

To: Chicago Transit Authority Board

From: Jeremy Fine, Chief Financial Officer

Re: Financial Results for May 2019

Date: July 17, 2019

I. Summary

CTA's financial results are \$1.1 million favorable to budget for May due to higher pass revenue in addition to lower than anticipated labor expenses. Results are unfavorable to budget for year-to-date by \$0.8 million due to significantly lower-than-average ridership during the January 2019 polar vortex and lower reduced fare reimbursements from the State.

Ridership for the month was 40.4 million and was 0.3 million lower than budget. Ridership was 0.7 million less than May 2018. Ridership year-to-date was lower than budget and prior year by 4.5 million and 6.4 million, respectively. The ridership loss over the prior year to date was due to historically cold weather in addition to snow and rain events, relatively low gas prices, and competition from rideshare services such as Uber and Lyft.

II. Cash & Liquidity

The chart below highlights CTA's cash position at May 2019 compared to May 2018.

	May		May		ncrease
	2019		2018		ecrease)
Unrestricted Cash	\$ 96,208	\$	128,268	\$	(32,060)
Damage Reserve	46,850		70,088	\$	(23,238)
Funds Owed by RTA	323,984		315,989	\$	7,995
Trust Portfolio Assets	500,480		531,632	\$	(31,152)
Total Cash and Receivables	\$ 967,522	\$	1,045,977	\$	(78,455)

CTA's total cash/receivables balance was equal to \$967.5 million. Unrestricted cash was \$32.1 million lower than the prior year due to the timing of cash receipts and invoice payments particularly related to capital reimbursements from the State. The Damage Reserve fund was \$23.2 million lower than last year due to an increase in settlement payments throughout 2018 and 2019. Funds owed by the RTA were approximately \$324.0 million which was \$8.0 million higher than the prior year due to the timing of payments from the State. CTA continues to work closely with the RTA to monitor their receivable balance owed; Trust Portfolio Assets represents bond proceeds held in Trust for funding capital projects and making required debt service payments and therefore goes down when payments are made.

III. Revenue

		Current Mont	<u>h</u>		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	May-19	May-19	May19 vs. May18	2019	2019	2018
Fare & Pass Revenue	\$ 51,027	\$ 323	\$ 458	\$ 233,011	\$ (2,669)	\$ (1,975)

- Fare and pass revenue for May was \$0.3 million favorable to budget and \$0.5 million favorable to prior year due to higher pass sales. The average fare for the month was \$1.27 per ride and was \$0.02 higher than budget and \$0.03 higher than the prior year.
- Year-to-date fare and pass revenue was \$2.7 million unfavorable to budget and \$2.0 million unfavorable to prior year due to lower ridership during January 2019's extreme cold weather as well as wintry weather in March. The average fare for the year was \$1.26 per ride and was \$0.02 higher than budget and \$0.03 higher than the prior year.

		Current Mor	nth	Full Year				
		Variance to	Variance to		Variance to	Variance to		
	Actual	Budget	Prior Year	Actual	Budget	Prior Year		
Category	May-19	May-19	May19 vs. May18	2019	2019	2018		
Reduced Fare Subsidy	\$ 1,180	\$ (1,180)	\$ -	\$ 5,900	\$ (5,900)	\$ -		

• Reduced Fare Subsidy was less than budget for the month and year-to-date by \$1.2 million and \$5.9 million, respectively, based on expected reimbursements from the State.

		Current Moi	nth		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	May-19	May-19	May19 vs. May18	2019	2019	2018
Advertising, Charter, Concession	\$ 3,414	\$ 155	\$ 113	\$ 16,457	\$ 151	\$ 343

 Advertising, Charter and Concessions Revenue was favorable to budget for the month and year-to-date by \$0.2 million each due to higher advertising revenue. It was \$0.3 million higher than prior year-to-date due to an increase in the advertising revenue minimum guarantee in 2019.

		Current Month				Full Year						
			Vari	ance to	Vari	ance to			Varia	ance to		Variance to
	Act	tual	Вι	ıdget	Pri	or Year	A	Actual	Вι	ıdget		Prior Year
Category	Ma	y-19	М	ay-19	May19	vs. May18		2019	2	019		2018
Investment income	\$	272	\$	112	\$	(58)	\$	1,411	\$	612	\$	223

• Investment income was \$0.1 million and \$0.6 million higher than budget for the month and year-to-date, respectively, due to higher short-term market rates.

		Current Mo	nth	Full Year				
		Variance to	Variance to	`	Variance to	Variance to		
	Actual	Budget	Prior Year	Actual	Budget	Prior Year		
Category	May-19	May-19	May19 vs. May18	2019	2019	2018		
Other Revenue	\$ 3,594	\$ 12	\$ 485	\$ 17,675	\$ (286)	\$ (698)		

• Other Revenue for the month was on par with budget and favorable to prior year by \$0.5 million primarily due to lower BAB subsidy and parking lot revenues in 2018. Year-to-date, other revenue was unfavorable to budget by \$0.3 million due to lower than anticipated rental revenue. Other revenue was unfavorable to prior year-to-date by \$0.7 million primarily due to lower non-capital grant and rental revenues.

			Cur	rent Montl	h				Full Year		
			Var	ance to	Var	iance to		Va	riance to	V	ariance to
	1	Actual	В	udget	Pr	ior Year	Actual		Budget	F	Prior Year
Category		/lay-19	N	ay-19	May19	vs. May18	2019		2019		2018
Total System Generated Revenue	\$	59,486	\$	(578)	\$	999	\$ 274,454	\$	(8,092)	\$	(2,107)

• Total System-Generated Revenue was lower than budget for the month and year-to-date by \$0.6 million and \$8.1 million, respectively, due to lower fare and reduced fare revenues. It was less than prior year-to-date by \$2.1 million due to lower fare revenue.

IV. Expenses

		Current Month			Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	May-19	May-19	May19 vs. May18	2019	2019	2018
Labor	\$ 90,095	\$ 660	\$ 793	\$ 447,778	\$ 1,423	\$ (349)

• Labor expense was \$0.7 million favorable to budget for the month and \$1.4 million favorable year-to-date due to managing vacant positions. Negotiated union contract increases contributed to higher expenses compared to prior year-to-date.

		Current Month	<u>1</u>		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	May-19	May-19	May19 vs. May18	2019	2019	2018
Material	\$ 5,911	\$ 187	\$ 2,164	\$ 31,974	\$ 1,099	\$ 6,699

 Material expense was \$0.2 million favorable to budget for the month and \$1.1 million favorable year-to-date due to timing of invoices. Material expense was \$2.2 million and \$6.7 million favorable to May 2018 and prior year-to-date, respectively, due to cost management measures.

		Current Mon	th		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	May-19	May-19	May19 vs. May18	2019	2019	2018
Fuel	\$ 3,364	\$ 148	\$ (596)	\$ 17,158	\$ 1,106	\$ (3,241)

Fuel for Revenue Equipment expense was \$0.1 million favorable to budget in May primarily
due to a decrease in the price of diesel fuel. Higher fuel prices account for the unfavorable
variance to the prior year-to-date.

		Current Mont	th		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	May-19	May-19	May19 vs. May18	2019	2019	2018
Power	\$ 2,741	\$ (14)	\$ (327)	\$ 14,482	\$ 134	\$ (2,139)

• The Electric Power for Revenue Equipment expense was slightly less than budget for the month. Year-to-date, expenses were \$2.1 million unfavorable to prior year, primarily due to the harsher weather this year.

		Current Mont	th		Full Year	
		Variance to	Variance to		Variance to	Variance to
	Actual	Budget	Prior Year	Actual	Budget	Prior Year
Category	May-19	May-19	May19 vs. May18	2019	2019	2018
Provision for Injuries & Damages	\$ 625	\$ -	\$ (625)	\$ 3,125	\$ -	\$ (1,875)

• The Provision for Injuries & Damages expense is budgeted monthly in 2019 and was budgeted quarterly in 2018.

		Current Mor	nth		Full Year						
		Variance to	Variance to		Variance to	Variance to					
	Actual	Budget	Prior Year	Actual	Budget	Prior Year					
Category	May-19	May-19	May19 vs. May18	2019	2019	2018					
Purchase of Security Services	\$ 1,391	\$ 218	\$ 64	\$ 7,153	\$ 892	\$ (89)					

Purchase of Security Services was \$0.2 million favorable to budget for the month and \$0.1 million favorable to prior year. Year-to-date, expenses were \$0.9 million favorable to budget and \$0.1 million unfavorable to prior year due to the timing of invoices.

		Current Mor	nth	Full Year						
		Variance to	Variance to		Variance to	Variance to				
	Actual	Budget	Prior Year	Actual	Budget	Prior Year				
Category	May-19	May-19	May19 vs. May18	2019	2019	2018				
Other Expenses	\$ 22,849	\$ 485	\$ (2,811)	\$ 114,679	\$ 2,617	\$ (1,101)				

• Other expenses were \$0.5 million favorable to budget for the month and \$2.6 million favorable to budget for the year-to-date due to the timing of contractual services invoices. The other expense category includes the pension obligation bond expense, utilities, maintenance contracts, services, and other expenses.

	Current Month						Full Year						
	Variance to			Va	riance to			Var	riance to	Variance to			
	Actual	Budget		get Prior Year			Actual	E	Budget	Prior Year			
Category	May-19	May-19		May19 vs. May18		2019		2019		2018			
Total Operating Expenses	\$ 126,976	\$	1,683	\$	(1,337)	\$	636,348	\$	7,270	\$	(2,096)		

 Operating Expenses were \$1.7 million favorable to budget for the month primarily due to lower than anticipated labor expenses and the timing of contractual services invoices. The unfavorable variance to prior year-to-date was due primarily to higher fuel and power expenses resulting from higher prices and harsher weather.

V. Recovery Ratio

		Current Moi	nth		Full Year				
		Variance to	Variance to	Variance to					
	Actual	Budget	Prior Year	Actual	Budget	Prior Year			
Category	May-19	May-19	May19 vs. May18	2019	2019	2018			
Do covery Potic	F7 419/	0.76		F2 019/	(0.64)				
Recovery Ratio	57.41%	0.76		52.91%	(0.64)				

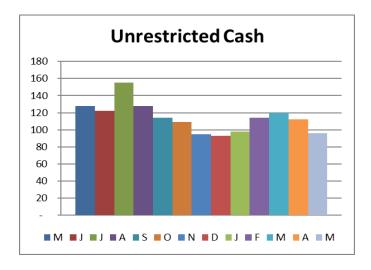
 Recovery Ratio, which measures the percentage of operating expenses CTA funds from internally generated revenues, was 57.41% for the month. This was favorable to budget by 0.76 percentage points for the month. Year-to-date, the recovery ratio was 52.91%, which was unfavorable to budget by 0.64 percentage points but is on target to meet the RTA required recovery ratio of 54.75% for the year.

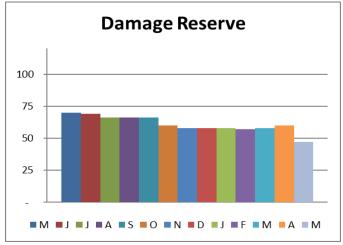
VI. Ridership

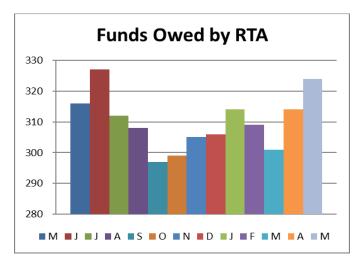
		Current Mo	nth	Full Year						
Category	Actual May-19	Variance to Budget May-19	Variance to Prior Year May19 vs. May18	Actual 2019	Variance to Budget 2019	Variance to Prior Year 2018				
Bus	21,145	74	(324)	97,081	(1,788)	(3,465)				
Rail	15,735	(272)	(335)	72,019	(2,229)	(2,414)				
Rail to Rail Transfers	3,472	(59)	(75)	16,019	(485)	(538)				
Total	40,352	(257)	(734)	185,119	(4,502)	(6,416)				

- Ridership for the month of May was 40.4 million and was lower than budget and prior year by 0.3 million and 0.7 million, respectively.
- Calendar adjusted ridership was down 1.8% from prior year due to relatively low gas prices, rain events, and competition from rideshare services such as Uber and Lyft.
- Ridership for the year-to-date was 185.1 million and was 4.5 million lower than budget and 6.4 million lower than the prior year-to-date.
- Calendar adjusted ridership was down 3.3% from the prior year-to-date.
- More details on ridership can be found in the May Ridership Report.

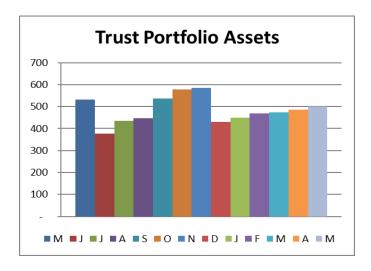
Cash



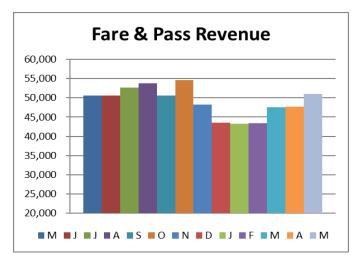




Cash Cont'd

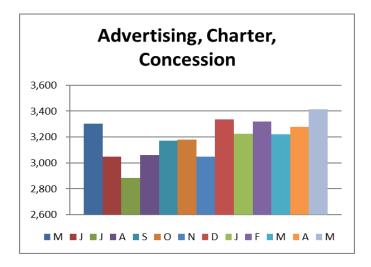


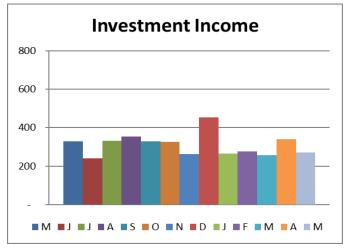
Revenue

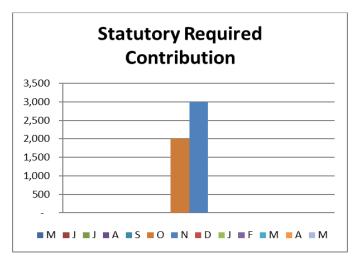




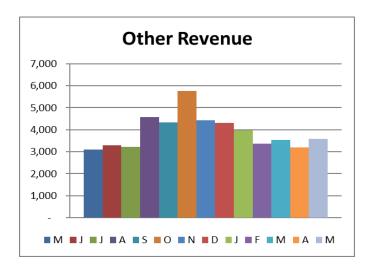
Revenue Cont'd

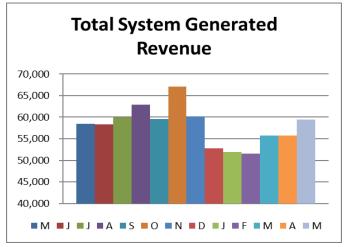


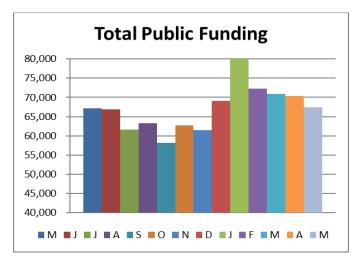




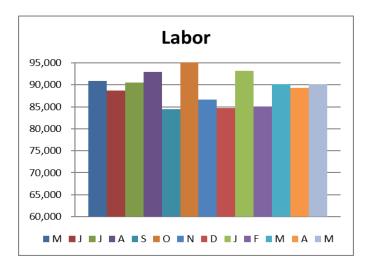
Revenue Cont'd

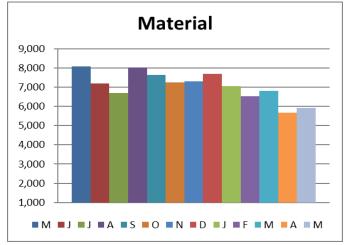


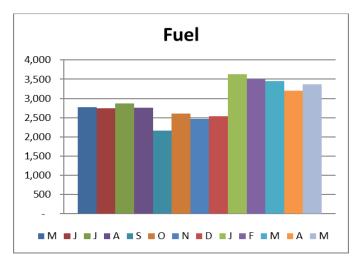




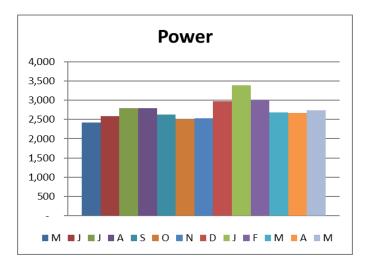
Expenses

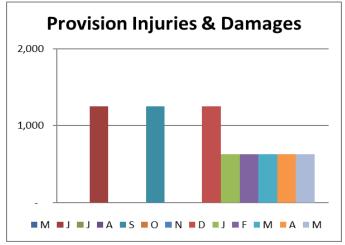


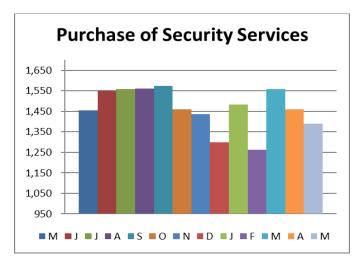




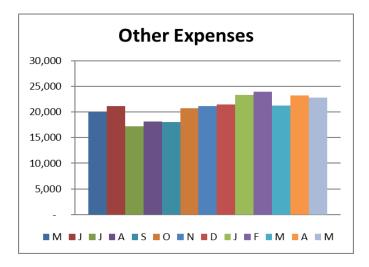
Expenses Cont'd

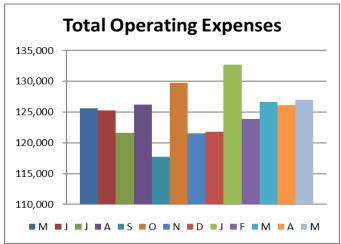






Expenses Cont'd





Cash	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19
Unrestricted Cash	128	122	155	128	114	109	95	93	98	114	120	112	96
Damage Reserve	70	69	66	66	66	60	58	58	58	57	58	60	47
Funds Owed by RTA	316	327	312	308	297	299	305	306	314	309	301	314	324
Trust Portfolio Assets	532	376	434	447	537	578	586	430	449	468	473	485	500
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Revenue	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19
Fare & Pass Revenue	50,568	50,533	52,640	53,714	50,594	54,595	48,219	43,510	43,236	43,416	47,591	47,741	51,027
Reduced Fare Subsidy	1,180	1,180	895	1,180	1,180	1,180	1,180	1,180	1,180	1,180	1,180	1,180	1,180
Advertising, Charter, Concession	3,301	3,050	2,883	3,061	3,171	3,181	3,048	3,336	3,226	3,320	3,219	3,278	3,414
Investment Income	330	241	332	353	328	327	262	453	265	275	258	341	272
Statutory Required Contribution	-	-	-	-	-	2,000	3,000	-	-	-	-	-	-
Other Revenue	3,109	3,293	3,230	4,586	4,345	5,765	4,434	4,314	3,976	3,374	3,536	3,195	3,594
Total System Generated Revenue	58,488	58,296	59,980	62,895	59,618	67,048	60,143	52,794	51,882	51,566	55,784	55,735	59,486
Total Public Funding	67,151	66,938	61,622	63,329	58,121	62,728	61,417	69,030	80,857	72,323	70,843	70,381	67,490
Expenses	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19
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Labor	90,888	88,719	90,462	92,918	84,405	95,214	86,658	84,653	93,193	85,024	90,206	89,260	90,095
Material	8,075	7,196	6,706	8,031	7,640	7,237	7,312	7,680	7,043	6,531	6,808	5,681	5,911
Fuel	2,768	2,750	2,875	2,765	2,165	2,601	2,473	2,535	3,629	3,512	3,445	3,208	3,364
Power	2,414	2,585	2,796	2,793	2,630	2,508	2,531	2,977	3,395	2,998	2,681	2,667	2,741
Provision Injuries & Damages	-	1,250	-	-	1,250	-	-	1,250	625	625	625	625	625
Purchase of Security Services	1,455	1,551	1,558	1,560	1,573	1,460	1,437	1,299	1,482	1,263	1,558	1,459	1,391
Other Expenses	20,039	21,183	17,206	18,157	18,076	20,756	21,149	21,430	23,373	23,938	21,304	23,215	22,849

125,639

Total Operating Expenses

125,234

121,602

126,224

117,739

129,776

121,560

121,824

132,740

123,890

126,627

126,116

126,976