

To: Chicago Transit Authority Board

From: Jeremy Fine, Chief Financial Officer

Re: Financial Results for November 2016

Date: January 11, 2017

## I. Summary

CTA's financial results are \$0.3 million unfavorable for November primarily due to lower fare and pass revenue. The year to date is \$2.6 million favorable to budget primarily due to lower operating expenses.

Ridership for the month was 41.0 million and was 1.4 million less than budget. Ridership was 0.2 million or 0.4% less than November 2015 due primarily to low gas prices. Bus reroutes related to the Adams Bridge construction project and competition from rideshare services such as Uber and Lyft also pushed ridership down. The CTA provided an all-time high of 1.15 million rail rides the day of the Cubs parade exceeding the previous high by over 0.2 million set a week earlier during the World Series. The year to date is less than budget and prior year by 18.4 million and 14.8 million, respectively.

#### II. Cash & Liquidity

The chart below highlights CTA's cash position at November 2016 compared to November 2015.

	No	November		November		ncrease
		2016		2015		ecrease)
Unrestricted Cash	\$	195.7	\$	204.4	\$	(8.7)
Damage Reserve		104.9		98.1	\$	6.8
Funds Owed by RTA		297.9		265.5	\$	32.4
Trust Portfolio Assets		429.4		536.1	\$	(106.7)
Total Cash and Receivables	\$	1,027.9	\$	1,104.1	\$	(76.2)

CTA's total cash/receivables balance was equal to \$1.0 billion. Unrestricted cash was \$8.7 million less than the prior year due to timing of cash receipts and invoice payments. The Damage Reserve is sufficiently funded and was \$6.8 million higher than last year due to a transfer based on budgeted levels. Funds owed by the RTA were approximately \$297.9 million which was \$32.4 million more than the prior year. CTA continues to work closely with the RTA to monitor their receivable balance owed; Trust Portfolio Assets represents bond proceeds held

in Trust for funding capital projects and making required debt service payments and therefore goes down when payments are made.

#### III. Revenue

		Current Mont	:h	Full Year			
		Variance to	Variance to		Variance to	Variance to	
	Actual	Budget	Prior Year	Actual	Budget	Prior Year	
Category	Nov-16	Nov-16	Nov16 vs. Nov15	2016	2016	2015	
Fare & Pass Revenue	\$ 47,357	\$ (465)	\$ 110	\$ 534,318	\$ (10,998)	\$ (7,450)	

- Fare and pass revenue for November was \$0.5 million unfavorable to budget and \$0.1 million favorable to prior year. Lower bus cash and 7-Day Pass revenue was offset by increases in rail full fare, 1-Day Pass, and 3-Day Pass revenue for Cubs parade and celebrations in early November. The average fare for the month was \$1.16 and was \$0.03 higher than budget and \$0.01 higher than the prior year.
- Year-to-date fare and pass revenue was \$11.0 million lower than budget and \$7.5 million lower compared to prior year. The unfavorable variance to budget and prior year is mainly due to lower than anticipated bus cash, pay-per-use and 7-Day Pass revenues. The average fare for the year was \$1.16 per ride and was \$0.02 more than budget.

		Current Mor	nth	Full Year			
		Variance to	Variance to		Variance to	Variance to	
	Actual	Budget	Prior Year	Actual	Budget	Prior Year	
Category	Nov-16	Nov-16	Nov16 vs. Nov15	2016	2016	2015	
Reduced Fare Subsidy	\$ 1,180	\$ (1,180)	\$ -	\$ 13,205	\$ (12,757)	\$ 1,180	

 Reduced Fare Subsidy was less than budget for the month and year-to-date by \$1.2 million and \$12.8 million based on expected reimbursements from the State.

		Current Mo	nth	Full Year				
		Variance to	Variance to		Variance to	Variance to		
	Actual	Budget	Prior Year	Actual	Budget	Prior Year		
Category	Nov-16	Nov-16	Nov16 vs. Nov15	2016	2016	2015		
Advertising, Charter, Concession	\$ 2,637	\$ 55	\$ (614)	\$ 29,526	\$ 785	\$ 1,650		

 Advertising, Charter and Concessions Revenue was slightly higher than budget for the month due to higher concessions revenue and was \$0.8 million more than budget year-todate due to higher vehicle and platform advertising and concessions revenue. The increase over prior year-to-date was also mainly due to higher vehicle and platform advertising.

		Current Month				Full Year						
			Varia	ance to	Var	riance to			Vari	ance to	V	ariance to
	Ad	ctual	Вι	ıdget	Pr	ior Year	A	Actual	Вι	ıdget	F	Prior Year
Category	No	ov-16	Ne	ov-16	Nov1	6 vs. Nov15		2016		2016		2015
Investment income	\$	174	\$	100	\$	128	\$	1,762	\$	953	\$	417

• Investment income was higher than budget for the month primarily due to a higher yielding portfolio and a better investment strategy through security selection. The year-to-date was favorable to budget due to higher short-term market rates.

		Current Moi	nth	Full Year			
		Variance to	Variance to		Variance to	Variance to	
	Actual	Budget	Prior Year	Actual	Budget	Prior Year	
Category	Nov-16	Nov-16	Nov16 vs. Nov15	2016	2016	2015	
Other Revenue	\$ 4,046	\$ 1,456	\$ 1,179	\$ 39,619	\$ 14,280	\$ 9,540	

 Other Revenue was favorable to prior year and budget due to higher non-capital grant revenue. The year to date was favorable to budget and prior year primarily due to higher non-capital grant revenue and the sale of surplus property.

_		Current Month	1		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	Nov-16	Nov-16	Nov16 vs. Nov15	2016	2016	2015
Total System Generated Revenue	\$ 58,394	\$ (34)	\$ 803	\$ 623,430	\$ (7,737)	\$ 5,338

 Total System-Generated Revenue was slightly less than budget for the month and less than budget year-to-date by \$7.7 million due to lower reduced fare subsidy and fare and pass revenue. It was \$0.8 million more than November 2015 due to higher non-capital grant revenue. The year-to-date system-generated revenue was \$5.3 million more than prior year due to higher advertising and non-capital grant revenue in addition to the sale of surplus property.

## IV. Expenses

		Current Month			Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	Nov-16	Nov-16	Nov16 vs. Nov15	2016	2016	2015
Labor	\$ 85,560	\$ (280)	\$ (4,220)	\$ 942,029	\$ (1,042)	\$ (32,182)

 Labor expense was \$0.3 million unfavorable to budget for the month due to overtime to cover the Cubs' events. Contractual wage increases that took effect in July 2015 and slightly higher fringe benefits in 2016 contributed to higher expenses compared to prior 2015 yearto-date.

		Current Mont	h		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	Nov-16	Nov-16	Nov16 vs. Nov15	2016	2016	2015
Material	\$ 5,828	\$ 234	\$ (144)	\$ 75,439	\$ 663	\$ (614)

 Material expense was favorable to budget for the month. The year to date was \$0.7 million favorable to budget due to lower spending on rail vehicle parts that were covered by warranties.

		Current Mon	th		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	Nov-16	Nov-16	Nov16 vs. Nov15	2016	2016	2015
Fuel	\$ 2,433	\$ 828	\$ 1,187	\$ 29,497	\$ 4,709	\$ 16,247

Fuel for Revenue Equipment expense was \$0.8 million favorable to budget in November, primarily due to lower consumption and prices. Fuel expense was \$1.2 million and \$16.2 million favorable compared to prior November and to 2015 year-to-date, respectively, mainly due to a significant reduction in the price of diesel fuel, lower usage and an increase in fuel efficiency.

		Current Mont	th	Full Year			
		Variance to	Variance to		Variance to	Variance to	
	Actual	Budget	Prior Year	Actual	Budget	Prior Year	
Category	Nov-16	Nov-16	Nov16 vs. Nov15	2016	2016	2015	
Power	\$ 2,465	\$ 73	\$ (602)	\$ 26,427	\$ 2,078	\$ (86)	

 The Electric Power for Revenue Equipment expense was \$0.1 million favorable to budget for the month due to lower prices and lower consumption. Year-to-date, expenses were \$2.1 million under budget, primarily due to favorable prices.

		Current Mont	th		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	Nov-16	Nov-16	Nov16 vs. Nov15	2016	2016	2015
Provision for Injuries & Damages	\$ -	\$ -	\$ -	\$ 8,125	\$ (1,000)	\$ (8,125)

 The Provision for Injuries & Damages expense was \$8.1 million higher than 2015 year-todate due to timing.

		Current Moi	nth	Full Year							
		Variance to	Variance to		Variance to	Variance to					
	Actual	Budget	Prior Year	Actual	Budget	Prior Year					
Category	Nov-16	Nov-16	Nov16 vs. Nov15	2016	2016	2015					
Purchase of Security Services	\$ 1,199	\$ 25	\$ (15)	\$ 12,910	\$ 563	\$ 217					

• Purchase of Security Services was slightly favorable to budget for the month and favorable year to date by \$0.6 million due to timing of expenses.

		Current Mo	nth	Full Year						
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Nov-16	Nov-16 Nov16 vs. Nov15		2016 2016		2015				
Other Expenses	\$ 23,790	\$ (1,154)	\$ (4,541)	\$ 247,025	\$ 4,372	\$ (13,056)				

 Other Expenses were unfavorable to budget by \$1.2 million due to the timing of contractual expenses. The unfavorable variance to prior year was mainly due to new debt service and timing of invoices. Of the total monthly other expenses, the pension obligation bond expense is \$9 million; the remaining expenses are for utilities, maintenance contracts, services, and other expenses.

		Current Month	1	Full Year						
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Nov-16	Nov-16	Nov-16 Nov16 vs. Nov15		2016	2015				
<b>Total Operating Expenses</b>	\$ 121,274	\$ (273)	\$ (8,336)	\$ 1,341,452	\$ 10,344	\$ (37,598)				

Operating Expenses were \$0.3 million unfavorable to budget for the month due to the timing
of contractual expenses. The unfavorable variance to prior year-to-date was due primarily
to higher labor expense.

### V. Recovery Ratio

		Current Moi	nth		Full Year					
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	Nov-16	Nov-16	Nov16 vs. Nov15	2016	2016	2015				
Recovery Ratio	57.42%	(0.15)		55.53%	(0.16)					

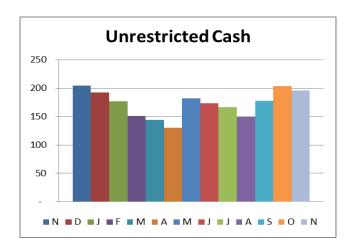
 Recovery Ratio, which measures the percentage of operating expenses CTA funds from internally generated revenues, was 57.42% for the month. For the year-to-date the recovery ratio is 55.53% and 1.03 percentage points higher than the required recovery ratio.

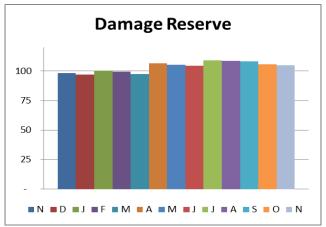
# VI. Ridership

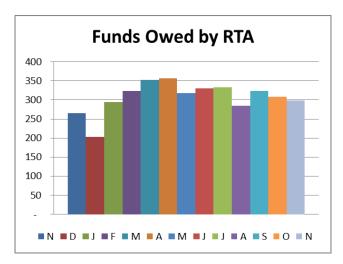
		Current Mor	nth	Full Year					
Category	Actual Nov-16	Variance to Budget <b>Nov-16</b>	Variance to Prior Year Nov16 vs. Nov15	Actual <b>2016</b>	Variance to Budget <b>2016</b>	Variance to Prior Year <b>2015</b>			
Bus	21,083	(1,249)	(572)	239,725	(13,796)	(13,220)			
Rail	16,323	(152)	338	181,557	(3,776)	(1,259)			
Rail to Rail Transfers	3,556	(24)	70	40,076	(780)	(283)			
Total	40,963	(1,426)	(164)	461,358	(18,351)	(14,762)			

- Ridership for the month of November was 41.0 million and was lower than budget and prior year by 1.4 million and 0.2 million, respectively.
- Calendar adjusted ridership was down 2.6% from prior year due to low gas prices.
- Ridership for the year-to-date was 461.4 million and was 18.4 million less than budget and was 14.8 million lower than the prior year-to-date. Calendar adjusted ridership was down 3.5% from the prior year-to-date.
- More details on ridership can be found in the November Ridership Report.

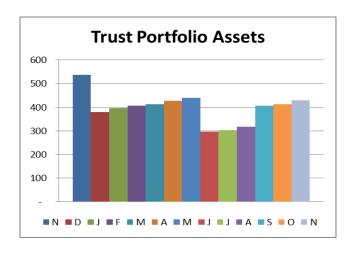
# Cash



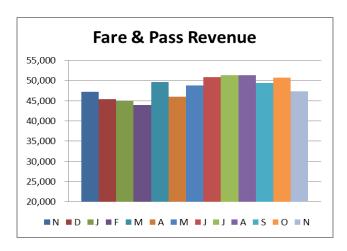


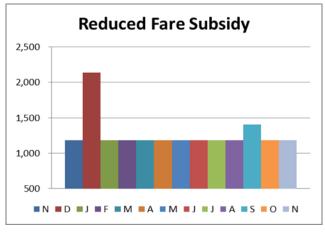


Cash Cont'd

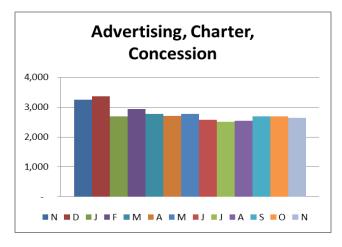


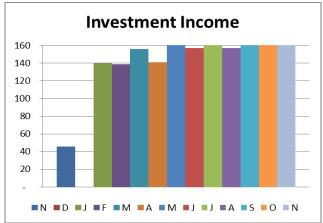
Revenue

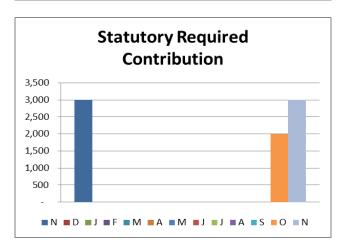




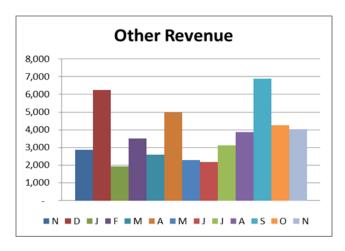
# Revenue Cont'd

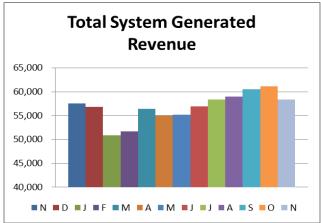


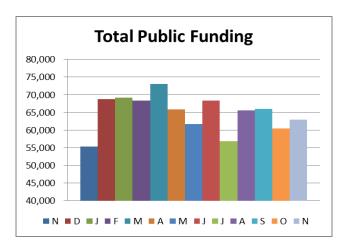




### Revenue Cont'd

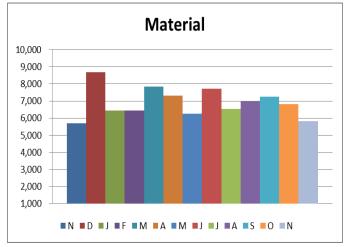


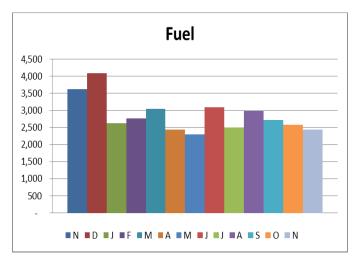




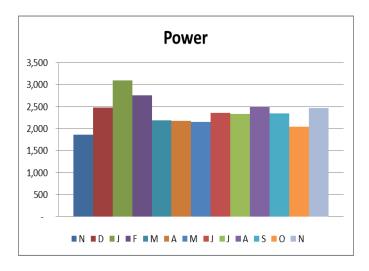
# Expenses

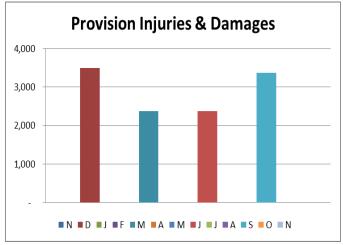


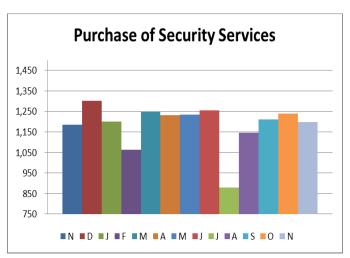




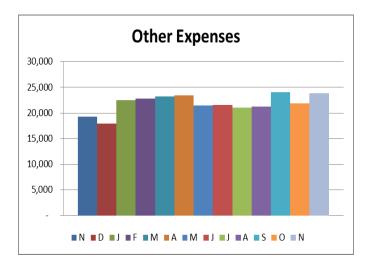
Expenses Cont'd

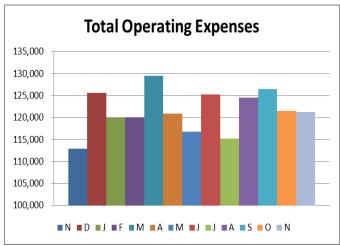






# Expenses Cont'd





Cash	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16
Unrestricted Cash	204.4	192.6	176.9	151.2	143.8	130.1	182.5	173.8	166.5	149.0	177.7	203.9	195.7
Damage Reserve	98.1	97.0	100.3	99.6	97.3	106.4	105.5	104.6	109.2	108.7	108.1	105.6	104.9
Funds Owed by RTA	265.5	202.8	294.3	323.4	352.7	356.7	318.4	330.2	333.6	284.7	323.1	308.4	297.9
Trust Portfolio Assets	536.1	378.4	396.5	406.2	412.9	426.5	438.8	295.3	301.8	316.0	405.3	413.0	429.4

Revenue	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16
Fare & Pass Revenue	47,247.0	45,339.0	44,877.0	43,918.0	49,680.0	45,982.0	48,827.0	50,829.0	51,376.0	51,278.0	49,431.0	50,764.0	47,357.0
Reduced Fare Subsidy	1,180.0	2,136.0	1,180.0	1,180.0	1,180.0	1,180.0	1,180.0	1,180.0	1,180.0	1,180.0	1,404.0	1,180.0	1,180.0
Advertising, Charter, Concession	3,251.0	3,366.0	2,698.0	2,935.0	2,775.0	2,701.0	2,768.0	2,578.0	2,516.0	2,541.0	2,686.0	2,690.0	2,637.0
Investment Income	46.0	(222.0)	140.0	139.0	156.0	141.0	165.0	157.0	166.0	157.0	165.0	203.0	174.0
Statutory Required Contribution	3,000.0	_	-	-	-	-	-	-	-	-	-	2,000.0	3,000.0
Other Revenue	2,867.0	6,255.0	1,926.0	3,497.0	2,604.0	4,975.0	2,287.0	2,165.0	3,119.0	3,861.0	6,873.0	4,266.0	4,046.0
Total System Generated Revenue	57,591.0	56,875.0	50,821.0	51,669.0	56,395.0	54,979.0	55,228.0	56,909.0	58,356.0	59,017.0	60,559.0	61,103.0	58,394.0
Total Public Funding	55,347.0	68,786.0	69,099.0	68,343.0	73,061.0	65,885.0	61,619.0	68,350.0	56,854.0	65,541.0	65,967.0	60,422.0	62,881.0

Expenses	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16
Labor	81,340.0	87,639.0	83,998.0	84,197.0	89,550.0	84,268.0	83,416.0	86,891.0	81,953.0	89,715.0	85,558.0	86,924.0	85,560.0
Material	5,684.0	8,682.0	6,451.0	6,433.0	7,850.0	7,325.0	6,268.0	7,725.0	6,528.0	6,957.0	7,248.0	6,826.0	5,828.0
Fuel	3,619.0	4,086.0	2,625.0	2,766.0	3,046.0	2,435.0	2,303.0	3,094.0	2,505.0	2,980.0	2,726.0	2,584.0	2,433.0
Power	1,863.0	2,477.0	3,102.0	2,761.0	2,190.0	2,173.0	2,150.0	2,360.0	2,337.0	2,495.0	2,347.0	2,048.0	2,465.0
Provision Injuries & Damages	-	3,500.0	-	-	2,375.0	-	-	2,375.0	-	-	3,375.0	-	-
Purchase of Security Services	1,184.0	1,303.0	1,202.0	1,064.0	1,251.0	1,231.0	1,235.0	1,254.0	879.0	1,145.0	1,211.0	1,239.0	1,199.0
Other Expenses	19,249.0	17,974.0	22,541.0	22,792.0	23,195.0	23,432.0	21,475.0	21,561.0	21,009.0	21,266.0	24,060.0	21,905.0	23,790.0
Total Operating Expenses	112,939.0	125,661.0	119,920.0	120,012.0	129,457.0	120,864.0	116,847.0	125,258.0	115,210.0	124,558.0	126,525.0	121,525.0	121,274.0