.9 million and \$3.9 million, respectively, due to significantly lower-than-average ridership during the January 2019 polar vortex and lower reduced fare reimbursements from the State.

Ridership for the month was 34.6 million and was 0.2 million lower than budget. Ridership was 0.5 million less than February 2018. Ridership year-to-date was lower than budget and prior year by 3.0 million and 3.5 million, respectively. The ridership loss over the prior year to date was due to relatively low gas prices, cold weather, and competition from rideshare services such as Uber and Lyft. The loss was partially offset by a prior year snow event during the month of February, resulting in a positive impact year over year.

II. Cash & Liquidity

The chart below highlights CTA's cash position at February 2019 compared to February 2018.

	I	February		February		Increase
		2019		2018	([Decrease)
Unrestricted Cash	\$	114,424	\$	117,012	\$	(2,588)
Damage Reserve		57,382		78,225	\$	(20,843)
Funds Owed by RTA		309,467		342,034	\$	(32,567)
Trust Portfolio Assets		467,511		524,987	\$	(57,476)
Total Cash and Receivables	\$	948,784	\$	1,062,258	\$	(113,474)

CTA's total cash/receivables balance was equal to \$0.9 billion. Unrestricted cash was \$2.6 million lower than the prior year due to the timing of cash receipts and invoice payments particularly related to capital reimbursements from the State. The Damage Reserve fund was \$20.8 million lower than last year due to an increase in settlement payments throughout 2018. Funds owed by the RTA were approximately \$309.5 million which was \$32.6 million less than the prior year due to the timing of payments from the State. CTA continues to work closely with the RTA to monitor their receivable balance owed; Trust Portfolio Assets represents bond proceeds held in Trust for funding capital projects and making required debt service payments and therefore goes down when payments are made.

III. Revenue

		Current Mont	h	Full Year						
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Feb-19	Feb-19 Feb19 vs. Feb18		2019	2019	2018				
Fare & Pass Revenue	\$ 43,416	\$ 161	\$ 529	\$ 86,652	\$ (2,048)	\$ (1,466)				

- Fare and pass revenue for February was \$0.2 million favorable to budget and \$0.5 million favorable to prior year due to higher-than-anticipated pass revenue. The average fare for the month was \$1.25 per ride and was \$0.01 higher than budget and \$0.03 higher than the prior year.
- Year-to-date fare and pass revenue was \$2.0 million unfavorable to budget and \$1.5 million unfavorable to prior year due to lower ridership during January 2019's extreme cold weather.
 The average fare for the year was \$1.27 per ride and was \$0.02 higher than budget and \$0.04 higher than the prior year.

		Current Mo	nth	Full Year					
		Variance to	Variance to		Variance to	Variance to			
	Actual	Budget	Prior Year	Actual	Budget	Prior Year			
Category	Feb-19	Feb-19	Feb19 vs. Feb18	2019	2019	2018			
Reduced Fare Subsidy	\$ 1,180	\$ (1,180)	\$ -	\$ 2,360	\$ (2,360)	\$ -			

• Reduced Fare Subsidy was less than budget for the month and year-to-date by \$1.2 million and \$2.4 million, respectively, based on expected reimbursements from the State.

		Current Month					Full Year						
		Variance to Variance to							Varia	nce to	Vä	ariance to	
	Α	tual Budget Prior Year				A	Actual	Bud	dget	Prior Year			
Category	Fe	Feb-19 Feb-19		eb-19	Feb1	Feb19 vs. Feb18 2019		2019	2019		2018		
Advertising, Charter, Concession	\$	3,320	\$	30	\$	157	\$	6,546	\$	2	\$	182	

 Advertising, Charter and Concessions Revenue was slightly higher than budget for the month and year-to-date and \$0.2 million higher than prior year-to-date due to an increase in the advertising revenue minimum guarantee in 2019.

		Current Month						Full Year					
		Variance to Variance to							Varia	ance to	,	Variance to	
	Ac	tual	Βι	ıdget	Pri	or Year	A	ctual	Вι	ıdget		Prior Year	
Category	Fe	b-19	Fe	Feb-19		vs. Feb18	2019		2019		_	2018	
Investment income	\$	275	\$	50	\$	(45)	\$	540	\$	234	\$	94	4

• Investment income was \$0.1 million and \$0.2 million higher than budget for the month and year-to-date, respectively, due to higher short-term market rates.

		Current Mo	nth	Full Year						
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Feb-19	Feb-19	Feb19 vs. Feb18	2019	2019	2018				
Other Revenue	\$ 3,374	\$ (235)	\$ (488)	\$ 7,350	\$ 136	\$ (364)				

 Other Revenue for the month was unfavorable to budget and prior year by \$0.2 million and \$0.5 million, respectively, primarily due to lower than anticipated non-capital grant and rental revenues. Year-to-date, other revenue was favorable to budget by \$0.1 million due to higher than anticipated non-capital grant revenue in January. Other revenue was unfavorable to prior year-to-date by \$0.4 million primarily due to lower non-capital grant, rentals, and BAB subsidy revenues.

	Current Month							Full Year						
		Variance to Variance to							Va	riance to	Va	ariance to		
	Actua	l	Budget Prior Year					Actual Budget			Prior Year			
Category	Feb-1	9	F	eb-19	Feb19 vs. Feb18		2019		2019		2018			
Total System Generated Revenue	\$ 51,	566	\$ (1,174) \$ 154				\$	103,448	\$	(4,036)	\$	(1,555)		

 Total System-Generated Revenue was \$1.2 million lower than budget for the month due to lower reduced fare revenue. Year-to-date, total system-generated revenue was lower than budget by \$4.0 million due to lower fare and reduced fare revenues. It was less than prior year-to-date by \$1.6 million due to lower fare revenue.

IV. Expenses

		Current Month		Full Year						
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Feb-19	Feb-19	Feb19 vs. Feb18	2019	2019	2018				
Labor	\$ 85,024	\$ 42	\$ (179)	\$ 178,217	\$ (152)	\$ (3,727)				

Labor expense was on par with budget for the month and \$0.2 million unfavorable year-to-date due to harsh weather conditions resulting in higher overtime. Negotiated union contract increases that took effect in February 2018 contributed to higher expenses compared to prior year-to-date.

		Current Month	1	Full Year						
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Feb-19	Feb-19	Feb19 vs. Feb18	2019	2019	2018				
Material	\$ 6,531	\$ (8)	\$ 602	\$ 13,574	\$ (352)	\$ 1,809				

Material expense was on par with budget for the month and \$0.4 million unfavorable year-to-date due to additional costs related to 2019 weather conditions. Material expense was \$0.6 million and \$1.8 million favorable to February 2018 and prior year-to-date, respectively, due to cost containment measures.

		Current Month						Full Year						
	-	Variance to Variance to								Vari	ance to		Var	iance to
	Actual		Budget Prior Year			Ad	tual	В	udget		Pr	ior Year		
Category	Feb-19)	Feb-19		Fel	Feb19 vs. Feb18		2019		2019			2018	
Fuel	\$ 3,5	12	\$	131	\$	(660)] [\$	7,141	\$	355]	\$	(805)

• Fuel for Revenue Equipment expense was \$0.1 million favorable to budget in February primarily due to a decrease in the price of diesel fuel. Higher fuel prices account for the unfavorable variance to the prior year-to-date.

		Current Mont	:h	Full Year						
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Prior Year					
Category	Feb-19	Feb-19	Feb19 vs. Feb18	2019	2019	2018				
Power	\$ 2,998	\$ 54	\$ (256)	\$ 6,393	\$ 56	\$ (807)				

• The Electric Power for Revenue Equipment expense was on par with budget for the month. Year-to-date, expenses were \$0.8 million unfavorable to prior year, primarily due to the harsher weather this year.

		Current Mont	th	Full Year						
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Feb-19	Feb-19	Feb19 vs. Feb18	2019	2019	2018				
Provision for Injuries & Damages	\$ 625	\$ -	\$ (625)	\$ 1,250	\$ -	\$ (1,250)				

• The Provision for Injuries & Damages expense is budgeted monthly in 2019 and was budgeted quarterly in 2018.

		Current Mor	nth	Full Year						
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Feb-19	Feb-19	Feb19 vs. Feb18	2019	2019	2018				
Purchase of Security Services	\$ 1,263	\$ 346	\$ 124	\$ 2,745	\$ 473	\$ 45				

Purchase of Security Services was \$0.3 million favorable to budget for the month and \$0.1 million favorable to prior year. Year-to-date, expenses were \$0.5 million favorable to budget and on par with prior year due to the timing of invoices.

		Current Mor	nth	Full Year						
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Feb-19	Feb-19	Feb19 vs. Feb18	2019	2019	2018				
Other Expenses	\$ 23,938	\$ (318)	\$ (618)	\$ 47,310	\$ (226)	\$ 1,349				

The \$0.3 million and \$0.2 million unfavorable variances to budget for the month and year-to-date, respectively, were mainly due to the timing of contractual services invoices. The other expense category includes the pension obligation bond expense, utilities, maintenance contracts, services, and other expenses.

		Current Month						Full Year						
			Variance to		Variance to				Variance to		٧	ariance to		
		Actual	Вι	ıdget	Pr	ior Year		Actual	Вι	udget	Prior Year			
Category		Feb-19	Feb-19		Feb19 vs. Feb18			2019		2019	2018			
Total Operating Expenses	\$	123,890	\$	248	\$	(1,612)	\$	256,629	\$	154	\$	(3,386)		

Operating Expenses were \$0.2 million favorable to budget for the month due to the timing of
invoices for security services and a decrease in the price of diesel fuel. The unfavorable
variance to prior year-to-date was due primarily to higher labor from contractual wage
increases.

V. Recovery Ratio

		Current Mo	nth		Full Year				
		Variance to	Variance to		Variance to	Variance to			
	Actual	Budget	Prior Year	Actual	Budget	Prior Year			
Category	Feb-19	Feb-19	Feb19 vs. Feb18	2019	2019	2018			
Recovery Ratio	51.17%	(1.20)		49.34%	(2.02)				

 Recovery Ratio, which measures the percentage of operating expenses CTA funds from internally generated revenues, was 51.17% for the month. This was unfavorable to budget by 1.20 percentage points for the month. Year-to-date, the recovery ratio was 49.34%, which was unfavorable to budget by 2.02 percentage points but is on target to meet the RTA required recovery ratio of 54.75% for the year.

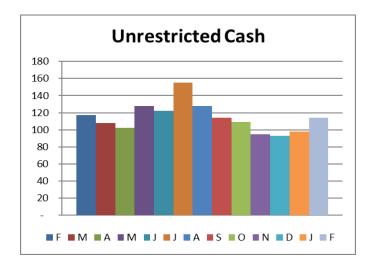
VI. Ridership

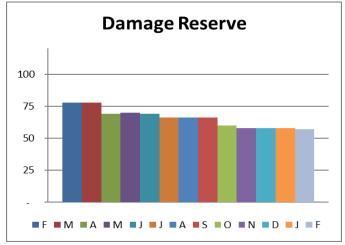
		Current Mor	<u>ntn</u>	Full Year					
		Variance to	Variance to		Variance to	Variance to			
	Actual	Budget	Prior Year	Actual	Budget	Prior Year			
Category	Feb-19	Feb-19	Feb19 vs. Feb18	2019	2019	2018			
Bus	18,279	(16)	(252)	35,733	(1,511)	(1,991)			
Rail	13,407	(155)	(164)	26,542	(1,199)	(1,217)			
Rail to Rail Transfers	2,950	(27)	(37)	5,884	(252)	(273)			
Total	34,636	(199)	(453)	68,158	(2,962)	(3,481)			

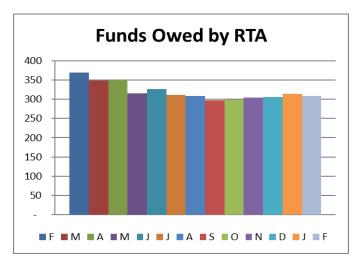
Full Vaca

- Ridership for the month of February was 34.6 million and was lower than budget and prior year by 0.2 million and 0.5 million, respectively.
- Calendar adjusted ridership was down 1.3% from prior year due to relatively low gas prices, cold weather, and competition from rideshare services such as Uber and Lyft.
- Ridership for the year-to-date was 68.2 million and was 3.0 million lower than budget and 3.5 million lower than the prior year-to-date.
- Calendar adjusted ridership was down 4.8% from the prior year-to-date.
- More details on ridership can be found in the February Ridership Report.

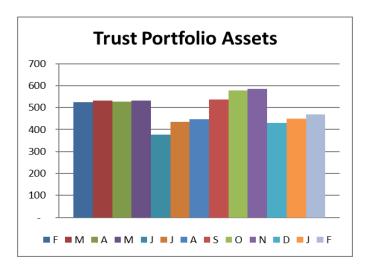
Cash & Liquidity



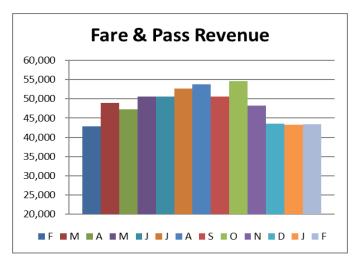


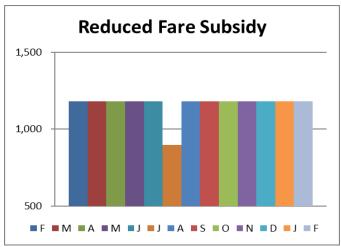


Cash & Liquidity Cont'd

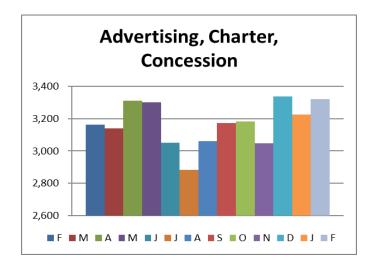


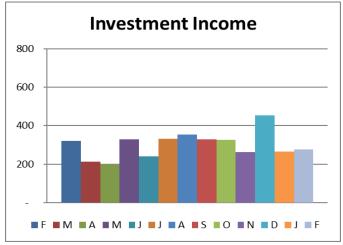
Revenue

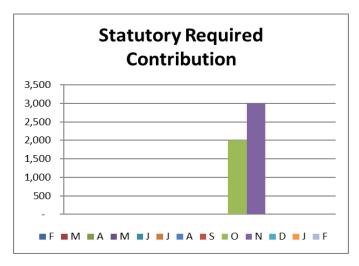




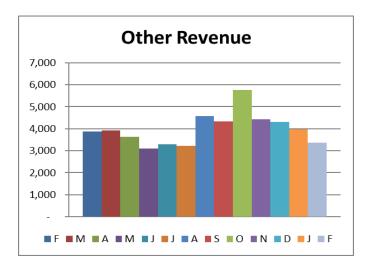
Revenue Cont'd

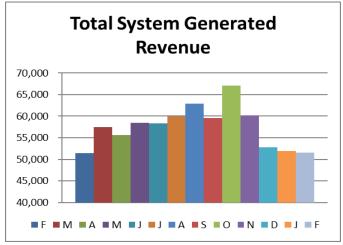


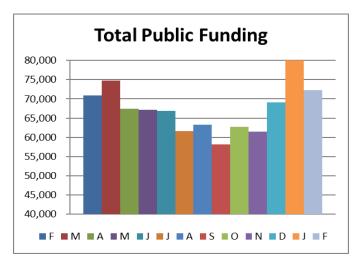




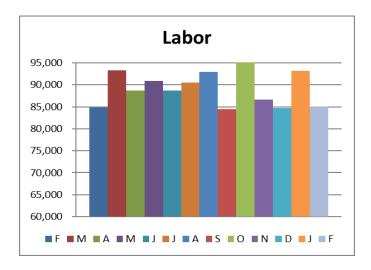
Revenue Cont'd

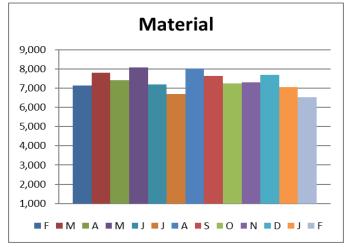


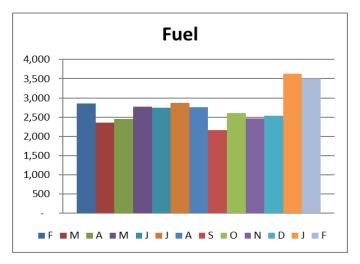




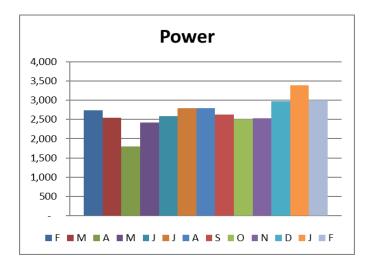
Expenses

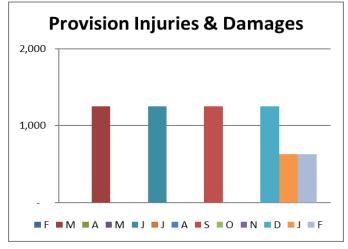


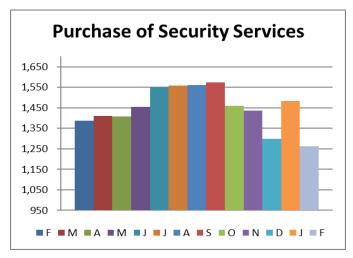




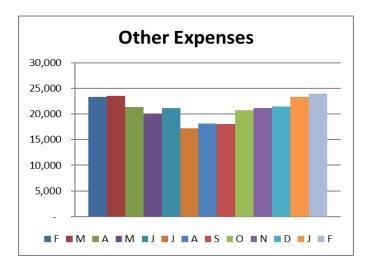
Expenses Cont'd

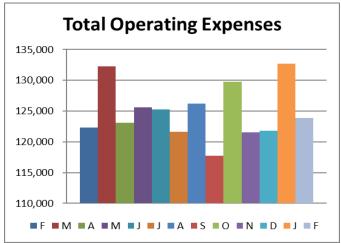






Expenses





Cash	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19
Unrestricted Cash	117	108	102	128	122	155	128	114	109	95	93	98	114
Damage Reserve	78	78	69	70	69	66	66	66	60	58	58	58	57
Funds Owed by RTA	370	348	352	316	327	312	308	297	299	305	306	314	309
Trust Portfolio Assets	525	531	527	532	376	434	447	537	578	586	430	449	468
Revenue	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19
Fare & Pass Revenue	42,887	48,965	47,335	50,568	50,533	52,640	53,714	50,594	54,595	48,219	43,510	43,236	43,416
Reduced Fare Subsidy	1,180	1,180	1,180	1,180	1,180	895	1,180	1,180	1,180	1,180	1,180	1,180	1,180
Advertising, Charter, Concession	3,163	3,139	3,309	3,301	3,050	2,883	3,061	3,171	3,181	3,048	3,336	3,226	3,320
Investment Income	320	213	198	330	241	332	353	328	327	262	453	265	275
Statutory Required Contribution	-	-	-	-	-	-	-	-	2,000	3,000	-	-	-
Other Revenue	3,862	3,915	3,635	3,109	3,293	3,230	4,586	4,345	5,765	4,434	4,314	3,976	3,374
Total System Generated Revenue	51,412	57,412	55,658	58,488	58,296	59,980	62,895	59,618	67,048	60,143	52,794	51,882	51,566
Total Public Funding	70,865	74,834	67,466	67,151	66,938	61,622	63,329	58,121	62,728	61,417	69,030	80,857	72,323
Expenses	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19
Labor	84,844	93,329	88,722	90,888	88,719	90,462	92,918	84,405	95,214	86,658	84,653	93,193	85,024
Material	7,133	7,791	7,424	8,075	7,196	6,706	8,031	7,640	7,237	7,312	7,680	7,043	6,531
Fuel	2,852	2,360	2,453	2,768	2,750	2,875	2,765	2,165	2,601	2,473	2,535	3,629	3,512
Power	2,741	2,545	1,799	2,414	2,585	2,796	2,793	2,630	2,508	2,531	2,977	3,395	2,998
Provision Injuries & Damages	-	1,250	-	-	1,250	-	-	1,250	-	-	1,250	625	625
Purchase of Security Services	1,387	1,410	1,409	1,455	1,551	1,558	1,560	1,573	1,460	1,437	1,299	1,482	1,263
Other Expenses	23,320	23,562	21,318	20,039	21,183	17,206	18,157	18,076	20,756	21,149	21,430	23,373	23,938
Total Operating Expenses	122,277	132,247	123,123	125,639	125,234	121,602	126,224	117,739	129,776	121,560	121,824	132,740	123,890