## To: Chicago Transit Authority Board

From: Jeremy Fine, Chief Financial Officer
Re: Financial Results for May 2019
Date: July 17, 2019

## I. Summary

CTA's financial results are $\$ 1.1$ million favorable to budget for May due to higher pass revenue in addition to lower than anticipated labor expenses. Results are unfavorable to budget for year-todate by $\$ 0.8$ million due to significantly lower-than-average ridership during the January 2019 polar vortex and lower reduced fare reimbursements from the State.

Ridership for the month was 40.4 million and was 0.3 million lower than budget. Ridership was 0.7 million less than May 2018. Ridership year-to-date was lower than budget and prior year by 4.5 million and 6.4 million, respectively. The ridership loss over the prior year to date was due to historically cold weather in addition to snow and rain events, relatively low gas prices, and competition from rideshare services such as Uber and Lyft.

## II. Cash \& Liquidity

The chart below highlights CTA's cash position at May 2019 compared to May 2018.

|  |  | $\begin{array}{c}\text { May }\end{array}$ | $\begin{array}{c}\text { May }\end{array}$ | $\begin{array}{c}\text { Increase } \\ \text { (Decrease) }\end{array}$ |
| :--- | ---: | ---: | ---: | ---: | :---: |
|  |  | 2019 |  |  |$)$

CTA's total cash/receivables balance was equal to $\$ 967.5$ million. Unrestricted cash was $\$ 32.1$ million lower than the prior year due to the timing of cash receipts and invoice payments particularly related to capital reimbursements from the State. The Damage Reserve fund was $\$ 23.2$ million lower than last year due to an increase in settlement payments throughout 2018 and 2019. Funds owed by the RTA were approximately $\$ 324.0$ million which was $\$ 8.0$ million higher than the prior year due to the timing of payments from the State. CTA continues to work closely with the RTA to monitor their receivable balance owed; Trust Portfolio Assets represents bond proceeds held in Trust for funding capital projects and making required debt service payments and therefore goes down when payments are made.

## III. Revenue

| Category | Current Month |  |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> May-19 |  | Variance to <br> Budget <br> May-19 |  | Variance to Prior Year May19 vs. May18 |  | $\begin{gathered} \text { Actual } \\ 2019 \end{gathered}$ |  | Variance to <br> Budget <br> 2019 |  | Variance to Prior Year 2018 |  |
| Fare \& Pass Revenue | \$ | 51,027 | \$ | 323 | \$ | 458 | \$ | 233,011 | \$ | $(2,669)$ | \$ | $(1,975)$ |

- Fare and pass revenue for May was $\$ 0.3$ million favorable to budget and $\$ 0.5$ million favorable to prior year due to higher pass sales. The average fare for the month was $\$ 1.27$ per ride and was $\$ 0.02$ higher than budget and $\$ 0.03$ higher than the prior year.
- Year-to-date fare and pass revenue was $\$ 2.7$ million unfavorable to budget and $\$ 2.0$ million unfavorable to prior year due to lower ridership during January 2019's extreme cold weather as well as wintry weather in March. The average fare for the year was $\$ 1.26$ per ride and was $\$ 0.02$ higher than budget and $\$ 0.03$ higher than the prior year.

| Category | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> May-19 | Variance to <br> Budget <br> May-19 | Variance to Prior Year May19 vs. May18 | $\begin{gathered} \text { Actual } \\ 2019 \\ \hline \end{gathered}$ | Variance to Budget 2019 | Variance to Prior Year 2018 |
| Reduced Fare Subsidy | \$ 1,180 | \$ (1,180) | \$ | \$ 5,900 | \$ $(5,900)$ | \$ |

- Reduced Fare Subsidy was less than budget for the month and year-to-date by $\$ 1.2$ million and $\$ 5.9$ million, respectively, based on expected reimbursements from the State.

|  | Current Month |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual May-19 | Variance to <br> Budget <br> May-19 | Variance to <br> Prior Year <br> May19 vs. May18 | $\begin{gathered} \text { Actual } \\ 2019 \\ \hline \end{gathered}$ | Variance to Budget 2019 |  |  |
| Advertising, Charter, Concession | \$ 3,414 | \$ 155 | \$ 113 | \$ 16,457 | \$ 151 | \$ | 343 |

- Advertising, Charter and Concessions Revenue was favorable to budget for the month and year-to-date by $\$ 0.2$ million each due to higher advertising revenue. It was $\$ 0.3$ million higher than prior year-to-date due to an increase in the advertising revenue minimum guarantee in 2019.

- Investment income was $\$ 0.1$ million and $\$ 0.6$ million higher than budget for the month and year-to-date, respectively, due to higher short-term market rates.

| Category | Current Month |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> May-19 | Variance to Budget May-19 |  | Variance to Prior Year May19 vs. May18 |  | $\begin{gathered} \text { Actual } \\ 2019 \\ \hline \end{gathered}$ |  | Variance to Budget 2019 |  | Variance to Prior Year 2018 |  |
| Other Revenue | \$ 3,594 | \$ | 12 | \$ | 485 | \$ | 17,675 | \$ | (286) | \$ | (698) |

- Other Revenue for the month was on par with budget and favorable to prior year by $\$ 0.5$ million primarily due to lower BAB subsidy and parking lot revenues in 2018. Year-to-date, other revenue was unfavorable to budget by $\$ 0.3$ million due to lower than anticipated rental revenue. Other revenue was unfavorable to prior year-to-date by $\$ 0.7$ million primarily due to lower non-capital grant and rental revenues.

| Category | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> May-19 | Variance to Budget May-19 | Variance to Prior Year May19 vs. May18 | $\begin{gathered} \text { Actual } \\ 2019 \\ \hline \end{gathered}$ | Variance to <br> Budget <br> 2019 | Variance to Prior Year 2018 |
| Total System Generated Revenue | \$ 59,486 | \$ (578) | \$ | \$ 274,454 | \$ $(8,092)$ | \$ $(2,107)$ |

- Total System-Generated Revenue was lower than budget for the month and year-to-date by $\$ 0.6$ million and $\$ 8.1$ million, respectively, due to lower fare and reduced fare revenues. It was less than prior year-to-date by $\$ 2.1$ million due to lower fare revenue.


## IV. Expenses

|  | Current Month |  |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> May-19 |  | Variance to Budget May-19 |  | Variance to Prior Year May19 vs. May18 |  | $\begin{gathered} \text { Actual } \\ 2019 \end{gathered}$ |  | Variance to Budget 2019 |  | Variance to <br> Prior Year <br> 2018 |  |
| Category |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Labor | \$ | 90,095 | \$ | 660 | \$ | 793 | \$ | 447,778 | \$ | 1,423 | \$ | (349) |

- Labor expense was $\$ 0.7$ million favorable to budget for the month and $\$ 1.4$ million favorable year-to-date due to managing vacant positions. Negotiated union contract increases contributed to higher expenses compared to prior year-to-date.

- Material expense was $\$ 0.2$ million favorable to budget for the month and $\$ 1.1$ million favorable year-to-date due to timing of invoices. Material expense was $\$ 2.2$ million and $\$ 6.7$ million favorable to May 2018 and prior year-to-date, respectively, due to cost management measures.

| Category | Current Month |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> May-19 | Variance to Budget May-19 | Variance to Prior Year May19 vs. May18 |  | $\begin{gathered} \text { Actual } \\ 2019 \\ \hline \end{gathered}$ |  | Variance to Budget 2019 |  | Variance to Prior Year 2018 |  |
| Fuel | \$ 3,364 | \$ 148 | \$ | (596) | \$ | 17,158 | \$ | 1,106 | \$ | $(3,241)$ |

- Fuel for Revenue Equipment expense was $\$ 0.1$ million favorable to budget in May primarily due to a decrease in the price of diesel fuel. Higher fuel prices account for the unfavorable variance to the prior year-to-date.

|  | Current Month |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Actual <br> May-19 | Variance to <br> Budget <br> May-19 |  | Variance to <br> Prior Year <br> May19 vs. May18 |  | $\begin{gathered} \text { Actual } \\ 2019 \\ \hline \end{gathered}$ |  | Variance to Budget 2019 |  | Variance to Prior Year 2018 |  |
| Power | \$ 2,741 | \$ | (14) | \$ | (327) | \$ | 14,482 | \$ | 134 | \$ | $(2,139)$ |

- The Electric Power for Revenue Equipment expense was slightly less than budget for the month. Year-to-date, expenses were $\$ 2.1$ million unfavorable to prior year, primarily due to the harsher weather this year.

- The Provision for Injuries \& Damages expense is budgeted monthly in 2019 and was budgeted quarterly in 2018.

- Purchase of Security Services was $\$ 0.2$ million favorable to budget for the month and $\$ 0.1$ million favorable to prior year. Year-to-date, expenses were $\$ 0.9$ million favorable to budget and $\$ 0.1$ million unfavorable to prior year due to the timing of invoices.

| Category | Current Month |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> May-19 | Variance to <br> Budget <br> May-19 |  | Variance to Prior Year May19 vs. May18 |  | $\begin{gathered} \text { Actual } \\ 2019 \\ \hline \end{gathered}$ |  | Variance to Budget 2019 |  | Variance to Prior Year 2018 |  |
| Other Expenses | \$ 22,849 | \$ |  | \$ | $(2,811)$ | \$ | 114,679 | \$ | 2,617 | \$ | $(1,101)$ |

- Other expenses were $\$ 0.5$ million favorable to budget for the month and $\$ 2.6$ million favorable to budget for the year-to-date due to the timing of contractual services invoices. The other expense category includes the pension obligation bond expense, utilities, maintenance contracts, services, and other expenses.

- Operating Expenses were $\$ 1.7$ million favorable to budget for the month primarily due to lower than anticipated labor expenses and the timing of contractual services invoices. The unfavorable variance to prior year-to-date was due primarily to higher fuel and power expenses resulting from higher prices and harsher weather.


## V. Recovery Ratio

|  | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> May-19 | Variance to Budget May-19 | Variance to Prior Year May19 vs. May18 | $\begin{gathered} \text { Actual } \\ 2019 \\ \hline \end{gathered}$ | Variance to Budget 2019 | Variance to Prior Year 2018 |
| Recovery Ratio | 57.41\% | 0.76 |  | 52.91\% | (0.64) |  |

- Recovery Ratio, which measures the percentage of operating expenses CTA funds from internally generated revenues, was $57.41 \%$ for the month. This was favorable to budget by 0.76 percentage points for the month. Year-to-date, the recovery ratio was $52.91 \%$, which was unfavorable to budget by 0.64 percentage points but is on target to meet the RTA required recovery ratio of $54.75 \%$ for the year.


## VI. Ridership

| Category | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> May-19 | Variance to Budget May-19 | Variance to Prior Year May19 vs. May18 | $\begin{gathered} \text { Actual } \\ 2019 \\ \hline \end{gathered}$ | Variance to Budget 2019 | Variance to Prior Year 2018 |
| Bus | 21,145 | 74 | (324) | 97,081 | $(1,788)$ | $(3,465)$ |
| Rail | 15,735 | (272) | (335) | 72,019 | $(2,229)$ | $(2,414)$ |
| Rail to Rail Transfers | 3,472 | (59) | (75) | 16,019 | (485) | (538) |
| Total | 40,352 | (257) | (734) | 185,119 | $(4,502)$ | $(6,416)$ |

- Ridership for the month of May was 40.4 million and was lower than budget and prior year by 0.3 million and 0.7 million, respectively.
- Calendar adjusted ridership was down $1.8 \%$ from prior year due to relatively low gas prices, rain events, and competition from rideshare services such as Uber and Lyft.
- Ridership for the year-to-date was 185.1 million and was 4.5 million lower than budget and 6.4 million lower than the prior year-to-date.
- Calendar adjusted ridership was down $3.3 \%$ from the prior year-to-date.
- More details on ridership can be found in the May Ridership Report.

Cash




Cash Cont'd


Revenue



Revenue Cont'd




Revenue Cont'd




Expenses




Expenses Cont'd




Expenses Cont'd



| Cash | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrestricted Cash | 128 | 122 | 155 | 128 | 114 | 109 | 95 | 93 | 98 | 114 | 120 | 112 | 96 |
| Damage Reserve | 70 | 69 | 66 | 66 | 66 | 60 | 58 | 58 | 58 | 57 | 58 | 60 | 47 |
| Funds Owed by RTA | 316 | 327 | 312 | 308 | 297 | 299 | 305 | 306 | 314 | 309 | 301 | 314 | 324 |
| Trust Portfolio Assets | 532 | 376 | 434 | 447 | 537 | 578 | 586 | 430 | 449 | 468 | 473 | 485 | 500 |
| Revenue | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 |
| Fare \& Pass Revenue | 50,568 | 50,533 | 52,640 | 53,714 | 50,594 | 54,595 | 48,219 | 43,510 | 43,236 | 43,416 | 47,591 | 47,741 | 51,027 |
| Reduced Fare Subsidy | 1,180 | 1,180 | 895 | 1,180 | 1,180 | 1,180 | 1,180 | 1,180 | 1,180 | 1,180 | 1,180 | 1,180 | 1,180 |
| Advertising, Charter, Concession | 3,301 | 3,050 | 2,883 | 3,061 | 3,171 | 3,181 | 3,048 | 3,336 | 3,226 | 3,320 | 3,219 | 3,278 | 3,414 |
| Investment Income | 330 | 241 | 332 | 353 | 328 | 327 | 262 | 453 | 265 | 275 | 258 | 341 | 272 |
| Statutory Required Contribution | - | - | - | - | - | 2,000 | 3,000 | - | - | - | - | - | - |
| Other Revenue | 3,109 | 3,293 | 3,230 | 4,586 | 4,345 | 5,765 | 4,434 | 4,314 | 3,976 | 3,374 | 3,536 | 3,195 | 3,594 |
| Total System Generated Revenue | 58,488 | 58,296 | 59,980 | 62,895 | 59,618 | 67,048 | 60,143 | 52,794 | 51,882 | 51,566 | 55,784 | 55,735 | 59,486 |
| Total Public Funding | 67,151 | 66,938 | 61,622 | 63,329 | 58,121 | 62,728 | 61,417 | 69,030 | 80,857 | 72,323 | 70,843 | 70,381 | 67,490 |


| Expenses | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Labor | 90,888 | 88,719 | 90,462 | 92,918 | 84,405 | 95,214 | 86,658 | 84,653 | 93,193 | 85,024 | 90,206 | 89,260 | 90,095 |
| Material | 8,075 | 7,196 | 6,706 | 8,031 | 7,640 | 7,237 | 7,312 | 7,680 | 7,043 | 6,531 | 6,808 | 5,681 | 5,911 |
| Fuel | 2,768 | 2,750 | 2,875 | 2,765 | 2,165 | 2,601 | 2,473 | 2,535 | 3,629 | 3,512 | 3,445 | 3,208 | 3,364 |
| Power | 2,414 | 2,585 | 2,796 | 2,793 | 2,630 | 2,508 | 2,531 | 2,977 | 3,395 | 2,998 | 2,681 | 2,667 | 2,741 |
| Provision Injuries \& Damages | - | 1,250 | - | - | 1,250 | - | - | 1,250 | 625 | 625 | 625 | 625 | 625 |
| Purchase of Security Services | 1,455 | 1,551 | 1,558 | 1,560 | 1,573 | 1,460 | 1,437 | 1,299 | 1,482 | 1,263 | 1,558 | 1,459 | 1,391 |
| Other Expenses | 20,039 | 21,183 | 17,206 | 18,157 | 18,076 | 20,756 | 21,149 | 21,430 | 23,373 | 23,938 | 21,304 | 23,215 | 22,849 |
| Total Operating Expenses | 125,639 | 125,234 | 121,602 | 126,224 | 117,739 | 129,776 | 121,560 | 121,824 | 132,740 | 123,890 | 126,627 | 126,116 | 126,976 |

