

To: Chicago Transit Authority Board

From: Jeremy Fine, Chief Financial Officer

Re: Financial Results for February 2016

Date: April 6, 2016

I. Summary

CTA's financial results are \$2.7 million favorable for February due to favorable variances for all operating expense categories as well as the sale of surplus property that was not anticipated in the budget.

Ridership for the month was 40.0 million and was 0.2 million less than budget. Ridership was 1.9 million or 4.9% higher than February 2015 due to milder weather and one additional weekday in February 2016.

II. Cash & Liquidity

The chart below highlights CTA's cash position at February 2016 compared to February 2015.

| | Feb | Feb | I | ncrease |
|----------------------------|-------------|------------|----|----------|
| | 2016 | 2016 2015 | | ecrease) |
| Unrestricted Cash | \$ 151.2 | \$ 134.8 | \$ | 16.4 |
| Damage Reserve | 99.6 | 105.6 | \$ | (6.0) |
| Funds Owed by RTA | 323.4 | 284.4 | \$ | 39.0 |
| Trust Portfolio Assets | 406.2 | 661.9 | \$ | (255.7) |
| Total Cash and Receivables | \$ 980.4 | \$ 1,186.7 | \$ | (206.3) |

CTA's total cash/receivables balance was equal to \$980.4 million. Unrestricted cash was \$16.4 million more than the prior year due to various receipts from the debt reserve substitution in August 2015, recent insurance settlements and other proceeds from land sales. The Damage Reserve is sufficiently funded and was \$6.0 million lower than last year reflecting payouts for settled claims. Funds owed by the RTA were approximately \$323.4 million which was \$39.0 million more than the prior year. CTA continues to work closely with the RTA to monitor their receivable balance owed; Trust Portfolio Assets represents bond proceeds held in Trust for funding capital projects and making required debt service payments and therefore goes down when payments are made.

III. Revenue

| | | Current Mont | h | | Full Year | |
|---------------------|-----------|--------------|-----------------|-----------|-------------|-------------|
| | | Variance to | Variance to | | Variance to | Variance to |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year |
| Category | Feb-16 | Feb-16 | Feb16 vs. Feb15 | 2016 | 2016 | 2015 |
| Fare & Pass Revenue | \$ 43,918 | \$ (367) | \$ 2,194 | \$ 88,795 | \$ (134) | \$ 2,589 |

- Fare and pass revenue for February was \$0.4 million unfavorable to budget and \$2.2 million favorable to prior year. The favorable variance to prior year is due to a combination of milder weather and one additional weekday. The average fare for the month was \$1.10 and was on par with budget and prior year.
- Year-to-date fare and pass revenue was \$0.1 million less than budget but was \$2.6 million more than prior year. Chicago experienced severe winter weather conditions in 2015, with the month of February tying the record for the coldest February ever in Chicago and was the third-snowiest February on record. The average fare for the year was \$1.13 per ride and was \$0.01 more than budget.

| | | Current Mor | nth | | Full Year | |
|----------------------|----------|-------------|-----------------|----------|-------------|-------------|
| | | Variance to | Variance to | | Variance to | Variance to |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year |
| Category | Feb-16 | Feb-16 | Feb16 vs. Feb15 | 2016 | 2016 | 2015 |
| Reduced Fare Subsidy | \$ 1,180 | \$ (1,180) | \$ (1,180) | \$ 2,360 | \$ (2,360) | \$ (2,360) |

• Reduced Fare Subsidy was less than budget for the month and year-to-date by \$1.2 million and \$2.4 million, respectively, due to the uncertainty regarding the State budget and funding for the free and reduced fare mandates.

| | | | Cu | rrent Mo | nth | | | F | ull Year | | |
|----------------------------------|----|-------|-------|----------|------|-------------|-------------|-------|----------|----|-------------|
| | | | Varia | ance to | Va | riance to | | Varia | ance to | , | Variance to |
| | Ac | ctual | Вι | ıdget | Р | rior Year | Actual | Вι | udget | | Prior Year |
| Category | Fe | b-16 | Fe | eb-16 | Feb1 | 6 vs. Feb15 | 2016 | 2 | 2016 | | 2015 |
| Advertising, Charter, Concession | \$ | 2,935 | \$ | 300 | \$ | 425 | \$ 5,633 | \$ | 345 | \$ | 833 |

 Advertising, Charter and Concessions Revenue was \$0.3 million more than budget for the month and year-to-date due to higher vehicle and platform advertising. The increase over prior year-to-date was also due to higher vehicle and platform advertising.

| | | Current Mor | nth | | Full Year | |
|-------------------|--------|-------------|-----------------|--------|-------------|-------------|
| | ' | Variance to | Variance to | | Variance to | Variance to |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year |
| Category | Feb-16 | Feb-16 | Feb16 vs. Feb15 | 2016 | 2016 | 2015 |
| Investment income | \$ 139 | \$ 66 | \$ 71 | \$ 279 | \$ 133 | \$ (192) |

 Investment income was higher than budget for the month primarily due to a higher yield portfolio and a better investment strategy through security selection. The decrease over prior year is due to year-end market value adjustments.

| | | | Cı | ırrent Mor | nth | | | | Full Year | |
|---------------|------|-------|-----|------------|-------|-----------|-------------|----|-----------|-------------|
| | | | Var | iance to | Var | iance to | | Va | riance to | Variance to |
| | Act | ual | В | udget | Pr | ior Year | Actual | I | Budget | Prior Year |
| Category | Feb | -16 | F | eb-16 | Feb16 | vs. Feb15 | 2016 | | 2016 | 2015 |
| Other Revenue | \$ 3 | 3,497 | \$ | 1,444 | \$ | 1,230 | \$ 5,423 | \$ | 1,362 | \$ 868 |

• Other Revenue was favorable to budget and prior year primarily due to the sale of surplus property.

| | | | Current Month | ı | | | | Full Year | | |
|--------------------------------|--------|----------|---------------|-----|--------------|---------------|----|------------|----|-------------|
| | | | Variance to | ١ | ariance to | | Vä | ariance to | ١ | Variance to |
| | Actual | | Budget | | Prior Year | Actual | | Budget | | Prior Year |
| Category | Feb-16 | i | Feb-16 | Feb | 16 vs. Feb15 | 2016 | | 2016 | | 2015 |
| Total System Generated Revenue | \$ 51, | 669 | \$ 263 | \$ | 2,740 | \$ 102,490 | \$ | (655) | \$ | 1,737 |

• Total System-Generated Revenue was \$0.3 million more than budget for the month and \$2.7 million more than February 2015 primarily due to the sale of surplus property. The year-to-date is \$0.7 million less than budget due to the uncertainty regarding the State budget and funding for the free and reduced fare mandates. The year-to-date systemgenerated revenue is \$1.7 million more than prior year due higher farebox revenue, advertising revenue and sale of surplus property.

IV. Expenses

| | | Current Month | | | Full Year | |
|----------|----------|---------------|-----------------|------------|-------------|-------------|
| | | Variance to | Variance to | | Variance to | Variance to |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year |
| Category | Feb-16 | Feb-16 | Feb16 vs. Feb15 | 2016 | 2016 | 2015 |
| Labor | \$ 84,19 | \$ 273 | \$ (6,650) | \$ 168,195 | \$ (1,086) | \$ (8,080) |

Labor expense was \$0.3 million favorable to budget for the month due to vacant positions.
An additional work day in February 2016 versus prior year contributed to the unfavorable
variance. Contractual wage increases that took effect in July 2015 and slightly higher fringe
benefits in 2016 contributed to higher expenses compared to the prior February and to 2015
year-to-date.

| | | Current Mont | :h | | Full Year | |
|----------|----------|--------------|-----------------|-----------|-------------|-------------|
| | | Variance to | Variance to | | Variance to | Variance to |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year |
| Category | Feb-16 | Feb-16 | Feb16 vs. Feb15 | 2016 | 2016 | 2015 |
| Material | \$ 6,433 | \$ 654 | \$ 622 | \$ 12,884 | \$ 1,245 | \$ 873 |

 Material expense was \$0.7 million favorable to budget for the month and \$0.6 million lower than prior year due primarily to milder weather in 2016 and additional winter prep occurring at the end of 2015.

| | | Current Mon | th | | Full Year | |
|----------|----------|-------------|-----------------|----------|-------------|-------------|
| | | Variance to | Variance to | | Variance to | Variance to |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year |
| Category | Feb-16 | Feb-16 | Feb16 vs. Feb15 | 2016 | 2016 | 2015 |
| Fuel | \$ 2,766 | \$ 250 | \$ 1,361 | \$ 5,392 | \$ 667 | \$ 3,262 |

Fuel for Revenue Equipment expense was \$0.3 million favorable to budget for the month.
As price is fixed, volume accounted for all of the variance to budget. Fuel expense is \$3.3
million favorable to the prior year-to-date primarily due to the significant reduction in the
price of diesel fuel, slightly lower usage and a small increase in fuel efficiency.

| | | Current Mont | :h | | Full Year | |
|----------|----------|--------------|-----------------|----------|-------------|-------------|
| | | Variance to | Variance to | | Variance to | Variance to |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year |
| Category | Feb-16 | Feb-16 | Feb16 vs. Feb15 | 2016 | 2016 | 2015 |
| Power | \$ 2,761 | \$ 358 | \$ 565 | \$ 5,863 | \$ 427 | \$ 476 |

• The Electric Power for Revenue Equipment expense was \$0.4 million and \$0.6 million favorable to budget and prior year, respectively. \$0.2 million was due to lower consumption than assumed in the budget and \$0.2 was due to favorable prices. February was the second warmest February in the last ten years, contributing to lower consumption and price. Mild weather as well as two fewer billing days in February 2016 contributed to the positive variance versus the prior year.

| | | Current Mon | th | | Full Year | |
|-------------------------------|----------|-------------|-----------------|----------|-------------|-------------|
| | | Variance to | Variance to | | Variance to | Variance to |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year |
| Category | Feb-16 | Feb-16 | Feb16 vs. Feb15 | 2016 | 2016 | 2015 |
| Purchase of Security Services | \$ 1,064 | \$ 161 | \$ 79 | \$ 2,267 | \$ 183 | \$ 23 |

• Purchase of Security Services was \$0.2 million favorable to budget for the month and year.

| | | Current Month | <u> </u> | | Full Year | | |
|----------------|-----------|------------------------|-------------|-----------|-------------|-------------|--|
| | | Variance to | Variance to | • | Variance to | Variance to | |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year | |
| Category | Feb-16 | Feb-16 Feb16 vs. Feb15 | | 2016 | 2016 | 2015 | |
| Other Expenses | \$ 22,792 | \$ 723 | \$ (1,008) | \$ 45,333 | \$ 1,083 | \$ 438 | |

Other Expenses were favorable to budget by \$0.7 million but were unfavorable to prior year by \$1.0 million. The variance to budget and prior year was due to the timing of contractual expenses. Higher non-capital grant expenses of \$0.5 million contributed to the negative variance in February versus the prior year. This is offset by a corresponding increase in revenue. Of the total monthly other expenses, the pension obligation bond expense is \$10 million; the remaining expenses are for utilities, maintenance contracts, services, and other expenses.

| | Current Month | | | | Full Year | | | | | | |
|---------------------------------|---------------|--------|-----------|------|-------------|------|---------|------|-----------|------|-------------|
| | | Vai | riance to | Va | riance to | | | Va | riance to | 1 | Variance to |
| | Actual | | Budget | P | rior Year | | Actual | | Budget | | Prior Year |
| Category | Feb-16 | Feb-16 | | Feb1 | 6 vs. Feb15 | 2016 | | 2016 | | 2015 | |
| Total Operating Expenses | \$ 120,012 | \$ | 2,418 | \$ | (5,033) | \$ | 239,932 | \$ | 2,518 | \$ | (3,008) |

• Operating Expenses were \$2.4 million favorable to budget for the month due to favorability in all expense categories. The unfavorable variance to prior year was due primarily to higher labor expense.

V. Recovery Ratio

| | | Current Moi | nth | | Full Year | | | | |
|----------------|--------|-------------|-----------------|--------|-------------|-------------|--|--|--|
| | | Variance to | Variance to | | Variance to | Variance to | | | |
| | Actual | Budget | Prior Year | Actual | Budget | Prior Year | | | |
| Category | Feb-16 | Feb-16 | Feb16 vs. Feb15 | 2016 | 2016 | 2015 | | | |
| Recovery Ratio | 51.48% | 1.49 | | 51.20% | 0.39 | | | | |

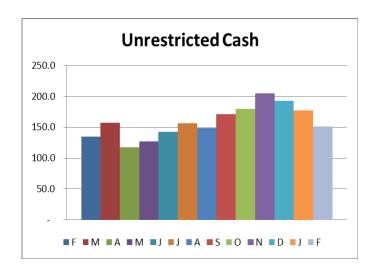
• Recovery Ratio, which measures the percentage of operating expenses CTA funds from internally generated revenues, was 51.48% for the month. This was favorable to budget by 1.49 percentage points. For the year-to-date the recovery ratio is 51.20%.

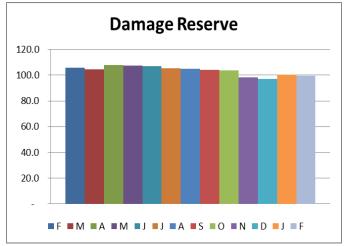
VI. Ridership

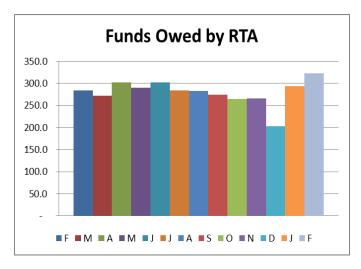
| | | Current Mon | <u>th</u> | | Full Year | | | | | |
|------------------------|--------|-----------------------|------------------------|--------|-----------------------|---------------------------|--|--|--|--|
| | Actual | Variance to Budget | Variance to Prior Year | Actual | Variance to Budget | Variance to Prior Year | | | | |
| Ontonom | | ŭ | | | ŭ | | | | | |
| Category | Feb-16 | Feb-16 | Feb16 vs. Feb15 | 2016 | 2016 | 2015 | | | | |
| Bus | 21,467 | (530) | 493 | 42,218 | (1,056) | (160) | | | | |
| Rail | 15,212 | 263 | 1,115 | 30,049 | 386 | 1,253 | | | | |
| Rail to Rail Transfers | 3,349 | 76 | 245 | 6,677 | 120 | 279 | | | | |
| Total | 40,028 | (191) | 1,853 | 78,944 | (549) | 1,372 | | | | |

- Ridership for the month of February was 40.0 million and was on 0.2 million lower than budget and was 1.9 million more than prior year. Calendar adjusted ridership was up 0.7% from prior year due to milder weather, an extra day due to leap year, an additional weekday compared to 2015, and two additional CPS school days this year.
- Ridership for the year-to-date was 78.9 million and was 0.5 million less than budget but was 1.4 million more than the prior year-to-date. Calendar adjusted ridership was up 0.9% from the prior year-to-date.
- More details on ridership can be found in the February Ridership Report.

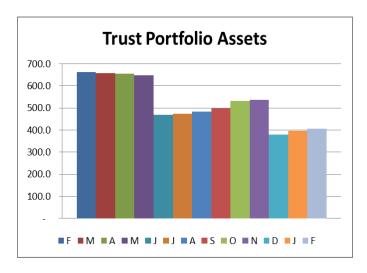
Cash & Liquidity



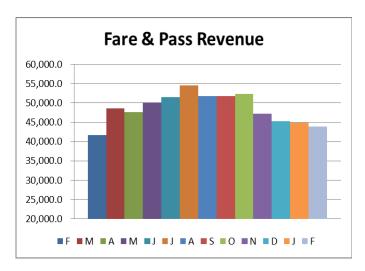




Cash & Liquidity (cont'd)

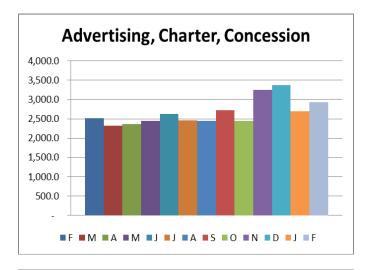


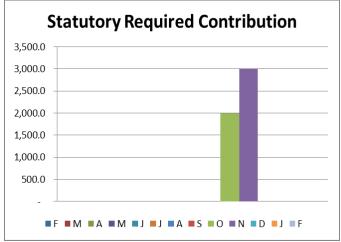
Revenue

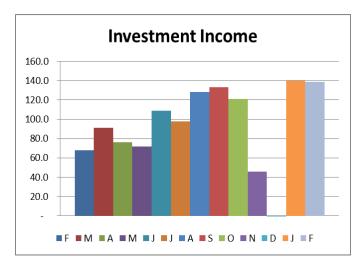




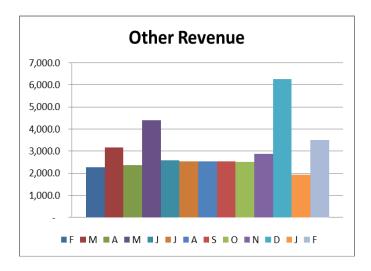
Revenue (cont'd)

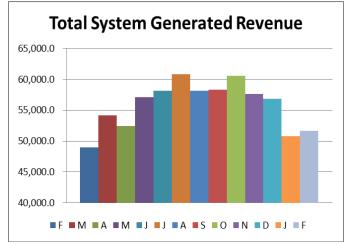


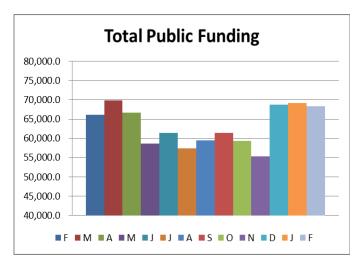




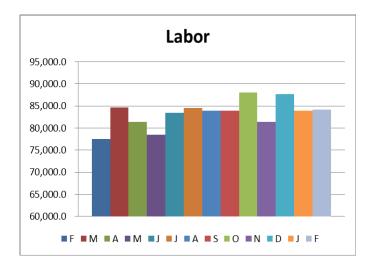
Revenue (cont'd)

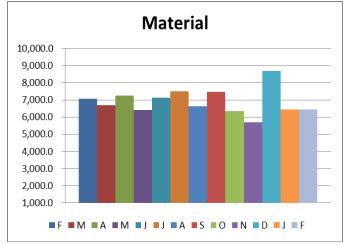


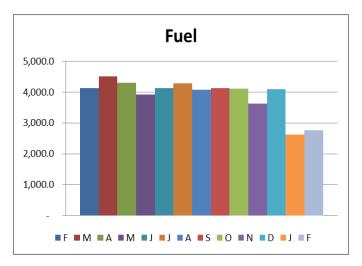




Expenses

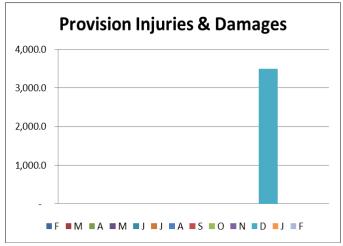






Expenses (cont'd)







Expenses (cont'd)

