## cta

To: Chicago Transit Authority Board
From: Jeremy Fine, Chief Financial Officer
Re: Financial Results for February 2017
Date: April 5, 2017

## I. Summary

CTA's financial results are $\$ 0.3$ million favorable to budget for February primarily due to lower operating expenses. Results are $\$ 0.9$ million unfavorable to budget for year-to-date due to lower fare, pass, and reduced fare revenue.

Ridership for the month was 37.2 million and was 1.2 million less than budget. Ridership was 2.9 million or $7.2 \%$ less than February 2016. There was one fewer day in the month this year with last year being leap year. Also, low gas prices, bus reroutes related to the Adams Street Bridge construction project, and competition from rideshare services such as Uber and Lyft all contributed to the loss.

## II. Cash \& Liquidity

The chart below highlights CTA's cash position at February 2017 compared to February 2016.

|  | $\begin{gathered} \text { February } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { February } \\ 2016 \end{gathered}$ |  | Increase <br> (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrestricted Cash | \$ | 208.8 | \$ | 151.2 | \$ | 57.6 |
| Damage Reserve |  | 102.7 |  | 99.6 | \$ | 3.1 |
| Funds Owed by RTA |  | 304.9 |  | 362.4 | \$ | (57.5) |
| Trust Portfolio Assets |  | 625.8 |  | 406.2 | \$ | 219.6 |
| Total Cash and Receivables | \$ | 1,242.2 | \$ | ,019.4 | \$ | 222.8 |

CTA's total cash/receivables balance was equal to $\$ 1.2$ billion. Unrestricted cash was $\$ 57.6$ million higher than the prior year due to timing of cash receipts and invoice payments. The Damage Reserve is sufficiently funded and was $\$ 3.1$ million higher than last year due to a transfer based on budgeted levels. Funds owed by the RTA were approximately $\$ 304.9$ million which was $\$ 57.5$ million less than the prior year. CTA continues to work closely with the RTA to monitor their receivable balance owed; Trust Portfolio Assets represents bond proceeds held in Trust for funding capital projects and making required debt service payments and therefore increases when new debt is issued and decreases when payments are made.

## III. Revenue



- Fare and pass revenue for January was $\$ 2.6$ million unfavorable to budget and $\$ 2.6$ million unfavorable to prior year. One fewer day this year and lower-than-anticipated bus and rail full fare revenue contributed to the negative variance. The average fare for the month was $\$ 1.11$ and was $\$ 0.03$ lower than budget and $\$ 0.01$ higher than the prior year.
- Year-to-date fare and pass revenue was $\$ 3.9$ million lower than budget and $\$ 4.3$ million lower compared to prior year due to lower ridership. The average fare for the year was $\$ 1.13$ per ride and was $\$ 0.03$ less than budget.

- Reduced Fare Subsidy was less than budget for the month and year-to-date by $\$ 1.2$ million and $\$ 2.4$ million, respectively, based on expected reimbursements from the State.

|  | Current Month |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Actual <br> Feb-17 | Variance to Budget Feb-17 |  | Variance to Prior Year Feb17 vs. Feb16 |  | $\begin{gathered} \text { Actual } \\ 2017 \end{gathered}$ |  | Variance to Budget 2017 |  | Variance to Prior Year 2016 |  |
| Advertising, Charter, Concession | \$ 2,807 | \$ | (21) | \$ | (128) | \$ | 5,623 | \$ | 16 | \$ | (10) |

- Advertising, Charter and Concessions Revenue was slightly lower than budget for the month. The $\$ 0.1$ million decrease over prior February was due to the timing of vehicle and platform advertising. Year-to-date revenue is on par with budgeted and prior year levels.

- Investment income was $\$ 0.1$ million higher than budget for the month and $\$ 0.2$ million favorable to budget year-to-date due to higher short-term market rates.

- Other Revenue was slightly unfavorable to budget primarily due to lower scrap material sales and the timing of non-capital grant revenue. The year-to-date was favorable to budget by $\$ 0.4$ million due to higher park \& ride and rental revenues. Other revenue was $\$ 1.2$ million and $\$ 0.6$ million unfavorable compared to prior February and year-to-date, respectively, primarily due to the sale of surplus property in the prior year.

| Category | Current Month |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> Feb-17 | Variance to <br> Budget <br> Feb-17 | Variance to Prior Year Feb17 vs. Feb16 |  | $\begin{aligned} & \text { Actual } \\ & 2017 \\ & \hline \end{aligned}$ |  | Variance to Budget 2017 |  | Variance to Prior Year 2016 |  |
| Total System Generated Revenue | \$ 47,703 | \$ (3,715) | \$ | $(3,967)$ | \$ | 97,702 | \$ | $(5,676)$ | \$ | $(4,789)$ |

- Total System-Generated Revenue was less than budget for the month and year-to-date by $\$ 3.7$ million and $\$ 5.7$ million, respectively, due to lower reduced fare subsidy and fare and pass revenue. It was less than February 2016 and prior year-to-date by $\$ 4.0$ million and $\$ 4.8$ million, respectively, due to lower fare and pass revenue and the sale of surplus property in 2016.


## IV. Expenses



- Labor expense was $\$ 0.2$ million favorable to budget for the month due to vacant positions and the effect of good weather on overtime cost. Slightly higher fringe benefits in 2017 contributed to higher expenses compared to 2016 year-to-date.

| Category | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> Feb-17 | Variance to <br> Budget <br> Feb-17 | Variance to Prior Year Feb17 vs. Feb16 | $\begin{aligned} & \text { Actual } \\ & 2017 \\ & \hline \end{aligned}$ | Variance to Budget 2017 | Variance to Prior Year 2016 |
| Material | \$ 6,985 | \$ 454 | \$ (552) | \$ 14,400 | \$ 724 | \$ $(1,516)$ |

- Material expense was $\$ 0.5$ million favorable to budget for the month. The year-to-date was $\$ 0.7$ million favorable to budget due in part to better than expected weather in February and lower spending on vehicle parts.

- Fuel for Revenue Equipment expense was $\$ 0.6$ million favorable to budget in February primarily due to lower consumption and favorable pricing. Fuel expense was $\$ 0.4$ million favorable compared to both February 2016 and 2016 year-to-date mainly due to a reduction in the price of diesel fuel, lower usage and an increase in fuel efficiency.

|  | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> Feb-17 | Variance to <br> Budget <br> Feb-17 | Variance to Prior Year Feb17 vs. Feb16 | $\begin{gathered} \text { Actual } \\ 2017 \\ \hline \end{gathered}$ | Variance to Budget 2017 | Variance to <br> Prior Year <br> 2016 |
| Power | \$ 2,684 | \$ | \$ 77 | \$ 5,285 | \$ 111 | \$ 577 |

- The Electric Power for Revenue Equipment expense was on par with budget for the month. Year-to-date, expenses were $\$ 0.1$ million under budget, primarily due to favorable prices.

- The Provision for Injuries \& Damages expense was $\$ 1.6$ million higher than 2016 year-todate due to a change in the budget spread from quarterly to monthly.

|  | Current Month |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Actual <br> Feb-17 | Variance to Budget Feb-17 |  | Variance to Prior Year Feb17 vs. Feb16 |  | $\begin{gathered} \text { Actual } \\ 2017 \end{gathered}$ |  | Variance to Budget 2017 |  | Variance to Prior Year 2016 |  |
| Purchase of Security Services | \$ 1,276 | \$ | 127 | \$ | (212) | \$ | 2,652 | \$ | 154 |  | (386) |

- Purchase of Security Services was $\$ 0.1$ million favorable to budget for the month and favorable year-to-date by $\$ 0.2$ million due to timing of invoices.

- Other Expenses were favorable to budget by $\$ 2.7$ million for the month due to the timing of contractual expenses. The unfavorable variance to prior year to-date was mainly due to new debt service. Of the total monthly other expenses, the pension obligation bond expense is $\$ 9$ million; the remaining expenses are for utilities, maintenance contracts, services, and other expenses.

|  | Current Month |  |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Actual <br> Feb-17 |  | Variance to <br> Budget <br> Feb-17 |  | Variance to Prior Year Feb17 vs. Feb16 |  | Actual 2017 |  | Variance to Budget 2017 |  | Variance to Prior Year 2016 |  |
| Total Operating Expenses | \$ | 119,402 | \$ | 4,031 | \$ | 611 | \$ | 248,108 | \$ | 4,770 | \$ | $(8,175)$ |

- Operating Expenses were $\$ 4.0$ million favorable to budget for the month due to the timing of contractual expenses. The unfavorable variance to prior year-to-date was due primarily to higher other expenses.


## V. Recovery Ratio



- Recovery Ratio, which measures the percentage of operating expenses CTA funds from internally generated revenues, was $48.94 \%$ for the month. This was unfavorable to budget by 0.99 percentage points.


## VI. Ridership

| Category | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> Feb-17 | Variance to <br> Budget <br> Feb-17 | Variance to Prior Year <br> Feb17 vs. Feb16 | $\begin{gathered} \text { Actual } \\ 2017 \\ \hline \end{gathered}$ | Variance to Budget 2017 | Variance to Prior Year 2016 |
| Bus | 19,901 | 29 | $(1,566)$ | 39,472 | 242 | $(2,746)$ |
| Rail | 14,142 | $(1,089)$ | $(1,070)$ | 28,769 | $(1,425)$ | $(1,280)$ |
| Rail to Rail Transfers | 3,114 | (175) | (236) | 6,388 | (264) | (289) |
| Total | 37,157 | $(1,235)$ | $(2,871)$ | 74,629 | $(1,448)$ | $(4,315)$ |

- Ridership for the month of February was 37.2 million and was lower than budget and prior year by 1.2 million and 2.9 million, respectively.
- Calendar adjusted ridership was down $3.3 \%$ from prior year due to low gas prices, bus reroutes related to the Adams Street Bridge construction project, and competition from rideshare services such as Uber and Lyft.
- Ridership for the year-to-date was 74.6 million and was 1.4 million less than budget and was 4.3 million lower than the prior year-to-date. Calendar adjusted ridership was down 4.4\% from the prior year-to-date.
- More details on ridership can be found in the February Ridership Report.

Cash




Cash Cont'd


Revenue



Revenue Cont'd




Revenue Cont'd



Expense


Expense Cont'd



| Cash | Feb 16' | Mar 16' | April 16' | May 16' | Jun 16' | Jul 16' | Aug 17' | Sep 16' | Oct 16' | Nov 16' | Dec-16 | Jan 17' | Feb 17' |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrestricted Cash | 151.2 | 143.8 | 130.1 | 182.5 | 173.8 | 166.5 | 149.0 | 177.7 | 203.9 | 195.7 | 199.1 | 197.4 | 209.0 |
| Damage Reserve | 99.6 | 97.3 | 106.4 | 105.5 | 104.6 | 109.2 | 108.7 | 108.1 | 105.6 | 104.9 | 103.8 | 103.4 | 103.0 |
| Funds Owed by RTA | 323.4 | 352.7 | 356.7 | 318.4 | 330.2 | 333.6 | 284.7 | 323.1 | 308.4 | 297.9 | 290.4 | 310.0 | 305.0 |
| Trust Portfolio Assets | 406.2 | 412.9 | 426.5 | 438.8 | 295.3 | 301.8 | 316.0 | 405.3 | 413.0 | 429.4 | 275.2 | 602.9 | 626.0 |


| Revenue | Feb 16' | Mar 16' | April 16' | May 16' | Jun 16' | Jul 16' | Aug 17' | Sep 16' | Oct 16' | Nov 16' | 42,720.0 | Jan 17' | Feb 17' |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fare \& Pass Revenue | 43,918.0 | 49,680.0 | 45,982.0 | 48,827.0 | 50,829.0 | 51,376.0 | 51,278.0 | 49,431.0 | 50,764.0 | 47,357.0 | 42,688.0 | 43,174.0 | 41,278.0 |
| Reduced Fare Subsidy | 1,180.0 | 1,180.0 | 1,180.0 | 1,180.0 | 1,180.0 | 1,180.0 | 1,180.0 | 1,404.0 | 1,180.0 | 1,180.0 | 1,180.0 | 1,180.0 | 1,180.0 |
| Advertising, Charter, Concession | 2,935.0 | 2,775.0 | 2,701.0 | 2,768.0 | 2,578.0 | 2,516.0 | 2,541.0 | 2,686.0 | 2,690.0 | 2,637.0 | 5,493.0 | 2,816.0 | 2,807.0 |
| Investment Income | 139.0 | 156.0 | 141.0 | 165.0 | 157.0 | 166.0 | 157.0 | 165.0 | 203.0 | 174.0 | -155.0 | 211.0 | 190.0 |
| Statutory Required Contribution | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 2,000.0 | 3,000.0 | 0.0 | 0.0 | 0.0 |
| Other Revenue | 3,497.0 | 2,604.0 | 4,975.0 | 2,287.0 | 2,165.0 | 3,119.0 | 3,861.0 | 6,873.0 | 4,266.0 | 4,046.0 | 3,743.0 | 2,618.0 | 2,248.0 |
| Total System Generated Revenue | 51,669.0 | 56,395.0 | 54,979.0 | 55,228.0 | 56,909.0 | 58,356.0 | 59,017.0 | 60,559.0 | 61,103.0 | 58,394.0 | 52,950.0 | 49,999.0 | 47,703.0 |
| Total Public Funding | 68,343.0 | 73,061.0 | 65,885.0 | 61,619.0 | 68,350.0 | 56,854.0 | 65,541.0 | 65,967.0 | 60,422.0 | 62,881.0 | 69,551.0 | 78,707.0 | 71,699.0 |
| Expense | Feb 16' | Mar 16' | April 16' | May 16' | Jun 16' | Jul 16' | Aug 17' | Sep 16' | Oct 16' | Nov 16' | 42,720.0 | Jan 17' | Feb 17' |
| Labor | 84,197.0 | 89,550.0 | 84,268.0 | 83,416.0 | 86,891.0 | 81,953.0 | 89,715.0 | 85,558.0 | 86,924.0 | 85,560.0 | 85,016.0 | 87,882.0 | 82,845.0 |
| Material | 6,433.0 | 7,850.0 | 7,325.0 | 6,268.0 | 7,725.0 | 6,528.0 | 6,957.0 | 7,248.0 | 6,826.0 | 5,828.0 | 7,482.0 | 7,415.0 | 6,985.0 |
| Fuel | 2,766.0 | 3,046.0 | 2,435.0 | 2,303.0 | 3,094.0 | 2,505.0 | 2,980.0 | 2,726.0 | 2,584.0 | 2,433.0 | 3,242.0 | 2,627.0 | 2,335.0 |
| Power | 2,761.0 | 2,190.0 | 2,173.0 | 2,150.0 | 2,360.0 | 2,337.0 | 2,495.0 | 2,347.0 | 2,048.0 | 2,465.0 | 2,856.0 | 2,601.0 | 2,684.0 |
| Provision Injuries \& Damages | 0.0 | 2,375.0 | 0.0 | 0.0 | 2,375.0 | 0.0 | 0.0 | 3,375.0 | 0.0 | 0.0 | 2,375.0 | 792.0 | 792.0 |
| Purchase of Security Services | 1,064.0 | 1,251.0 | 1,231.0 | 1,235.0 | 1,254.0 | 879.0 | 1,145.0 | 1,211.0 | 1,239.0 | 1,199.0 | 1,185.0 | 1,376.0 | 1,276.0 |
| Other Expenses | 22,792.0 | 23,195.0 | 23,432.0 | 21,475.0 | 21,561.0 | 21,009.0 | 21,266.0 | 24,060.0 | 21,905.0 | 23,790.0 | 20,346.0 | 26,014.0 | 22,484.0 |
| Total Operating Expenses | 120,012.0 | 129,457.0 | 120,864.0 | 116,847.0 | 125,258.0 | 115,210.0 | 124,558.0 | 126,525.0 | 121,525.0 | 121,274.0 | 122,502.0 | 128,706.0 | 119,402.0 |

