

To: Chicago Transit Authority Board

From: Jeremy Fine, Chief Financial Officer

Re: Financial Results for February 2020

Date: April 8, 2020

I. Summary

CTA's financial results are \$0.7 million unfavorable to budget for February primarily due to lower than anticipated pay-per-use farebox revenue. Results are unfavorable to budget for year-to-date by \$1.7 million primarily due to higher than anticipated labor expenses.

Ridership for the month was 35.3 million, which was 0.6 million higher than budget and 0.7 million higher than February 2019. Ridership year-to-date was higher than budget and prior year by 1.8 million and 3.8 million, respectively. The ridership increase over the prior year-to-date was due to January 2019's polar vortex.

II. Cash & Liquidity

The chart below highlights CTA's cash position at February 2020 compared to February 2019.

| | I | February | | February | | Increase |
|----------------------------|----|----------|----|----------|----|-----------|
| | | 2020 | | 2019 | | Decrease) |
| Unrestricted Cash | \$ | 159,810 | \$ | 114,424 | \$ | 45,386 |
| Damage Reserve | | 49,458 | | 57,382 | \$ | (7,924) |
| Funds Owed by RTA | | 241,261 | | 317,943 | \$ | (76,682) |
| Trust Portfolio Assets | | 355,553 | | 467,511 | \$ | (111,958) |
| Total Cash and Receivables | \$ | 806,082 | \$ | 957,260 | \$ | (151,178) |

CTA's total cash/receivables balance was equal to \$806.1 million. Unrestricted cash was \$45.4 million higher than the prior year due to the timing of cash receipts and invoice payments. The Damage Reserve fund was \$7.9 million lower than last year due to settlement payments. Funds owed by the RTA were approximately \$241.3 million which was \$76.7 million lower than the prior year due to the timing of payments from the State. CTA continues to work closely with the RTA to monitor their receivable balance owed; Trust Portfolio Assets represents bond proceeds held in Trust for funding capital projects and making required debt service payments and therefore goes down when payments are made.

III. Revenue

| | | Current Mont | <u>h</u> | | Full Year | |
|---------------------|-----------|--------------|-----------------|-----------|-------------|-------------|
| | | Variance to | Variance to | | Variance to | Variance to |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year |
| Category | Feb-20 | Feb-20 | Feb20 vs. Feb19 | 2020 | 2020 | 2019 |
| Fare & Pass Revenue | \$ 43,798 | \$ (1,084) | \$ 382 | \$ 90,406 | \$ (325) | \$ 3,754 |

- Fare and pass revenue for February was \$1.1 million unfavorable to budget primarily due to lower pay-per-use revenue on rail. It was \$0.4 million favorable to prior year due to higher pass revenue. The average fare for the month was \$1.24 per ride and was \$0.05 lower than budget and \$0.01 lower than the prior year.
- Year-to-date fare and pass revenue was \$0.3 million unfavorable to budget and \$3.8 million favorable to prior year due to milder winter weather this year versus January 2019's polar vortex, which resulted in significantly lower-than-average ridership and revenue. The average fare for the year was \$1.26 per ride and was \$0.04 lower than budget and \$0.02 lower than the prior year.

| | | Current Mor | nth | Full Year | | | | |
|----------------------|----------|-------------|-----------------|-----------|-------------|-------------|--|--|
| | | Variance to | Variance to | | Variance to | Variance to | | |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year | | |
| Category | Feb-20 | Feb-20 | Feb20 vs. Feb19 | 2020 | 2020 | 2019 | | |
| Reduced Fare Subsidy | \$ 1,217 | \$ - | \$ 37 | \$ 2,434 | \$ - | \$ 74 | | |

 Reduced Fare Subsidy was on par with budget for the month and year-to-date based on expected reimbursements from the State.

| | | | Cur | rent Moi | nth | | | | F | ull Year | | |
|----------------------------------|------|-------|-------|----------|-------|-------------|----|--------|-------|----------|----|------------|
| | | | Varia | nce to | Var | iance to | | | Varia | nce to | Vä | ariance to |
| | Act | ual | Bu | dget | Pri | or Year | , | Actual | Bu | dget | P | rior Year |
| Category | Feb | -20 | Fe | b-20 | Feb20 |) vs. Feb19 | | 2020 | 2 | 020 | | 2019 |
| Advertising, Charter, Concession | \$ 3 | 3,715 | \$ | 322 | \$ | 394 | \$ | 7,195 | \$ | 448 | \$ | 649 |

 Advertising, Charter and Concessions Revenue was \$0.3 million favorable to budget for the month and \$0.4 million favorable year-to-date. This revenue category was \$0.6 million higher than prior year-to-date due to an increase in the vehicle and platform advertising revenue minimum guarantee in 2020.

| | | Current Month | | | | Full Year | | | | | |
|-------------------|------|---------------|-------------|-----------|-------|-----------|------|-------|--------|----|-----------|
| | | | Variance to | Variance | to | | | Varia | nce to | Va | riance to |
| | Actu | ual | Budget | Prior Ye | ar | Ac | tual | Bud | dget | P | rior Year |
| Category | Feb- | -20 | Feb-20 | Feb20 vs. | Feb19 | 2 | 020 | 20 |)20 | | 2019 |
| Investment income | \$ | 251 | \$ 1 | \$ | (24) | \$ | 523 | \$ | 23 | \$ | (17) |

• Investment income was slightly higher than budget and slightly less than prior year due to fluctuations in short-term market rates.

| | | Current Mor | nth | Full Year | | | | |
|---------------|----------|-------------|-----------------|-----------|-------------|-------------|--|--|
| | | Variance to | Variance to | | Variance to | Variance to | | |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year | | |
| Category | Feb-20 | Feb-20 | Feb20 vs. Feb19 | 2020 | 2020 | 2019 | | |
| Other Revenue | \$ 3,247 | \$ (581) | \$ (127) | \$ 6,777 | \$ (866) | \$ (574) | | |

 Other Revenue was \$0.6 million and \$0.9 million unfavorable to budget for the month and year-to-date, respectively, due to lower than anticipated non-capital grant and rental revenues in addition to the impact of increased parking taxes. Other revenue was unfavorable to February 2019 and prior year-to-date by \$0.1 million and \$0.6 million, respectively, primarily due to lower non-capital grant and miscellaneous revenues. This is offset by lower non-capital expense in the Other Expenses category.

| | | Current Month | 1 | | Full Year | |
|--------------------------------|-----------|---------------|-----------------|------------|-------------|-------------|
| | | Variance to | Variance to | | Variance to | Variance to |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year |
| Category | Feb-20 | Feb-20 | Feb20 vs. Feb19 | 2020 | 2020 | 2019 |
| Total System Generated Revenue | \$ 52,230 | \$ (1,341) | \$ 663 | \$ 107,335 | \$ (721) | \$ 3,887 |

Total System-Generated Revenue was lower than budget for the month by \$1.3 million due
to lower fare and non-capital grant revenues and lower than budget for the year-to-date by
\$0.7 million due to lower fare and pass revenue in addition to lower non-capital grant and
rental revenues. It was \$3.9 million higher than prior year due to higher fare and pass and
advertising revenue.

IV. Expenses

| | | Current Month | | | Full Year | |
|----------|-----------|---------------|-----------------|------------|-------------|-------------|
| | | Variance to | Variance to | | Variance to | Variance to |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year |
| Category | Feb-20 | Feb-20 | Feb20 vs. Feb19 | 2020 | 2020 | 2019 |
| Labor | \$ 92,509 | \$ (261) | \$ (7,486) | \$ 191,196 | \$ (2,145) | \$ (12,979) |

 Labor expense was unfavorable to budget by \$0.3 million for the month and \$2.1 million for the year-to-date due to the settlement of certain union contracts and increased fringe benefit and overtime costs. Labor expense was \$7.5 million unfavorable to February 2019 and \$13.0 million unfavorable to prior year-to-date due to negotiated union contract increases that took effect in July 2019 and higher fringe benefit costs.

| | | Current Montl | h | | Full Year | |
|----------|----------|---------------|-----------------|-----------|-------------|-------------|
| | | Variance to | Variance to | | Variance to | Variance to |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year |
| Category | Feb-20 | Feb-20 | Feb20 vs. Feb19 | 2020 | 2020 | 2019 |
| Material | \$ 6,432 | \$ (467) | \$ 99 | \$ 13,474 | \$ (411) | \$ 99 |

 Material expense was \$0.5 million unfavorable to budget for the month and \$0.4 million unfavorable year-to-date due to higher vehicle part usage. Material expense was \$0.1 million favorable to February 2019 and prior year-to-date due to additional costs in 2019 related to weather.

| | | Current Mon | th | | Full Year | |
|----------|----------|-------------|-----------------|----------|-------------|-------------|
| | | Variance to | Variance to | | Variance to | Variance to |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year |
| Category | Feb-20 | Feb-20 | Feb20 vs. Feb19 | 2020 | 2020 | 2019 |
| Fuel | \$ 3,507 | \$ 226 | \$ 6 | \$ 7,194 | \$ 482 | \$ (54) |

• Fuel for Revenue Equipment expense was \$0.2 million favorable to budget in February primarily due to lower than anticipated usage due to milder weather and price. Higher fuel prices account for the unfavorable variance to the prior year-to-date.

| | | Current Mont | th | | Full Year | |
|----------|----------|--------------|-----------------|----------|-------------|-------------|
| | | Variance to | Variance to | | Variance to | Variance to |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year |
| Category | Feb-20 | Feb-20 | Feb20 vs. Feb19 | 2020 | 2020 | 2019 |
| Power | \$ 2,789 | \$ - | \$ 209 | \$ 5,561 | \$ 616 | \$ 832 |

• The Electric Power for Revenue Equipment expense was on par with budget for the month and \$0.6 million favorable year-to-date due to lower than anticipated usage as a result of milder weather. Expenses were \$0.8 million favorable to prior year-to-date primarily due to the harsher weather in 2019.

| | | Current Mon | th | | Full Year | |
|----------------------------------|----------|-------------|-----------------|----------|-------------|-------------|
| | | Variance to | Variance to | | Variance to | Variance to |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year |
| Category | Feb-20 | Feb-20 | Feb20 vs. Feb19 | 2020 | 2020 | 2019 |
| Provision for Injuries & Damages | \$ 1,833 | \$ - | \$ (1,208) | \$ 3,667 | \$ - | \$ (2,417) |

• The Provision for Injuries & Damages expense was on par with budget for the month and year-to-date. The unfavorable variance to 2019 for the month and year-to-date of \$1.2 million and \$2.4 million, respectively, is due to higher funding requirements in 2020.

| | | Current Mor | nth | | Full Year | | | | | | |
|-------------------------------|----------|-------------|-----------------|----------|-------------|-------------|--|--|--|--|--|
| | | Variance to | Variance to | | Variance to | Variance to | | | | | |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year | | | | | |
| Category | Feb-20 | Feb-20 | Feb20 vs. Feb19 | 2020 | 2020 | 2019 | | | | | |
| Purchase of Security Services | \$ 1,667 | \$ 37 | \$ (404) | \$ 3,289 | \$ 119 | \$ (544) | | | | | |

 Purchase of Security Services was on par with budget for the month and \$0.4 million unfavorable to prior year. Year-to-date, expenses were \$0.1 million favorable budget and \$0.5 million unfavorable to prior year due to the timing of invoices.

| | | Current Mor | nth | Full Year | | | | | | |
|----------------|-----------|-------------------------|------------|-----------|-------------|-------------|--|--|--|--|
| | | Variance to Variance to | | | Variance to | Variance to | | | | |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year | | | | |
| Category | Feb-20 | Feb-20 Feb20 vs. Feb19 | | 2020 | 2020 | 2019 | | | | |
| Other Expenses | \$ 20,443 | \$ 1,115 | \$ 3,495 | \$ 42,894 | \$ 347 | \$ 4,417 | | | | |

 Other expenses were \$1.1 million favorable to budget for the month and \$0.3 million favorable to budget for the year-to-date due to the timing of contractual services invoices. The other expense category includes the pension obligation bond expense, utilities, maintenance contracts, services, and other expenses.

| | | Current Month | | | | | | Full Year | | | | | | |
|---------------------------------|----|---------------|--------|-------------------|-----------------|-----------|----|-----------|------|---------|------------|------------|--|--|
| | Va | | | ance to | Va | riance to | | | Vari | ance to | V | ariance to | | |
| | | Actual Budget | | Budget Prior Year | | | | Actual | В | udget | Prior Year | | | |
| Category | | Feb-20 | Feb-20 | | Feb20 vs. Feb19 | | | 2020 | 2020 | | 2019 | | | |
| Total Operating Expenses | \$ | 129,179 | \$ | 650 | \$ | (5,290) | \$ | 267,275 | \$ | (991) | \$ | (10,646) | | |

 Operating Expenses were \$0.7 million favorable to budget for the month primarily due to the timing of contractual services invoices. The unfavorable variance to prior year-to-date was due to higher labor costs and an increase in funding requirements for the provision for injuries and damages.

V. Recovery Ratio

| | | Current Mo | <u>nth</u> | | Full Year | | | | | |
|----------------|--------|-------------|-----------------|--------|-------------|-------------|--|--|--|--|
| | | Variance to | Variance to | | Variance to | Variance to | | | | |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year | | | | |
| Category | Feb-20 | Feb-20 | Feb20 vs. Feb19 | 2020 | 2020 | 2019 | | | | |
| Recovery Ratio | 51.58% | 0.09 | | 50.39% | (0.05) | | | | | |

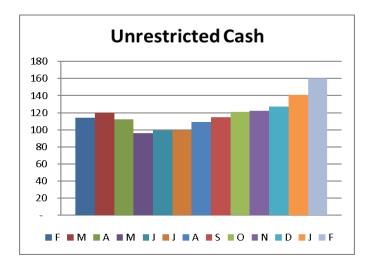
 Recovery Ratio, which measures the percentage of operating expenses CTA funds from internally generated revenues, was 51.58% for the month. This was favorable to budget by 0.09 percentage points for the month. Year-to-date, the recovery ratio was 50.39%, which was unfavorable to budget by 0.05 percentage points but is on target to meet the RTA required recovery ratio of 54.75% for the year.

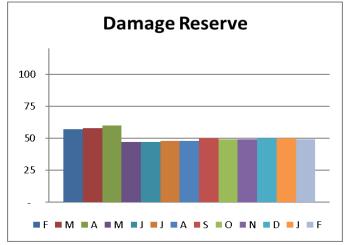
VI. Ridership

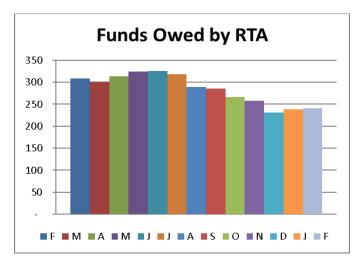
| | | Current Moi | nth | | Full Year | | | | |
|------------------------|-------------------------|--|--|--------------------|--------------------------------------|--|--|--|--|
| Category | Actual Feb-20 | Variance to Budget Feb-20 | Variance to Prior Year Feb20 vs. Feb19 | Actual 2020 | Variance to Budget 2020 | Variance to Prior Year 2019 | | | |
| Bus | 19,030 | 660 | 751 | 38,513 | 1,699 | 2,780 | | | |
| Rail | 13,366 | (80) | (42) | 27,420 | 115 | 878 | | | |
| Rail to Rail Transfers | 2,933 | (20) | (16) | 6,060 | 29 | 176 | | | |
| Total | 35,329 | 559 | 693 | 71,992 | 1,844 | 3,834 | | | |

- Ridership for the month of February was 35.3 million and was higher than budget and prior year by 0.6 million and 0.7 million, respectively.
- Calendar adjusted ridership was down 0.2% from prior year due to relatively low gas prices and competition from rideshare services such as Uber and Lyft.
- Ridership for the year-to-date was 72.0 million and was 1.8 million higher than budget and
 3.8 million higher than the prior year-to-date.
- Calendar adjusted ridership was up 4.3% from the prior year-to-date.
- More details on ridership can be found in the February Ridership Report.

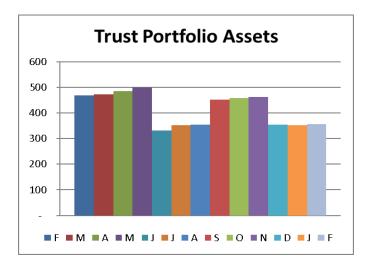
Cash and Liquidity



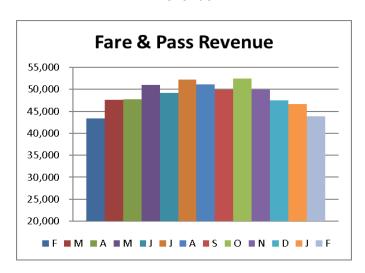


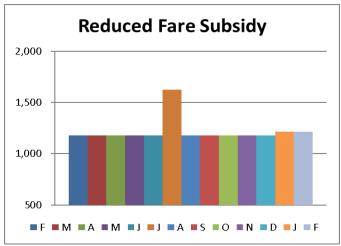


Cash and Liquidity Cont'd

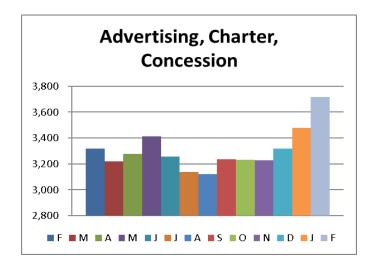


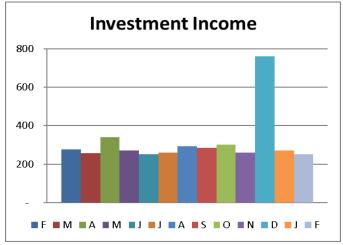
Revenue

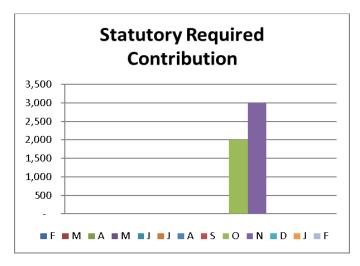




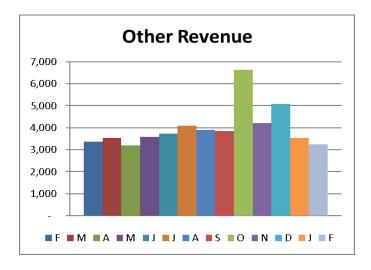
Revenue Cont'd

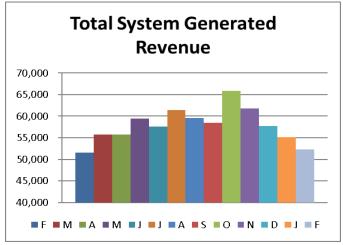


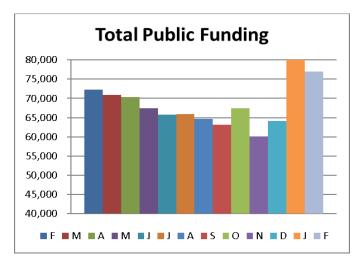




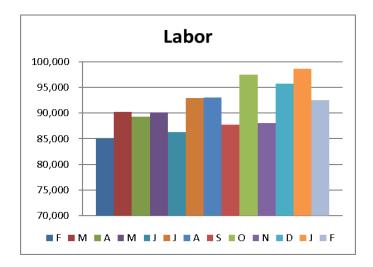
Revenue Cont'd

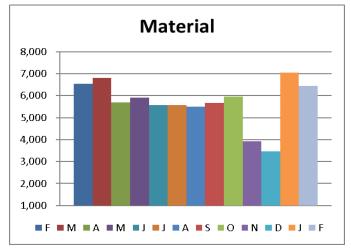


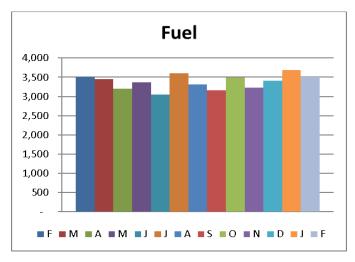




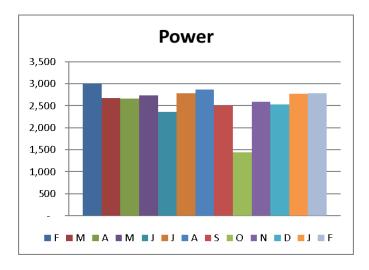
Expenses

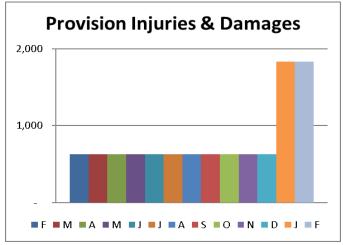


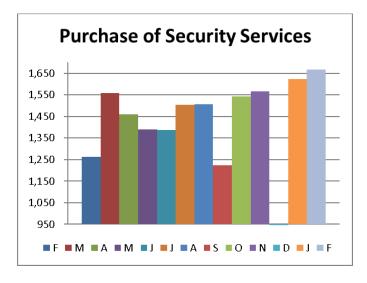




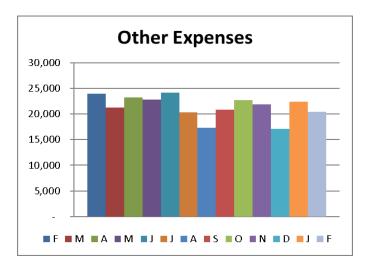
Expenses Cont'd



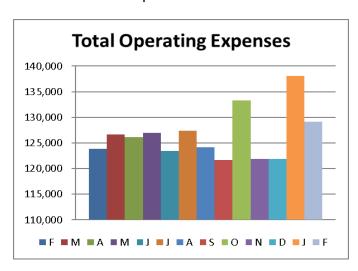




Expenses Cont'd



Expenses Cont'd



| Cash | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | Jan-20 | Feb-20 |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Unrestricted Cash | 114 | 120 | 112 | 96 | 99 | 99 | 109 | 115 | 121 | 122 | 127 | 141 | 160 |
| Damage Reserve | 57 | 58 | 60 | 47 | 47 | 48 | 48 | 50 | 49 | 49 | 50 | 50 | 49 |
| Funds Owed by RTA | 309 | 301 | 314 | 324 | 326 | 318 | 289 | 286 | 266 | 258 | 231 | 238 | 241 |
| Trust Portfolio Assets | 468 | 473 | 485 | 500 | 331 | 351 | 353 | 452 | 458 | 461 | 354 | 351 | 356 |
| Revenue | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | Jan-20 | Feb-20 |
| Fare & Pass Revenue | 43,416 | 47,591 | 47,741 | 51,027 | 49,212 | 52,247 | 51,064 | 49,965 | 52,498 | 49,861 | 47,438 | 46,608 | 43,798 |
| Reduced Fare Subsidy | 1,180 | 1,180 | 1,180 | 1,180 | 1,180 | 1,625 | 1,180 | 1,180 | 1,180 | 1,180 | 1,180 | 1,217 | 1,217 |
| Advertising, Charter, Concession | 3,320 | 3,219 | 3,278 | 3,414 | 3,257 | 3,138 | 3,122 | 3,235 | 3,230 | 3,228 | 3,319 | 3,480 | 3,715 |
| Investment Income | 275 | 258 | 341 | 272 | 252 | 261 | 293 | 284 | 302 | 259 | 760 | 272 | 251 |
| Statutory Required Contribution | - | - | - | - | - | - | - | - | 2,000 | 3,000 | - | - | - |
| Other Revenue | 3,374 | 3,536 | 3,195 | 3,594 | 3,735 | 4,088 | 3,893 | 3,849 | 6,643 | 4,224 | 5,072 | 3,529 | 3,247 |
| Total System Generated Revenue | 51,566 | 55,784 | 55,735 | 59,486 | 57,637 | 61,360 | 59,553 | 58,512 | 65,853 | 61,752 | 57,769 | 55,106 | 52,230 |
| Total Public Funding | 72,323 | 70,843 | 70,381 | 67,490 | 65,820 | 65,970 | 64,623 | 63,205 | 67,478 | 60,151 | 64,102 | 82,989 | 76,950 |
| Expenses | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | Jan-20 | Feb-20 |
| Labor | 85,024 | 90,206 | 89,260 | 90,095 | 86,253 | 92,900 | 93,001 | 87,743 | 97,545 | 88,041 | 95,693 | 98,687 | 92,509 |
| Material | 6,531 | 6,808 | 5,681 | 5,911 | 5,580 | 5,579 | 5,507 | 5,658 | 5,958 | 3,925 | 3,469 | 7,043 | 6,432 |
| Fuel | 3,512 | 3,445 | 3,208 | 3,364 | 3,047 | 3,599 | 3,314 | 3,154 | 3,487 | 3,232 | 3,405 | 3,688 | 3,507 |
| Power | 2,998 | 2,681 | 2,667 | 2,741 | 2,361 | 2,784 | 2,872 | 2,502 | 1,435 | 2,596 | 2,528 | 2,772 | 2,789 |
| Provision Injuries & Damages | 625 | 625 | 625 | 625 | 625 | 625 | 625 | 625 | 625 | 625 | 625 | 1,833 | 1,833 |
| Purchase of Security Services | 1,263 | 1,558 | 1,459 | 1,391 | 1,388 | 1,505 | 1,507 | 1,223 | 1,542 | 1,567 | (965) | 1,622 | 1,667 |
| Other Expenses | 23,938 | 21,304 | 23,215 | 22,849 | 24,202 | 20,339 | 17,349 | 20,811 | 22,739 | 21,917 | 17,115 | 22,451 | 20,443 |
| Total Operating Expenses | 123,890 | 126,627 | 126,116 | 126,976 | 123,457 | 127,330 | 124,176 | 121,718 | 133,332 | 121,903 | 121,871 | 138,095 | 129,179 |