## To: Chicago Transit Authority Board

From: Jeremy Fine, Chief Financial Officer
Re: Financial Results for May 2020
Date: July 15, 2020

## I. Summary

On March 13, 2020, the President of the United States declared a National Emergency concerning the Novel Coronavirus Disease (COVID-19) outbreak. CTA's financial results for the month and year to date are impacted by the effect of the COVID-19 outbreak on the economy. CTA's financial results are $\$ 43.1$ million unfavorable to budget for May primarily due to lower than anticipated fare and pass revenue. Results are unfavorable to budget for year-to-date by $\$ 102.1$ million primarily due to lower than anticipated fare and pass revenue.

Ridership for the month was 9.1 million, which was 28.3 million lower than budget and 31.3 million lower than May 2019. Ridership year-to-date was lower than budget and prior year by 70.6 million and 72.8 million, respectively. The ridership decrease over the prior year-to-date was due to the COVID-19 pandemic.

## II. Cash \& Liquidity

The chart below highlights CTA's cash position at May 2020 compared to May 2019.

|  | $\begin{aligned} & \text { May } \\ & 2020 \end{aligned}$ |  | $\begin{gathered} \text { May } \\ 2019 \\ \hline \end{gathered}$ |  | Increase <br> (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrestricted Cash | \$ | 113,013 | \$ | 96,208 | \$ | 16,805 |
| Damage Reserve |  | 45,451 |  | 46,850 | \$ | $(1,399)$ |
| Funds Owed by RTA |  | 264,576 |  | 323,984 | \$ | $(59,408)$ |
| Trust Portfolio Assets |  | 429,245 |  | 500,480 | \$ | $(71,235)$ |
| Total Cash and Receivables | \$ | 852,285 | \$ | 967,522 | \$ | $(115,237)$ |

CTA's total cash/receivables balance was equal to $\$ 852.3$ million. Unrestricted cash was $\$ 16.8$ million higher than the prior year due to the timing of cash receipts and invoice payments. The Damage Reserve fund was $\$ 1.4$ million lower than last year due to settlement payments. Funds owed by the RTA were approximately $\$ 264.6$ million which was $\$ 59.4$ million lower than the prior year due to the timing of payments from the State. CTA continues to work closely with the RTA to monitor their receivable balance owed; Trust Portfolio Assets represents bond proceeds held in Trust for funding capital projects and making required debt service payments and therefore goes down when payments are made.

## III. Revenue

|  | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Actual } \\ & \text { May-20 } \end{aligned}$ | Variance to Budget May-20 | Variance to Prior Year May20 vs. May19 | $\begin{gathered} \text { Actual } \\ 2020 \end{gathered}$ | Variance to Budget 2020 | Variance to Prior Year 2019 |
| Fare \& Pass Revenue | \$ 5,606 | \$ $(44,044)$ | \$ $\quad(45,421)$ | \$ 133,324 | \$ (102,898) | \$ $\quad(99,688)$ |

- Fare and pass revenue for May was $\$ 44.0$ million unfavorable to budget and $\$ 45.4$ million unfavorable to prior year due to sharply lower ridership as a result of the current COVID-19 pandemic and the suspension of fare collection on buses due to rear door boarding. The average fare for the month was $\$ 0.62$ per ride and was $\$ 0.71$ lower than budget and $\$ 0.65$ lower than the prior year.
- Year-to-date fare and pass revenue was $\$ 102.9$ million unfavorable to budget and $\$ 99.7$ million unfavorable to prior year due to sharply lower ridership as a result of the current COVID-19 pandemic. The average fare for the year was $\$ 1.19$ per ride and was $\$ 0.10$ lower than budget and $\$ 0.07$ lower than the prior year.

|  |  | Current M |  |  | Full Yea |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Actual May-20 | Variance to <br> Budget <br> May-20 | Variance to Prior Year May20 vs. May19 | $\begin{aligned} & \text { Actual } \\ & 2020 \end{aligned}$ | Variance to Budget 2020 | Variance to Prior Year 2019 |
| Reduced Fare Subsidy | \$ 1,217 | \$ | \$ 37 | \$ 6,308 | \$ 223 | 408 |

- Reduced Fare Subsidy was on par with budget for the month and was $\$ 0.2$ million favorable to budget for the year-to-date based on expected reimbursements from the State.

| Category | Current Month |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> May-20 | Variance to <br> Budget <br> May-20 | Variance to Prior Year May20 vs. May19 | $\begin{aligned} & \text { Actual } \\ & 2020 \end{aligned}$ | Variance to Budget 2020 |  | ce to <br> Year <br> 19 |
| Advertising, Charter, Concession | \$ 888 | \$ (2,515) | \$ $(2,526)$ | \$ 12,360 | \$ (4,527) | \$ | $(4,097)$ |

- Advertising, Charter and Concessions Revenue was $\$ 2.5$ million unfavorable to budget for the month and $\$ 4.5$ million unfavorable year-to-date. This revenue category was $\$ 4.1$ million lower than prior year-to-date. The unfavorability to budget and prior year was due to the uncertainty of vehicle and platform advertising revenue minimum guarantee payments starting in April 2020 due to the COVID-19 pandemic.

- Investment income was $\$ 0.1$ million lower than budget for the month and $\$ 0.4$ million less than prior year-to-date due to lower than expected short-term market rates.

| Category | Current Month |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> May-20 | Variance to Budget <br> May-20 |  | Variance to Prior Year May20 vs. May19 |  | $\begin{gathered} \text { Actual } \\ 2020 \end{gathered}$ |  | Variance to Budget 2020 |  | Variance to <br> Prior Year 2019 |  |
| Other Revenue | \$ 2,969 | \$ | (852) | \$ | (624) | \$ | 15,954 | \$ | $(3,160)$ | \$ | $(1,721)$ |

- Other Revenue was $\$ 0.9$ million and $\$ 3.2$ million unfavorable to budget for the month and year-to-date, respectively, due to lower than anticipated non-capital grant, rental, and miscellaneous revenues in addition to the impact of increased parking taxes. Other revenue was $\$ 0.6$ million and $\$ 1.7$ million unfavorable to May 2019 and prior year-to-date, respectively, primarily due to lower non-capital grant, parking lot, rental, and scrap material sales revenues. This is offset by lower non-capital expense in the Other Expenses category.

| Category | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> May-20 | Variance to Budget May-20 | Variance to Prior Year May20 vs. May19 | $\begin{aligned} & \text { Actual } \\ & 2020 \\ & \hline \end{aligned}$ | Variance to Budget 2020 | Variance to <br> Prior Year <br> 2019 |
| Total System Generated Revenue | \$ 10,805 | \$ $(47,536)$ | \$ $(48,681)$ | \$ 168,977 | \$ (110,582) | \$ (105,477) |

- Total System-Generated Revenue was lower than budget for the month and year-to-date by $\$ 47.5$ million and $\$ 110.6$ million, respectively due to sharply lower ridership as a result of the current COVID-19 pandemic. It was $\$ 48.7$ million and $\$ 105.5$ million lower than May 2019 and prior year-to-date, respectively, due to sharply lower ridership as a result of the current COVID-19 pandemic.


## IV. Expenses

|  | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual May-20 | Variance to <br> Budget <br> May-20 | Variance to Prior Year May20 vs. May19 | $\begin{gathered} \text { Actual } \\ 2020 \end{gathered}$ | Variance to Budget 2020 | Variance to <br> Prior Year <br> 2019 |
| Labor | \$ 89,995 | \$ (693) | \$ 101 | \$ 472,915 | \$ $(2,392)$ | \$ $(25,138)$ |

- Labor expense was unfavorable to budget by $\$ 0.7$ million for the month due to increased fringe benefit and overtime costs and $\$ 2.4$ million unfavorable for the year-to-date due to the settlement of certain union contracts and increased fringe benefit and overtime costs. Labor expense was $\$ 0.1$ million favorable to May 2019 due to managing vacant positions and $\$ 25.1$ million unfavorable to prior year-to-date due to negotiated union contract increases that took effect in July 2019 and higher fringe benefit costs.

- Material expense was slightly unfavorable to budget for the month and $\$ 1.4$ million unfavorable year-to-date due to increased costs for cleaning supplies related to COVID-19 and vehicle parts usage. Material expense was $\$ 0.1$ million and $\$ 0.5$ million unfavorable to May 2019 and prior year-to-date, respectively, due to higher vehicle parts usage.

| Category | Current Month |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual May-20 | Variance to Budget May-20 | Variance to <br> Prior Year <br> May20 vs. May19 |  | $\begin{gathered} \text { Actual } \\ 2020 \\ \hline \end{gathered}$ |  | Variance to Budget 2020 |  | Variance to Prior Year 2019 |  |
| Fuel | \$ 2,843 | \$ 769 | \$ | 520 | \$ | 15,902 | \$ | 2,600 | \$ | 1,256 |

- Fuel for Revenue Equipment expense was $\$ 0.8$ million favorable to budget in May primarily due to lower than anticipated usage. Lower usage accounts for the favorable variance to the prior year-to-date.

|  | Current Month |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Actual <br> May-20 | Variance to <br> Budget <br> May-20 | Variance to Prior Year May20 vs. May19 |  | $\begin{gathered} \text { Actual } \\ 2020 \end{gathered}$ |  | Variance to Budget 2020 |  | Variance to Prior Year 2019 |  |
| Power | \$ 1,622 | \$ 746 | \$ | 1,118 | \$ | 11,069 | \$ | 2,614 | \$ | 3,413 |

- The Electric Power for Revenue Equipment expense was $\$ 0.7$ million favorable to budget for the month and $\$ 2.6$ million favorable year-to-date due to lower than anticipated usage. Expenses were $\$ 3.4$ million favorable to prior year-to-date primarily due to the harsher weather in 2019 and lower usage in 2020.

| Category | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual May-20 | Variance to Budget May-20 | Variance to <br> Prior Year <br> May20 vs. May19 | $\begin{gathered} \text { Actual } \\ 2020 \\ \hline \end{gathered}$ | Variance to <br> Budget <br> 2020 | Variance to Prior Year 2019 |
| Provision for Injuries \& Damages | \$ 1,833 | \$ - | \$ $(1,208)$ | \$ 9,167 | \$ - | \$ $(6,042)$ |

- The Provision for Injuries \& Damages expense was on par with budget for the month and year-to-date. The unfavorable variance to 2019 for the month and year-to-date of $\$ 1.2$ million and $\$ 6.0$ million, respectively, is due to higher funding requirements in 2020.

|  | Current Month |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Actual <br> May-20 | $\begin{gathered} \text { Variance to } \\ \text { Budget } \\ \text { May-20 } \\ \hline \end{gathered}$ |  | Variance to Prior Year May20 vs. May19 |  | $\begin{gathered} \text { Actual } \\ 2020 \\ \hline \end{gathered}$ |  | Variance to Budget 2020 |  | Variance to Prior Year 2019 |  |
| Purchase of Security Services | \$ 1,678 | \$ | 26 | \$ | (287) | \$ | 8,320 | \$ | 199 | \$ | $(1,167)$ |

- Purchase of Security Services was slightly favorable to budget for the month and $\$ 0.3$ million unfavorable to prior year. Year-to-date, expenses were $\$ 0.2$ million favorable to budget and $\$ 1.2$ million unfavorable to prior year due to increased costs under the private security contracts in 2020.

|  | Current Month |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Actual <br> May-20 | Variance to Budget May-20 | Variance to Prior Year May20 vs. May19 |  | $\begin{aligned} & \text { Actual } \\ & 2020 \end{aligned}$ |  | Variance to Budget 2020 |  | Variance to Prior Year 2019 |  |
| Other Expenses | \$ 17,047 | \$ 3,614 | \$ | 5,802 | \$ | 102,423 | \$ | 6,837 | \$ | 12,256 |

- Other expenses were $\$ 3.6$ million favorable to budget for the month and $\$ 6.8$ million favorable to budget for the year-to-date due to the timing of contractual services invoices. Other expenses year-to-date were $\$ 12.3$ million favorable to prior year due to moving capital debt service costs from the operating budget to the State's new capital pay-go funding. The other expense category includes the pension obligation bond expense, utilities, maintenance contracts, services, and other expenses.

- Operating Expenses were $\$ 4.5$ million favorable to budget for the month primarily due to the timing of contractual services invoices. The unfavorable variance to prior year-to-date was due to higher labor costs and an increase in funding requirements for the provision for injuries and damages.


## V. Recovery Ratio

|  | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual May-20 | Variance to <br> Budget <br> May-20 | Variance to Prior Year May20 vs. May19 | $\begin{gathered} \text { Actual } \\ 2020 \end{gathered}$ | Variance to <br> Budget <br> 2020 | Variance to Prior Year 2019 |
| Recovery Ratio | 110.52\% | 51.88 |  | 51.08\% | (1.67) |  |

- Recovery Ratio, which measures the percentage of operating expenses CTA funds from internally generated revenues, was $110.52 \%$ for the month. This was favorable to budget by 51.88 percentage points for the month. Year-to-date, the recovery ratio was $51.08 \%$, which was unfavorable to budget by 1.67 percentage points. Due to the COVID-19 pandemic, fare and pass revenues have decreased significantly, which also causes an unfavorable variance
in the recovery ratio. The RTA is including the Federal stimulus funds under the CARES Act as replacement fare revenues for recovery ratio purposes.


## VI. Ridership

| Category | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> May-20 | Variance to Budget May-20 | Variance to Prior Year May20 vs. May19 | Actual $2020$ | $\begin{gathered} \text { Variance to } \\ \text { Budget } \\ 2020 \\ \hline \end{gathered}$ | Variance to Prior Year 2019 |
| Bus | 6,823 | $(12,966)$ | $(14,322)$ | 64,528 | $(31,842)$ | $(32,554)$ |
| Rail | 1,830 | $(12,559)$ | $(13,905)$ | 39,124 | $(31,673)$ | $(32,895)$ |
| Rail to Rail Transfers | 405 | $(2,796)$ | $(3,066)$ | 8,652 | $(7,081)$ | $(7,367)$ |
| Total | 9,058 | $(28,320)$ | $(31,294)$ | 112,304 | $(70,596)$ | $(72,815)$ |

- Ridership for the month of May was 9.1 million and was lower than budget and prior year by 28.3 million and 31.3 million, respectively.
- Calendar adjusted ridership was down $76.9 \%$ from prior year due to the COVID-19 pandemic.
- Ridership for the year-to-date was 112.3 million and was 70.6 million lower than budget and 72.8 million lower than the prior year-to-date.
- Calendar adjusted ridership was down 39.7\% from the prior year-to-date.
- More details on ridership can be found in the May Ridership Report.

Cash \& Liquidity




Cash \& Liquidity Cont'd


Revenue



Revenue Cont'd




Revenue Cont'd




Expenses




Expenses Cont'd




Expenses Cont'd



| Cash | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrestricted Cash | 96 | 99 | 99 | 109 | 115 | 121 | 122 | 127 | 141 | 160 | 189 | 167 | 113 |
| Damage Reserve | 47 | 47 | 48 | 48 | 50 | 49 | 49 | 50 | 50 | 49 | 49 | 49 | 45 |
| Funds Owed by RTA | 324 | 326 | 318 | 289 | 286 | 266 | 258 | 231 | 238 | 241 | 267 | 307 | 265 |
| Trust Portfolio Assets | 500 | 331 | 351 | 353 | 452 | 458 | 461 | 354 | 351 | 356 | 385 | 384 | 429 |
| Revenue | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 |
| Fare \& Pass Revenue | 51,027 | 49,212 | 52,247 | 51,064 | 49,965 | 52,498 | 49,861 | 47,438 | 46,608 | 43,798 | 29,234 | 8,077 | 5,606 |
| Reduced Fare Subsidy | 1,180 | 1,180 | 1,625 | 1,180 | 1,180 | 1,180 | 1,180 | 1,180 | 1,217 | 1,217 | 1,217 | 1,440 | 1,217 |
| Advertising, Charter, Concession | 3,414 | 3,257 | 3,138 | 3,122 | 3,235 | 3,230 | 3,228 | 3,319 | 3,480 | 3,715 | 3,618 | 659 | 888 |
| Investment Income | 272 | 252 | 261 | 293 | 284 | 302 | 259 | 760 | 272 | 251 | 195 | 188 | 12 |
| Statutory Required Contribution | - | - | - | - | - | 2,000 | 3,000 | - | - | - | - | - | - |
| Other Revenue | 3,594 | 3,735 | 4,088 | 3,893 | 3,849 | 6,643 | 4,224 | 5,072 | 3,529 | 3,247 | 3,515 | 2,693 | 2,969 |
| Total System Generated Revenue | 59,486 | 57,637 | 61,360 | 59,553 | 58,512 | 65,853 | 61,752 | 57,769 | 55,106 | 52,230 | 37,779 | 13,057 | 10,805 |
| Total Public Funding | 67,490 | 65,820 | 65,970 | 64,623 | 63,205 | 67,478 | 60,151 | 64,102 | 82,989 | 76,950 | 98,056 | 115,045 | 110,207 |


| Expenses | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Labor | 90,095 | 86,253 | 92,900 | 93,001 | 87,743 | 97,545 | 88,041 | 95,693 | 98,687 | 92,509 | 98,284 | 93,440 | 89,995 |
| Material | 5,911 | 5,580 | 5,579 | 5,507 | 5,658 | 5,958 | 3,925 | 3,469 | 7,043 | 6,432 | 7,066 | 5,895 | 5,993 |
| Fuel | 3,364 | 3,047 | 3,599 | 3,314 | 3,154 | 3,487 | 3,232 | 3,405 | 3,688 | 3,507 | 3,203 | 2,661 | 2,843 |
| Power | 2,741 | 2,361 | 2,784 | 2,872 | 2,502 | 1,435 | 2,596 | 2,528 | 2,772 | 2,789 | 2,111 | 1,774 | 1,622 |
| Provision Injuries \& Damages | 625 | 625 | 625 | 625 | 625 | 625 | 625 | 625 | 1,833 | 1,833 | 1,833 | 1,833 | 1,833 |
| Purchase of Security Services | 1,391 | 1,388 | 1,505 | 1,507 | 1,223 | 1,542 | 1,567 | (965) | 1,622 | 1,667 | 1,678 | 1,675 | 1,678 |
| Other Expenses | 22,849 | 24,202 | 20,339 | 17,349 | 20,811 | 22,739 | 21,917 | 17,115 | 22,451 | 20,443 | 21,659 | 20,823 | 17,047 |
| Total Operating Expenses | 126,976 | 123,457 | 127,330 | 124,176 | 121,718 | 133,332 | 121,903 | 121,871 | 138,095 | 129,179 | 135,835 | 128,102 | 121,012 |

