## Gta

To: Chicago Transit Authority Board
From: Jeremy Fine, Chief Financial Officer
Re: Financial Results for May 2016
Date: July 13, 2016

## I. Summary

CTA's financial results are $\$ 1.0$ million unfavorable for May primarily due to lower than anticipated fare and pass revenue. The year to date is $\$ 3.3$ million favorable to budget primarily due to lower operating expenses.

Ridership for the month was 42.5 million and was 1.7 million less than budget. Ridership was 1.3 million or $2.9 \%$ less than May 2015 due to low gas prices and downtown construction. The year to date is less than budget and prior year by 6.2 million and 2.9 million, respectively.

## II. Cash \& Liquidity

The chart below highlights CTA's cash position at May 2016 compared to May 2015.

|  | $\begin{gathered} \text { May } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { May } \\ 2015 \end{gathered}$ |  | Increase <br> (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrestricted Cash | \$ | 182.5 | \$ | 126.8 | \$ | 55.7 |
| Damage Reserve |  | 105.5 |  | 107.5 | \$ | (2.0) |
| Funds Owed by RTA |  | 318.4 |  | 290.7 | \$ | 27.7 |
| Trust Portfolio Assets |  | 438.8 |  | 649.5 | \$ | (210.7) |
| Total Cash and Receivables | \$ | 1,045.2 |  | 1,174.5 | \$ | (129.3) |

CTA's total cash/receivables balance was equal to $\$ 1.0$ billion. Unrestricted cash was $\$ 55.7$ million more than the prior year due to timing of cash receipts and invoice payments. The Damage Reserve is sufficiently funded and was $\$ 2.0$ million lower than last year reflecting payouts for settled claims. Funds owed by the RTA were approximately $\$ 318.4$ million which was $\$ 27.7$ million more than the prior year. CTA continues to work closely with the RTA to monitor their receivable balance owed; Trust Portfolio Assets represents bond proceeds held in Trust for funding capital projects and making required debt service payments and therefore goes down when payments are made.

## III. Revenue



- Fare and pass revenue for May was $\$ 1.6$ million unfavorable to budget and $\$ 1.4$ million unfavorable to prior year. The unfavorable variance to budget and prior year is due to lower than anticipated bus pay-per-use and 7-day pass ridership and revenue. The average fare for the month was $\$ 1.15$ and was $\$ 0.01$ higher than budget and relatively flat compared to prior year.
- Year-to-date fare and pass revenue was $\$ 3.2$ million lower than budget but was $\$ 0.6$ million more than prior year. The favorable variance to prior year is due to a combination of milder weather, increased rail full-fare and 30-Day pass revenue, and one additional weekday. The average fare for the year was $\$ 1.13$ per ride and was $\$ 0.02$ more than budget.

| Category | Current Month |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual May-16 | Variance to Budget May-16 |  | Variance to Prior Year May16 vs. May15 |  | $\begin{gathered} \text { Actual } \\ 2016 \\ \hline \end{gathered}$ |  | Variance to Budget 2016 |  | Variance to Prior Year 2015 |  |
| Reduced Fare Subsidy | \$ 1,180 | \$ | $(1,180)$ | \$ | 1,180 | \$ | 5,900 | \$ | $(5,900)$ | \$ | 1,180 |

- Reduced Fare Subsidy was less than budget for the month and year-to-date by $\$ 1.2$ million and $\$ 5.9$ million, respectively, due to the uncertainty regarding the State budget and funding for the free and reduced fare mandates.

|  | Current Month |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Actual <br> May-16 | Variance to <br> Budget <br> May-16 |  | Variance to <br> Prior Year May16 vs. May15 |  | $\begin{gathered} \text { Actual } \\ 2016 \end{gathered}$ |  | Variance to Budget 2016 |  | Variance to Prior Year 2015 |  |
| Advertising, Charter, Concession | \$ 2,768 | \$ | 98 | \$ | 329 | \$ | 13,878 | \$ | 559 | \$ | 1,950 |

- Advertising, Charter and Concessions Revenue was slightly higher than budget for the month due to higher billboard revenue and was $\$ 0.6$ million more than budget year-to-date due to higher vehicle and platform advertising. The increase over prior year-to-date was also mainly due to higher vehicle and platform advertising.

- Investment income was higher than budget for the month primarily due to a higher yielding portfolio and a better investment strategy through security selection. The year-to-date was favorable to budget due to higher short-term market rates.

- Other Revenue was unfavorable to May 2015 due to anticipated lower non-capital grant revenue. It was favorable to May budget by $\$ 0.2$ million. The year to date was favorable to budget and prior year primarily due to the sale of surplus property.

|  | Current Month |  |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> May-16 |  | Variance to <br> Budget <br> May-16 |  | Variance to Prior Year May16 vs. May15 |  | $\begin{gathered} \text { Actual } \\ 2016 \end{gathered}$ |  | Variance to <br> Budget <br> 2016 |  | Variance to Prior Year 2015 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total System Generated Revenue | \$ | 55,228 | \$ | $(2,399)$ | \$ | $(1,875)$ | \$ | 269,093 | \$ | $(3,318)$ | \$ | 4,587 |

- Total System-Generated Revenue was $\$ 2.4$ million less than budget for the month due to lower fare and pass revenue and reduced fare subsidy. It was $\$ 1.9$ million less than May 2015 primarily due to lower non-capital grant revenue. The year-to-date is $\$ 3.3$ million less than budget due to the uncertainty regarding the State budget and funding for the free and reduced fare mandates. The year-to-date system-generated revenue is $\$ 4.6$ million more than prior year due to higher farebox revenue, advertising revenue and sale of surplus property.


## IV. Expenses

| Category | Current Month |  |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Variance to Variance to |  |  |  |  |  | Variance to |  |  |  | Variance to |  |
|  | Actual |  | Budget |  | Y Year |  | Actual |  | Budget |  | Prior Year |  |
|  | May-16 |  | May-16 |  | May16 vs. May15 |  | 2016 |  | 2016 |  | 2015 |  |
| Labor | \$ | 83,416 | \$ | (99) | \$ | $(4,961)$ | \$ | 425,429 | \$ | 168 | \$ | $(20,699)$ |

- Labor expense was $\$ 0.1$ million unfavorable to budget for the month due to higher overtime than anticipated. Contractual wage increases that took effect in July 2015 and slightly higher fringe benefits in 2016 contributed to higher expenses compared to the prior May and to 2015 year-to-date.

- Material expense was unfavorable to budget for the month due to the timing of invoices. The year to date is $\$ 0.3$ million favorable to budget due to lower than planned vehicle maintenance.

| Category | Current Month |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> May-16 | Variance to Budget May-16 | Variance to Prior Year May16 vs. May15 |  | $\begin{gathered} \text { Actual } \\ 2016 \end{gathered}$ |  | Variance to Budget 2016 |  | Variance to Prior Year 2015 |  |
| Fuel | \$ 2,303 | \$ 853 | \$ | 1,613 | \$ | 13,176 | \$ | 2,140 | \$ | 8,207 |

- Fuel for Revenue Equipment expense was $\$ 0.9$ million lower than budget for the month due to lower consumption. Fuel expense is $\$ 1.6$ million and $\$ 8.2$ million favorable compared to the prior May and to 2015 year-to-date, respectively, primarily due to the significant reduction in the price of diesel fuel, slightly lower usage and a small increase in fuel efficiency.

| Category | Current Month |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  Variance to <br> Actual <br> May-16 <br>  Budget <br> May-16  <br>   |  |  | Variance to Prior Year May16 vs. May15 |  | $\begin{gathered} \text { Actual } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { Variance to } \\ \text { Budget } \\ 2016 \end{gathered}$ |  | Variance to <br> Prior Year <br> 2015 |  |
| Power | \$ 2,150 | \$ | 195 | \$ | (357) | \$ | 12,375 | \$ | 1,242 | \$ | 321 |

- The Electric Power for Revenue Equipment expense was $\$ 0.2$ million favorable to budget due to lower prices, offset by slightly higher than planned consumption. Power expense was $\$ 0.4$ million more than prior year due to higher consumption. The year to date favorable variance is due to both lower consumption and favorable prices.

|  | Current Month |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Actual May-16 | Variance to Budget May-16 |  | Variance to Prior Year May16 vs. May15 |  | Actual 2016 |  | Variance to Budget 2016 |  | Variance to Prior Year 2015 |  |
| Purchase of Security Services | \$ 1,235 | \$ | (11) | \$ | 10 | \$ | 5,984 | \$ | 140 | \$ | (83) |

- Purchase of Security Services was slightly unfavorable to budget for the month but was 0.1 million favorable to budget for the year to date.

|  | Current Month |  |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual May-16 |  | Variance to Budget May-16 |  | Variance to Prior Year May16 vs. May15 |  | $\begin{gathered} \text { Actual } \\ 2016 \end{gathered}$ |  | Variance to Budget 2016 |  | Variance to <br> Prior Year <br> 2015 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other Expenses | \$ | 21,475 | \$ | 767 | \$ | 2,445 | \$ | 113,435 | \$ | 2,616 | \$ | 3,534 |

- Other Expenses were favorable to budget by $\$ 0.8$ million due to the timing of contractual expenses. Of the total monthly other expenses, the pension obligation bond expense is $\$ 10$ million; the remaining expenses are for utilities, maintenance contracts, services, and other expenses.

- Operating Expenses were $\$ 1.4$ million favorable to budget for the month due to favorability in fuel, power and other expense categories. The unfavorable variance to prior year was due primarily to higher labor expense.


## V. Recovery Ratio



- Recovery Ratio, which measures the percentage of operating expenses CTA funds from internally generated revenues, was $56.91 \%$ for the month. This was unfavorable to budget by 1.56 percentage points. For the year-to-date the recovery ratio is $53.06 \%$.


## VI. Ridership

| Category | Current Month |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual <br> May-16 | Variance to <br> Budget <br> May-16 | Variance to Prior Year May16 vs. May15 | $\begin{gathered} \text { Actual } \\ 2016 \end{gathered}$ | Variance to Budget 2016 | Variance to <br> Prior Year <br> 2015 |
| Bus | 22,222 | $(1,491)$ | $(1,393)$ | 109,490 | $(5,628)$ | $(4,541)$ |
| Rail | 16,598 | (168) | 105 | 79,465 | (468) | 1,323 |
| Rail to Rail Transfers | 3,675 | (24) | 15 | 17,698 | (58) | 281 |
| Total | 42,495 | $(1,682)$ | $(1,274)$ | 206,653 | $(6,153)$ | $(2,937)$ |

- Ridership for the month of May was 42.5 million and was lower than budget and prior year by 1.7 million and 1.3 million, respectively.
- Calendar adjusted ridership was down $4.4 \%$ from prior year due to low gas prices and downtown construction.
- Ridership for the year-to-date was 206.7 million and was 6.2 million less than budget and was 2.9 million lower than the prior year-to-date. Calendar adjusted ridership was down $2.2 \%$ from the prior year-to-date.
- More details on ridership can be found in the May Ridership Report.


## Cash





## Cash Cont'd



Revenue



Revenue Cont'd




Revenue Cont'd




Expenses




Expenses Cont'd




Expenses Cont'd



| Cash | May-15 | Jun-15 | Jul-15 | Aug-15 | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 | Mar-16 | Apr-16 | May-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrestricted Cash | 126.8 | 142.8 | 156.2 | 148.7 | 170.8 | 179.7 | 204.4 | 192.6 | 176.9 | 151.2 | 143.8 | 130.1 | 182.5 |
| Damage Reserve | 107.5 | 107.1 | 105.2 | 104.9 | 104.0 | 103.7 | 98.1 | 97.0 | 100.3 | 99.6 | 97.3 | 106.4 | 105.5 |
| Funds Owed by RTA | 290.7 | 302.1 | 284.0 | 282.6 | 274.9 | 264.8 | 265.5 | 202.8 | 294.3 | 323.4 | 352.7 | 356.7 | 318.4 |
| Trust Portfolio Assets | 649.5 | 468.6 | 474.3 | 483.0 | 499.0 | 532.1 | 536.1 | 378.4 | 396.5 | 406.2 | 412.9 | 426.5 | 438.8 |


| Revenue | May-15 | Jun-15 | Jul-15 | Aug-15 | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 | Mar-16 | Apr-16 | May-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fare \& Pass Revenue | 50,189.0 | 51,494.0 | 54,539.0 | 51,825.0 | 51,736.0 | 52,286.0 | 47,247.0 | 45,339.0 | 44,877.0 | 43,918.0 | 49,680.0 | 45,982.0 | 48,827.0 |
| Reduced Fare Subsidy | - | 1,360.0 | 1,180.0 | 1,180.0 | 1,224.0 | 1,180.0 | 1,180.0 | 2,136.0 | 1,180.0 | 1,180.0 | 1,180.0 | 1,180.0 | 1,180.0 |
| Advertising, Charter, Concession | 2,439.0 | 2,625.0 | 2,461.0 | 2,440.0 | 2,726.0 | 2,445.0 | 3,251.0 | 3,366.0 | 2,698.0 | 2,935.0 | 2,775.0 | 2,701.0 | 2,768.0 |
| Investment Income | 72.0 | 109.0 | 98.0 | 128.0 | 133.0 | 121.0 | 46.0 | (222.0) | 140.0 | 139.0 | 156.0 | 141.0 | 165.0 |
| Statutory Required Contribution | - | - | - | - | - | 2,000.0 | 3,000.0 | - | - | - | - | - | - |
| Other Revenue | 4,404.0 | 2,588.0 | 2,526.0 | 2,545.0 | 2,534.0 | 2,514.0 | 2,867.0 | 6,255.0 | 1,926.0 | 3,497.0 | 2,604.0 | 4,975.0 | 2,287.0 |
| Total System Generated Revenue | 57,103.0 | 58,175.0 | 60,803.0 | 58,118.0 | 58,352.0 | 60,547.0 | 57,591.0 | 56,875.0 | 50,821.0 | 51,669.0 | 56,395.0 | 54,979.0 | 55,228.0 |
| Total Public Funding | 58,644.0 | 61,467.0 | 57,411.0 | 59,502.0 | 61,411.0 | 59,352.0 | 55,347.0 | 68,786.0 | 69,099.0 | 68,343.0 | 73,061.0 | 65,885.0 | 61,619.0 |


| Expense | May-15 | Jun-15 | Jul-15 | Aug-15 | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 | Mar-16 | Apr-16 | May-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Labor | 78,455.0 | 83,416.0 | 84,539.0 | 83,886.0 | 83,913.0 | 88,024.0 | 81,340.0 | 87,639.0 | 83,998.0 | 84,197.0 | 89,550.0 | 84,268.0 | 83,416.0 |
| Material | 6,418.0 | 7,133.0 | 7,488.0 | 6,612.0 | 7,455.0 | 6,356.0 | 5,684.0 | 8,682.0 | 6,451.0 | 6,433.0 | 7,850.0 | 7,325.0 | 6,268.0 |
| Fuel | 3,915.0 | 4,124.0 | 4,284.0 | 4,084.0 | 4,134.0 | 4,116.0 | 3,619.0 | 4,086.0 | 2,625.0 | 2,766.0 | 3,046.0 | 2,435.0 | 2,303.0 |
| Power | 1,793.0 | 2,161.0 | 2,319.0 | 2,364.0 | 2,535.0 | 2,403.0 | 1,863.0 | 2,477.0 | 3,102.0 | 2,761.0 | 2,190.0 | 2,173.0 | 2,150.0 |
| Provision Injuries \& Damages | - | - | - | - | - | - | - | 3,500.0 | - | - | 2,375.0 | - | - |
| Purchase of Security Services | 1,245.0 | 1,229.0 | 1,200.0 | 1,211.0 | 1,201.0 | 1,201.0 | 1,184.0 | 1,303.0 | 1,202.0 | 1,064.0 | 1,251.0 | 1,231.0 | 1,235.0 |
| Other Expenses | 23,920.0 | 21,580.0 | 18,383.0 | 19,463.0 | 20,526.0 | 17,798.0 | 19,249.0 | 17,974.0 | 22,541.0 | 22,792.0 | 23,195.0 | 23,432.0 | 21,475.0 |
| Total Operating Expenses | 115,747.0 | 119,642.0 | 118,214.0 | 117,620.0 | 119,764.0 | 119,898.0 | 112,939.0 | 125,661.0 | 119,920.0 | 120,012.0 | 129,457.0 | 120,864.0 | 116,847.0 |

